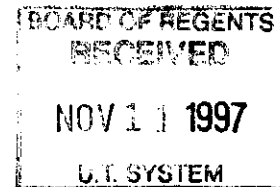


THE UNIVERSITY OF TEXAS SYSTEM



*HISTORICALLY UNDERUTILIZED
BUSINESS
(HUB)*

PROGRAM REVIEW

NOVEMBER 13, 1997

The University of Texas System
Historically Underutilized Business (HUB) Program

FY 1997 REPORT TO THE BOARD OF REGENTS

November 13, 1997

Mr. Chairman, Members of the Board:

This seventh annual briefing reports the status of the Historically Underutilized Business (HUB) Program in U. T. System for FY 1997.

Although changes to the program were proposed during the 75th Legislative session, i.e., that it be changed to a "small business participation" program (S.B. 31), the HUB program continues not significantly changed from the prior biennium (Attachment 1). The amended Regents' Policy Statement of November 9, 1995 (Attachment 2) and the Chancellor's letter of November 4, 1997 (Attachment 3) implement the program within U. T. System.

Attachment 4 is a summary of State-wide program outcomes for FY 1996 and FY 1997. While total expenditures on reportable goods and services increased \$279.1 million from \$5.80 billion in FY 1996 to \$6.108 billion in FY 1997, total expenditures with HUB firms declined \$151.4 million from \$935.8 million in FY 1996, representing awards to 6,311 HUB firms, to \$784.4 million in FY 1997 representing awards to 4,474 HUB firms. The goal for underutilized

HUB participation was met or exceeded in one of the six procurement categories for FY 1997 (Heavy Construction). The consolidated underutilized HUB participation rate of 11.0 percent in FY 1996 declined to 8.8 percent in FY 1997. The consolidated HUB participation rate of 16.1 percent in FY 1996 declined to 12.9 percent in FY 1997. U. T. System Administration and three System components (U. T. M.D. Anderson Cancer Center, U. T. Medical Branch at Galveston, and U. T. Austin) are cited among the ten largest spending agencies of the state (Attachment 5).

Attachment 6 is a summary of U. T. System-wide program results for FY 1996 and FY 1997. While total expenditures on reportable goods and services increased \$27.3 million from \$1.055 billion in FY 1996 to \$1.082 billion in FY 1997, total expenditures with HUB firms declined \$27.0 million from \$142.5 million in FY 1996 to \$115.5 million in FY 1997. Underutilized HUB participation goals were not met for any of the six procurement categories in FY 1997, however, U. T. System averages exceeded state averages in three of the six procurement categories (commodities, professional services, and building construction). Additionally, three System components (U. T. Pan American, U. T. San Antonio, and U. T. Dallas) are cited among the ten state agencies spending more than \$5 million with the largest percentage spent with underutilized HUB firms (See Attachments 15, 17, and 19). The consolidated underutilized HUB participation rate of 11.5 percent in FY 1996 declined to 8.8 percent in FY 1997. The consolidated HUB participation rate of 13.5 percent

in FY 1996 declined to 10.7 percent in FY 1997. (Component analyses and supplementary letters are included as Attachments 11 through 26.)

Attachment 7 shows the consistently increasing trend of purchases from HUB firms for the period FY 1992 to FY 1996, and reversal of that trend in FY 1997 as previously discussed.

Attachment 8 shows the distribution by amount and percentage of total statewide expenditures (\$6.08 billion) across ethnic/gender groups. Participation rate changes FY 1996 to FY 1997 are shown in the table below:

<i>White Men</i>	<i>Black</i>	<i>Asian-Pacific</i>	<i>Hispanic</i>	<i>Native-American</i>	<i>White Women</i>
+8.8	-6.7	-1.3	-18.1	-31.9	-19.0

Attachment 9 shows the distribution by amount and percentage of total System expenditures (\$1.08 billion) across ethnic/gender groups. Participation rate changes FY 1996 to FY 1997 are shown in the table below:

<i>White Men</i>	<i>Black</i>	<i>Asian-Pacific</i>	<i>Hispanic</i>	<i>Native-American</i>	<i>White Women</i>
+6.2	+59.1	-27.5	-20.1	-72.4	-25.8

The report required of the Board of Regents by Section 55.03 of the Texas Education code pertaining to the revenue financing program is included as Attachment 10. U. T. System FY 1997 performance against the specified 25 percent HUB participation goal

is 9.6 percent with respect to contracts related to items to be financed by revenue bond proceeds. No long-term debt was issued during fiscal year 1997, therefore, no performance measure pertaining to items related to the issuance of bonds is reported.

The challenge to administration of this program now is three-fold. First, the uncertain policy environment created by the national debate on affirmative action, including the California Civil Rights Initiative (Proposition 209), Hopwood, Piscataway, N.J. Board of Education v. Taxman, Houston Civil Rights Initiative, and similar developments, may call for reaffirmation of HUB program policies. Second, every effort should be made to regain the momentum of 1992-1996. Third, management should ensure that good faith effort procurement procedures, in particular, compliance with Texas Administrative Code provisions 111.13(c) and (d) and 111.14 are followed; not only in the central purchasing office, but by every official exercising authority to approve contracts for procurement of affected goods and services. Audits of HUB programs by the State Auditor are in process and such audits will continue in FY 1998.

ATTACHMENTS

HUB PROGRAM AUTHORIZATION

Fiscal Years 1994/1995

Statute/Authority: ◇ H.B. 2626, 73rd Legislature
 ◇ Article 601b, V.T.C.S.
 ◇ (State Purchasing and General Services Act)

HUB Goal: 30% of Reportable Purchases

Fiscal Years 1996/1997

Statute/Authority: ◆ Texas Government Code, Chapter 2161
 ◆ Article IX, Sections 77 and 111, H.B. 1, 74th
 Legislature
 ◆ State of Texas Disparity Study
 ◆ 1 TAC Sections 111.11 - 111.24 (GSC Rules)
 ◆ Regents' Policy, November 9, 1995

HUB Goals:	<u>Procurement Categories</u>	<u>Adjusted Goals</u>
	Heavy Construction	6.6%
	Building Construction	25.1%
	Special Trade Construction	47.0%
	Commodities	11.5%
	Professional Services	18.1%
	Other Services	33.0%

Fiscal Years 1998/1999

Statute/Authority: * Texas Government Code, Chapter 2155,
 2161, Subchapter N, Chapter 481
 * Texas Education Code, Sections 51.933,
 55.03, and 73.115
 * Article IX, Sections 86 and 124, H.B. 1, 75th
 Legislature
 * State of Texas Disparity Study
 * 1 TAC Sections 111.11 - 111.24 (GSC Rules)
 * Regents' Policy, November 9, 1995
 No change in procurement categories or
 goals

10. U. T. System: Authorization to Amend the Policy on Utilization of Historically Underutilized Business (HUB) Firms.--In compliance with H.B. 1 of the 74th Texas Legislature and rules adopted by the General Services Commission (GSC), the Board amended The University of Texas System Policy on Utilization of Historically Underutilized Business (HUB) Firms to read as set forth on Pages 148 - 151.

The Policy on Contracting with Minority and Female-Owned Small Business Firms was approved by the U. T. Board of Regents in August 1990 pursuant to action by the 71st Legislature. Actions by the 72nd and 73rd Legislatures and by the Office of the Governor, through Executive Order AWR 93-7, led to amendments approved by the Board in April 1994 that renamed the policy as the Policy on Utilization of Historically Underutilized Business (HUB) Firms, specified administrative responsibilities and required program elements, and established a new management emphasis consistent with the new legislation.

It is the intent of the 74th Legislature [Article IX, Section 111, H.B. 1 (General Appropriations Act)] that each state agency and institution of higher education make a good faith effort to increase purchases and contract awards to HUB firms based on the results of the statewide disparity study completed in 1995 and implement rules adopted by the GSC.

The new legislation assigns HUB program compliance audit responsibility to the State Auditor. Upon an audit finding of noncompliance, the Legislative Budget Board may revoke an agency's purchasing authority, and the Comptroller may transfer funds appropriated for purchases of goods and services to the GSC.

The new GSC rules do not include ethnic group or gender conscious strategies as initially proposed. HUB participation is characterized in terms of goals not "quotas" or "set-asides." These new goals, outlined below, supersede the overall 30 percent goal specified by the old rules.

<u>Purchasing Category</u>	<u>HUB Utilization Goals (percent)</u>	<u>Adjusted HUB Utilization Goals¹ (percent)</u>
Building Construction	26.1	25.1
Heavy Construction		
Other Than Building	11.9	6.7
Specialty Trade		
Construction	57.2	47.0
Professional Services	20.0	18.1
Other Services	33.0	33.0
Commodities	12.6	11.5

¹Adjusted pursuant to 1 TAC Section 111.13(c)(7).

The new rules seek to comply with the judicial standard of strict scrutiny through several provisions (1) for adjustment of goals for ethnic or gender group overutilization, (2) for review to justify program continuation, and (3) for HUB firm graduation. Further, the new rules specify good faith effort criteria for agencies and contractors and assign agency responsibility for the oversight of contractor compliance. Other principally administrative provisions of the rules are essentially unchanged.

POLICY ON UTILIZATION OF HISTORICALLY
UNDERUTILIZED BUSINESS (HUB) FIRMS

I. POLICY STATEMENT

A. Purpose

It is the policy of The University of Texas System to promote full and equal opportunity for all businesses to provide the goods and services needed to support mission, administrative, and logistical operations of U. T. System Administration and U. T. System component institutions. U. T. System Administration and component institutions commit to a good faith effort to increase purchases and contract awards with Historically Underutilized Business (HUB) firms consistent with the state's goals for HUB participation and overall social advancement and economic prosperity.

B. Scope

This policy applies to acquisition of commodities, professional and other services, and construction by U. T. System Administration and component institutions, including auxiliary enterprises, regardless of funding source (treasury or non-treasury funds).

C. Definitions

1. "Historically Underutilized Business" means a business enterprise, which is defined as a Form of Historically Underutilized Business in C.3 below, formed for the purpose of making a profit and which is owned by one or more persons who: (a) are members of certain Socially Disadvantaged Groups and who have suffered the effects of discriminatory practices or similar insidious circumstances over which they have no control, and (b) have a proportionate interest and demonstrate active participation in the control, operation, and management of the enterprise's affairs.
2. "Socially Disadvantaged Groups" mean and include:
 - (a) Black Americans - includes persons having origins in any of the Black racial groups of Africa;
 - (b) Hispanic Americans - includes persons of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin, regardless of race;

- (c) American Women - includes all women of any ethnicity except American Women specified in (a), (b), (d), and (e) of this subparagraph;
- (d) Asian Pacific Americans - includes persons whose origins are in Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, the U. S. Trust Territories of the Pacific, the Northern Marianas, and Subcontinent Asian Americans which includes persons whose origins are from India, Pakistan, Bangladesh, Sri Lanka, Bhutan or Nepal; and
- (e) Native Americans - includes persons who are American Indians, Eskimos, Aleuts, or Native Hawaiians.

3. "Forms of Historically Underutilized Business Enterprises" mean and include:

- (a) A corporation in which at least 51% of all classes of the shares of stock or other equitable securities are owned by one or more persons described in C.2 above;
- (b) A sole proprietorship that is 100% owned by a person described in C.2 above;
- (c) A partnership in which at least 51% of the assets and interests in the partnership is owned by one or more persons described in C.2 above;
- (d) A joint venture in which each entity in the joint venture is an historically underutilized business;
- (e) A supplier contract between an historically underutilized business and a prime contractor under which the historically underutilized business is directly involved in the manufacture or distribution of the supplies or materials or otherwise warehouses and ships the supplies; and
- (f) A business, other than described in subparagraphs (a) through (e) above, which is a legally recognized business organization under the laws of the State of Texas, provided that at least 51% of the assets and interest and 51% of any classes of stock and equitable securities are owned by one or more persons described in C.2 above.

4. "Commodities" mean materials, supplies, or equipment.
5. "Professional Services" mean services procured under provisions of the Professional Services Procurement Act (Subchapter A, Chapter 2254, Texas Government Code).
6. "Other Services" mean all services, other than construction and professional services, including consulting services procured under provisions of Subchapter B, Chapter 2254, Texas Government Code.
7. "Construction" means construction, improvement, maintenance, or repair of buildings, roads, highways, or grounds.
8. "Treasury Funds" are funds maintained in the state treasury and paid through the State Comptroller's Office for U. T. System Administration or a component institution.
9. "Non-Treasury Funds" are all funds paid by U. T. System Administration or a component institution that are not deposited in the state treasury.

II. U. T. SYSTEM ADMINISTRATION AND COMPONENT INSTITUTION RESPONSIBILITIES

A. U. T. System Administration

1. The Chancellor, with support from and delegation to the Executive Vice Chancellor for Academic Affairs and the Executive Vice Chancellor for Health Affairs, exercises oversight responsibility for implementation of policies outlined herein by the U. T. System as a whole, and is responsible for policy implementation in U. T. System Administration.
2. The Executive Vice Chancellor for Business Affairs provides functional staff expertise and support, and advises the Chancellor, the Executive Vice Chancellor for Academic Affairs, and the Executive Vice Chancellor for Health Affairs regarding all phases of the HUB program.

B. U. T. System Component Administration

The Chief Administrative Officer (CAO) of each component institution is responsible for implementation of policies and procedures promulgated herein at his/her institution. CAOs shall develop strategic and action plans necessary for effective implementation of the HUB program.

III. PROCEDURES

- A. Specify an operating division structure (line and block diagram with necessary explanatory narrative/notes) for the purpose of defining responsibility and accountability for achieving HUB program goals and objectives. Include that structure in strategic and action plans required by Section II.B above.
- B. Establish a staff coordinating group (SCG), chaired by the Chief Business Officer, to provide functional staff expertise, advice, and counsel regarding implementation of all aspects of the HUB program. Organization of the SCG shall include the directors, or comparable supervisors, of budget, accounting, purchasing, information services, and physical plant functions, and HUB coordinators. Other staff representation may be added at the discretion of the Chief Administrative Officer.
- C. Establish an outreach program designed to contact and maintain continuous liaison with the local/regional HUB business community. Two major objectives of this program are (1) to become knowledgeable of HUB firms capable of supplying needed materials, supplies, equipment, and services, and (2) to inform the HUB business community of business opportunities with component institutions and of requisite business processes and procedures.
- D. Establish internal programs designed to educate and provide functional staff expertise to operating division heads, who exercise budget expenditure authority. All staff engaged in daily procurement operations must be knowledgeable of and vigorously implement HUB program goals, objectives, strategies, and action plans.
- E. Develop and maintain a HUB utilization reporting system. Compile monthly data by operating division; compile data sufficient to satisfy reporting requirements of the General Services Commission (GSC) and to produce output and outcome measures specified in institutional strategic plans, including output/outcome measures by ethnic/gender divisions of HUB firms. Reports submitted to the GSC and to U. T. System Administration (subparagraph H below) shall be certified by the Chief Administrative Officer or the Chief Business Officer.
- F. Utilize and supplement, as appropriate, purchasing rules and regulations published by the GSC in support of HUB objectives.
- G. Establish a system to monitor individual buyer performance as it relates to institutional HUB program goals and objectives.
- H. Report progress toward HUB program objectives as requested by U. T. System Administration.

Academic Component Institutions:
 The University of Texas at Austin
 The University of Texas at Dallas
 The University of Texas at El Paso
 The University of Texas at San Antonio
 The University of Texas at Tyler
 The University of Texas at Permian Basin
 The University of Texas at San Marcos
 The University of Texas at Brownsville
 The University of Texas at El Paso



Health Component Institutions:
 The University of Texas Southwestern Medical Center
 The University of Texas Medical Branch
 The University of Texas Health Science Center at Houston
 The University of Texas Health Science Center at San Antonio
 The University of Texas M.D. Anderson Cancer Center
 The University of Texas Health Science Center at El Paso

THE UNIVERSITY OF TEXAS SYSTEM

601 COLORADO STREET AUSTIN, TEXAS 78701-2982

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BUSINESS AFFAIRS

November 4, 1997

Office of the Chancellor
 (512) 499-4200

MEMORANDUM

TO: Chief Administrative Officers
 Dr. Robert E. Witt
 Dr. Peter T. Flawn
 Dr. Juliet V. Garcia
 Dr. Franklyn G. Jenifer
 Dr. Diana S. Natalicio
 Dr. Miguel Nevárez
 Dr. Charles A. Sorber
 Dr. Samuel A. Kirkpatrick
 Dr. George F. Hamm

Dr. Kern Wildenthal
 Dr. John D. Stobo
 Dr. M. David Low
 Dr. John Prentice Howe, III
 Dr. John Mendelsohn
 Dr. George A. Hurst

FROM: William H. Cunningham

It is the policy of The University of Texas System to promote full and equal opportunity for all businesses in System purchasing and contracting operations. Commitment to a good faith effort to fully utilize Historically Underutilized Business (HUB) firms as suppliers of materials, equipment, and services required in support of System operations continues as a high priority of the System.

Final actions by the 75th Legislature did not change HUB program provisions significantly. Chapters 2155, 2161, and Subchapter N, Chapter 481, Texas Government Code; Sections 51.933, 55.03, and 73.115, Texas Education Code; and Article IX, Sections 86 and 124, House Bill No. 1 (General Appropriations Act), 75th Legislature constitute the statutory basis for the HUB program. Senate Bills 1752, 1880, 820, 583, and 265, and House Bills 625 and 1805, 75th Legislature, principally related to purchasing and contracting functions, also are relevant to HUB program administration.

Now, and as the General Services Commission promulgates rules implementing the new legislation, I ask that you make such program adjustments as are required to continue the commitment and good faith effort to achieve the goals of the HUB program. Please contact Charlie Mullins, Francie Frederick, Dan Burck, or me if you have questions or if you need additional information.

WHC: cls

cc: U. T. System Executive Officers
 U. T. System Chief Business Officers
 U. T. System Purchasing Directors

U. T. System Physical Plant Directors
 U. T. System HUB Coordinators

STATEWIDE

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1997						
Heavy Construction (11.9)	\$1,855,085,349	\$1,564,639,613 (84.3)	\$139,737,458 (7.5)	6.6	\$150,708,278 (8.1)	5.3
Building Construction (26.1)	439,510,220	395,628,108 (90.0)	39,471,824 (9.0)	25.1	4,410,289 (1.0)	1.0
S. T. Construction (57.2)	195,128,475	169,013,892 (86.6)	9,650,277 (4.9)	47.0	16,464,306 (8.4)	10.2
Professional Services (20.0)	190,216,429	154,998,627 (81.5)	23,504,314 (12.4)	18.1	11,713,488 (6.2)	1.9
Other Services (33.0)	1,099,456,694	970,840,770 (88.3)	128,615,925 (11.7)	33.0	—	0
Commodities (12.6)	2,298,030,813	2,037,909,185 (88.7)	193,362,23 (8.4)	11.5	66,759,392 (2.9)	1.1
TOTAL	\$6,077,427,980	\$5,293,030,195 (87.1)	\$534,342,034 (8.8)	—	\$250,055,753 (4.1)	—
FY 1996						
Heavy Construction (11.9)	\$2,053,734,140	\$1,667,603,278 (81.2)	\$195,427,356 (9.5)	6.6	\$197,03,507 (9.3)	5.3
Building Construction (26.1)	558,592,794	462,139,838 (82.7)	87,689,583 (15.6)	25.1	8,763,373 (1.6)	1.0
S. T. Construction (57.2)	194,085,122	165,453,850 (85.3)	6,553,453 (3.4)	47.0	22,077,819 (11.3)	10.2
Professional Services (20.0)	185,181,212	153,865,286 (83.1)	21,577,100 (11.6)	18.1	9,738,826 (5.3)	1.9
Other Services (33.0)	1,017,198,310	875,393,775 (86.1)	140,427,527 (13.8)	33.0	—	0
Commodities (12.6)	1,789,536,606	1,536,650,303 (85.9)	188,757,006 (10.5)	11.5	64,129,287 (3.6)	1.1
TOTAL	\$5,798,328,184	\$4,861,106,330 (83.8)	\$640,432,025 (11.0)	—	\$295,412,812 (5.1)	—

TEN (10) LARGEST SPENDING AGENCIES BY TOTAL EXPENDITURES

FISCAL YEAR 1997 ANNUAL HUB REPORT

AGENCY NUMBER	NAME OF AGENCY	TOTAL EXPENDITURES	TOTAL ADJUSTED HUBs EXPENDITURES	TOTAL ADJUSTED HUBs PERCENTAGE
601	Texas Department of Transportation	\$2,215,100,027	\$173,123,959	7.8%
406	Texas Military Facilities Commission	\$ 401,364,770	\$ 155,101	.0386%
696	Texas Department of Criminal Justice	\$ 269,872,877	\$ 18,808,024	6.9%
720	University of Texas System	\$ 226,491,305	\$ 24,411,915	10.7%
506	UT M. D. Anderson Cancer Center	\$ 207,762,657	\$ 12,758,093	6.1%
723	University of Texas Medical Branch - Galveston	\$ 194,291,711	\$ 14,466,427	7.4%
501	Texas Department of Health	\$ 163,337,236	\$ 29,682,310	18.1%
721	University of Texas at Austin	\$ 156,949,095	\$ 11,465,570	7.3%
655	Texas Department of Mental Health and Retardation	\$ 130,412,281	\$ 14,198,452	10.8%
362	Texas Lottery Commission	\$ 119,382,906	\$ 17,191,040	14.3%

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Selection Criteria for the ten (10) Largest Spending Agencies by Total Expenditures:

The State does not have an overall HUB goal. However, for purposes of the Executive Summary, the consolidated fund for the TOTAL EXPENDITURES column within each procurement category is used to compute an overall total expenditure base (HUB and Non-HUB) for each agency. The top 10 largest spending agencies have been identified within this summary ranked by total expenditures. (Dollars are rounded). To view the respective agencies' expenditures, refer to Section VII on the Internet (<http://www.gsc.state.tx.us/procInfo.html>). Scroll down to HUB Information and make your selection.

U. T. System

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$133,435	\$133,059 (99.7)	\$375 (0.3)	6.6	—	5.3
Building Construction (26.1)	195,308,296	173,230,088 (88.7)	19,435,941 (9.9)	25.1	\$2,642,267 (1.4)	1.0
S. T. Construction (57.2)	42,396,372	35,615,183 (84.0)	1,360,483 (3.2)	47.0	5,419,838 (12.8)	10.2
Professional Services (20.0)	42,333,962	35,274,158 (83.3)	6,493,533 (15.3)	18.1	578,991 (1.4)	1.9
Other Services (33.0)	245,672,452	225,359,292 (91.7)	20,376,954 (8.3)	33.0	—	0
Commodities (12.6)	556,783,786	497,549,909 (89.4)	47,218,440 (8.5)	11.5	12,015,419 (2.2)	1.1
TOTAL	\$1,082,628,303	\$967,161,689 (89.3)	\$94,885,726 (8.8)	—	\$20,656,515 (1.9)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$262,929	\$247,429 (94.1)	\$15,500 (5.9)	6.6	\$95 (0)	5.3
Building Construction (26.1)	252,401,979	206,774,472 (81.9)	41,540,504 (16.5)	25.1	4,086,998 (1.6)	1.0
S. T. Construction (57.2)	43,349,311	35,976,168 (83.0)	2,118,284 (4.9)	47.0	5,254,914 (2.1)	10.2
Professional Services (20.0)	41,714,665	35,825,237 (85.9)	4,925,879 (11.8)	18.1	963,543 (2.3)	1.9
Other Services (33.0)	228,300,629	203,158,456 (89.0)	25,142,167 (11.0)	33.0	—	0
Commodities (12.6)	489,331,995	431,428,433 (88.2)	47,699,077 (9.7)	11.5	10,789,279 (2.2)	1.1
TOTAL	\$1,055,361,508	\$913,410,195 (86.5)	\$121,441,411 (11.5)	—	\$21,094,829 (2.0)	—

**THE UNIVERSITY OF TEXAS SYSTEM
HUB PROGRAM PERFORMANCE
(Fiscal Year 1997)**

COMPONENT	TOTAL HUB PURCHASES						CHANGE	
	FY 1992	FY 1993	FY 1994	FY 1995	FY 1996	FY 1997	FY 1996 - 1997 (%)	
Arlington	\$847,579	\$1,640,944	\$1,867,943	\$3,771,910	\$3,888,458	\$2,826,644	-\$1,061,814 (27.3)	
Austin	2,229,040	6,486,355	16,899,566	18,428,840	18,005,478	13,966,412	-4,039,066 (22.4)	
Brownsville ¹	-----	231,378	1,047,550	987,961	1,295,920	1,394,017	98,097 (7.6)	
Dallas	1,544,770	1,854,803	1,528,449	1,430,086	2,411,746	2,356,141	-55,605 (2.3)	
El Paso	1,472,968	2,406,555	1,970,557	2,096,497	4,076,243	2,673,894	-1,402,349 (34.4)	
Pan American	109,210	640,091	1,892,043	1,902,129	2,373,372	2,493,807	120,455 (5.1)	
Permian Basin	147,477	125,168	203,030	521,269	449,715	445,309	-4,406 (1.0)	
San Antonio	919,218	2,553,293	2,333,192	3,224,748	2,777,669	3,765,181	987,512 (35.6)	
Tyler	167,940	172,521	568,149	687,269	554,189	432,326	-121,863 (22.0)	
SUB-TOTAL	\$7,438,202	16,161,108	\$28,310,479	33,050,709	35,832,790	\$30,353,731	-\$5,479,059 (15.3)	
SWMC-Dallas	4,845,887	6,675,943	8,206,179	10,493,442	14,221,346	12,919,150	-1,302,196 (9.2)	
UTMB-Galveston	4,684,577	6,308,732	19,587,937	21,866,090	22,290,718	21,341,931	-948,787 (4.3)	
HSC-Houston	3,453,886	4,772,476	4,882,912	3,855,866	2,712,845	2,465,084	-247,761 (9.1)	
HSC-San Antonio	1,136,578	2,747,805	3,754,623	4,093,318	3,693,380	3,838,261	-102,880 (2.8)	
MDA Cancer Center	5,548,149	10,634,922	11,016,114	15,678,641	14,556,947	14,395,269	-161,678 (1.1)	
Tyler Health Center	942,979	1,315,396	2,997,499	8,638,011	6,564,502	3,845,648	-2,718,854 (41.4)	
SUB-TOTAL	\$20,612,058	\$32,455,274	\$50,445,264	\$64,625,368	\$64,039,738	\$57,805,343	-\$6,234,395 (9.7)	
System Administration	\$4,054,282	\$11,206,836	11,579,044	\$14,383,258	\$44,700,510	27,383,167	-17,317,343 (38.7)	
TOTAL	32,104,540	\$59,823,218	\$90,334,787	\$112,059,335	\$144,573,038	117,542,241	-27,030,797 (18.7)	
STATE	-----	\$370,734,509²	\$592,512,108	\$888,874,277	\$935,844,846	\$784,397,787	-\$151,447,059 (16.2)	

¹ U. T. Brownsville included in U. T. Pan American until 1-1-92

² Calendar year data

**TEXAS STATEWIDE
FY 1996/FY 1997 Purchases Expenditures - By Ethnic/Gender Group
(dollars in millions)**

MAJORITY FIRM OWNERSHIP AND OPERATION	STATE - FY 1996		STATE - FY 1997	
	AMOUNT	PERCENTAGE	AMOUNT	PERCENTAGE
BLACK AMERICAN	\$67,818,517	1.17	\$63,299,992	1.04
ASIAN-PACIFIC AMERICAN	97,649,767	1.68	96,385,872	1.58
HISPANIC AMERICAN	283,362,802	4.89	232,046,236	3.82
NATIVE AMERICAN	13,966,581	0.24	9,517,714	0.16
WHITE AMERICAN WOMEN	473,047,171	8.16	383,147,976	6.30
HUB SUBTOTAL	\$935,844,838	16.14	\$784,397,791	12.90
WHITE AMERICAN MEN	4,863,051,848	83.86	5,293,030,192	87.10
TOTAL	\$5,798,902,686	100.00	\$6,077,427,983	100.00

THE UNIVERSITY OF TEXAS SYSTEM
FY 1996/FY 1997 Purchases Expenditures - By Ethnic/Gender Group
(dollars in millions)

MAJORITY FIRM OWNERSHIP AND OPERATION	U. T. SYSTEM - FY 1996		U. T. SYSTEM - FY 1997	
	AMOUNT	PERCENTAGE	AMOUNT	PERCENTAGE
BLACK AMERICAN	\$9,392,793	0.89	\$14,946,389	1.38
ASIAN-PACIFIC AMERICAN	22,506,149	2.13	16,315,806	1.51
HISPANIC AMERICAN	30,757,326	2.91	24,578,409	2.27
NATIVE AMERICAN	3,048,006	0.29	842,596	0.08
WHITE AMERICAN WOMEN	78,870,878	7.47	58,560,107	5.40
HUB SUBTOTAL	\$144,575,152	13.69	\$115,243,307	10.64
WHITE AMERICAN MEN	910,862,154	86.31	967,384,996	89.36
TOTAL	\$1,055,437,306	100.00	\$1,082,628,303	100.00

Academic Component Institutions:
 The University of Texas at Arlington
 The University of Texas at Austin
 The University of Texas at Brownsville
 The University of Texas at Dallas
 The University of Texas at El Paso
 The University of Texas-Pan American
 The University of Texas at the Permian Basin
 The University of Texas at San Antonio
 Institute of Texas Cultures
 The University of Texas at Tyler



Health Component Institutions:
 The University of Texas Southwestern Medical Center at Dallas
 The University of Texas Medical Branch at Galveston
 The University of Texas Health Science Center at Houston
 The University of Texas M.D. Anderson Cancer Center
 The University of Texas Health Center at Tyler

BOARD OF REGENTS
 of
 THE UNIVERSITY OF TEXAS SYSTEM

See...

Arthur H. Dilly, Executive Secretary
 201 West Seventh Street
 Austin, Texas 78701-2981
 (512) 499-4402

October 28, 1997

The Honorable George Bush
 Office of the Governor
 State Capitol Building, Room 200
 Austin, Texas 78711
 INTERAGENCY MAIL

Dear Governor Bush:

In accordance with Sections 55.03(a) and (b) of the Texas Education Code, enclosed is the Academic Year 1997 Report pertaining to minority-owned and women-owned businesses (MWBE) participation in contracts related to the issuance of revenue financing program bonds (Section I) and contracts for projects to be financed by those bonds (Section II). Also enclosed is a copy of the letter from Chancellor Cunningham which transmitted the report to the Office of the Board of Regents.

You may be assured that the Board of Regents shares Chancellor Cunningham's commitment to a good faith effort to achieve increasing minority and women-owned business participation in revenue financing program and related capital project contract awards in the 1998 Fiscal Year.

Please contact me if additional information is required.

Sincerely yours,

Arthur H. Dilly
 Executive Secretary

AHD/cf

Enclosures

cc: Lt. Governor Bob Bullock (w/ attachment)
 Speaker of the House Pete Laney (w/ attachment)
 Chairman Donald L. Evans (w/o attachment)
 Chancellor William Cunningham (w/o attachment)
 Executive Vice Chancellor Dan Burck (w/o attachment)
 Associate Vice Chancellor Lewis Wright (w/o attachment)
 Dr. James Broadbuss (w/o attachment)
 Ms. Pam Clayton (w/o attachment)



Academic Component Institutions:
The University of Texas at Austin
The University of Texas at Dallas
The University of Texas at El Paso
The University of Texas at Houston
The University of Texas at San Antonio
The University of Texas at Tyler
The University of Texas at Permian Basin
The University of Texas at Brownsville
The University of Texas at San Marcos
The University of Texas at El Paso
The University of Texas at Dallas
The University of Texas at Austin
The University of Texas at San Antonio
The University of Texas at Tyler
The University of Texas at Permian Basin
The University of Texas at Brownsville



Health Component Institutions:
The University of Texas Health Science Center at Houston
The University of Texas Health Science Center at San Antonio
The University of Texas Health Science Center at Austin
The University of Texas Health Science Center at El Paso
The University of Texas Health Science Center at San Antonio
The University of Texas Health Science Center at Austin
The University of Texas Health Science Center at El Paso
The University of Texas Health Science Center at San Antonio

THE UNIVERSITY OF TEXAS SYSTEM

601 COLORADO STREET AUSTIN TEXAS 78701-2982

October 24, 1997

Office of the Chancellor
(512) 499-4200

Mr. Arthur H. Dilly
Executive Secretary
Office of the Board of Regents
The University of Texas System
201 West 7th Street
Austin, TX 78701

Dear Art:

Section 55.03 (a), Texas Education Code provides that the Board of Regents of each institution of higher education shall make a good faith effort to award to minority-owned and women-owned businesses (MWBE); (1) 25 percent of total contract costs relating to the issuance of bonds under Chapter 55, and (2) 25 percent of total contract cost relating to items to be financed by such bond proceeds.

Section 55.03 (b) requires that not later than October 31 of each academic year, the Board of Regents shall file a written report with the governor and each house of the legislature for the previous academic year pertaining to the number and dollar value of MWBE participation in contracts issued under the revenue financing program. The report also must include the total number of businesses submitting bids or proposals.

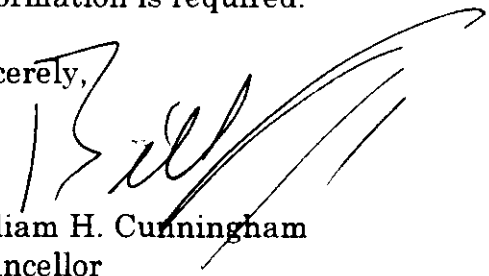
Enclosed is the report required by Section 55.03 (b). Section I of the report contains information on contracts relating to the issuance of bonds. No long-term debt was issued during fiscal year 1997. Section II of the report contains information on contracts relating to items financed with bond proceeds from issuances of prior years. There were 385 contracts totaling \$57,436,141 active during the reporting period. MWBE participation in those contracts is \$5,537,503 or 9.6 percent. Eighty-nine of 135 total bids received contained MWBE data. Of those 89 bids, 12 (13.5 percent) were from MWBE firms.

Mr. Arthur H. Dilly
October 24, 1997
Page 2

The University of Texas System reaffirms its commitment to a good faith effort to achieve minority- and women-owned business participation in contract awards for revenue financing program services and capital projects in academic year 1998.

Please contact Dan Burck or me if additional information is required.

Sincerely,



William H. Cunningham
Chancellor

WHC:cls

Enclosure

c: Mr. R. D. Burck
Mr. Lewis Wright
Dr. James Broaddus
Ms. Pamela K. Clayton

CONTRACTS RELATED TO ITEMS TO BE FINANCED:

15-Oct-97

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
U.T. AUSTIN							
102767	\$10,894.50	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$10,894.50 100.00%
JAN MAYNARD VAN HORN							
102767	\$104,238.14	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$104,238.14 100.00%
COX / CROSLIN & ASSOCIATES							
102767	\$238.47	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$238.47 100.00%
AUSTIN AMERICAN - STATESMAN							
102767	\$179.82	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$179.82 100.00%
TRINITY ENGINEERING TESTING CORPORAT							
102767	\$6,790,969.53	\$1,030,872.02 15.18%	\$249,841.83 3.68%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$5,510,255.69 81.14%
M W BUILDERS, INC.							
102767	\$148.72	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$148.72 100.00%
SAN ANTONIO EXPRESS - NEWS							
102767	\$20,226.38	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$20,226.38 100.00%
AUSTIN BUSINESS FURNITURE -- (AKA: A							
102767	\$81,550.80	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$81,550.80 100.00%
ENERGY TESTING & BALANCE, INC.							

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
102767 VANGUARD ENVIRONMENTS, INC.	\$86,348.86	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$86,348.86 100.00%
102767 MILLER BLUEPRINT COMPANY, INC.	\$465.75	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$465.75 100.00%
102767 FULLER DYAL & STAMPER	\$66.56	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$66.56 100.00%
102767 OFFICE PAVILION CORPORATION	\$72,252.77	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$72,252.77 100.00%
Total: 102767	\$7,167,580.29	\$1,030,872.02 14.38%	\$249,841.83 3.49%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$5,886,866.44 82.13%
102817 F & S PARTNERS, INC.	\$185,255.05	\$0.00 0.00%	\$37,325.25 20.15%	\$6,899.86 3.72%	\$0.00 0.00%	\$0.00 0.00%	\$141,029.94 76.13%
102817 EMERSON CONSTRUCTION COMPANY, INC.	\$11,255,751.78	\$511,200.61 4.54%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$10,744,551.17 95.46%
102817 VANGUARD ENVIRONMENTS, INC.	\$12,058.85	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$12,058.85 100.00%
102817 JAN MAYNARD VAN HORN	\$623.22	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$623.22 100.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
102817 MAXIM TECHNOLOGIES, INC.	\$34,120.71	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$34,120.71 100.00%
102817 AUSTIN AMERICAN - STATESMAN	\$84.86	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$84.86 100.00%
102817 SOUTHERN UNION GAS COMPANY	\$2,047.50	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$2,047.50 100.00%
102817 THE DALLAS MORNING NEWS	\$306.11	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$306.11 100.00%
102817 HOUSTON CHRONICLE	\$222.98	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$222.98 100.00%
102817 THE DALLAS WEEKLY	\$222.28	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$222.28 100.00%
102817 EL PASO TIMES, INC.	\$102.14	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$102.14 100.00%
102817 MARK VAN GELDER	\$2,496.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$2,496.00 100.00%
102817 MILLER BLUEPRINT COMPANY, INC.	\$322.58	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$322.58 100.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
Total: 102817	\$11,493,614.08	\$511,200.61 4.45%	\$37,325.25 0.32%	\$6,899.86 0.06%	\$0.00 0.00%	\$0.00 0.00%	\$10,938,188.35 95.17%
102826 ALAN Y. TANIGUCHI ARCHITECT & ASSOCI	\$77,337.63	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$77,337.63 100.00%
102826 AUSTIN MINORITY BUSINESS JOURNAL	\$137.17	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$137.17 100.00%
102826 SPAUGLASS CONTRACTORS, INC.	\$6,487,898.48	\$314,475.32 4.85%	\$268,720.35 4.14%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$5,904,702.81 91.01%
102826 FUGRO - MCCLELLAND (SOUTHWEST), INC.	\$33,059.48	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$33,059.48 100.00%
Total: 102826	\$6,598,432.76	\$314,475.32 4.77%	\$268,720.35 4.07%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$6,015,237.09 91.16%
102851.1 JARRATT DIRT WORK & PAVING	\$117,733.50	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$117,733.50 100.00%
102851.1 MPA MODULAR, INC.	\$438,647.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$438,647.00 100.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
Total: 102851.1	\$556,380.50	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$556,380.50 100.00%
102861 BAKER - AICKLEN & ASSOCIATES, INC.	\$629.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$629.00 100.00%
102861 HEERY INTERNATIONAL, INC.	\$454,336.21	\$19,122.96 4.21%	\$9,938.88 2.19%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$425,274.37 93.60%
102861 MILLER BLUEPRINT COMPANY, INC.	\$33.53	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$33.53 100.00%
102861 HENSEL PHELPS CONSTRUCTION COMPANY	\$7,484,446.26	\$131,209.88 1.75%	\$141,902.94 1.90%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$7,211,333.45 96.35%
102861 DYNAMIC REPROGRAPHICS, INC.	\$370.26	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$370.26 100.00%
102861 FACILITY PROGRAMMING & CONSULTING	\$6,032.67	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$6,032.67 100.00%
102861 AUSTIN AMERICAN - STATESMAN	\$263.30	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$263.30 100.00%
102861 FUGRO ENVIRONMENTAL, INC.	\$23,127.48	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$23,127.48 100.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
102861 FUGRO - MCCLELLAND (SOUTHWEST), INC.	\$19,898.16	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$19,898.16 100.00%
102861 KIMBLE / ZETTY CHANGE & DEVELOPMENT	\$985.44	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$985.44 100.00%
102861 HIRSCHFELD STEEL COMPANY, INC.	\$273,100.24	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$273,100.24 100.00%
Total: 102861	\$8,263,222.54	\$150,332.84 1.82%	\$151,841.82 1.84%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$7,961,047.89 96.34%
102862 TEPCO CONTRACT GLAZING, INC.	\$5,280.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$5,280.00 100.00%
102862 HEERY INTERNATIONAL, INC.	\$1,289,579.74	\$9,438.00 0.73%	\$7,853.12 0.61%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,272,288.62 98.66%
102862 HENSEL PHELPS CONSTRUCTION COMPANY	\$575,952.96	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$575,952.96 100.00%
102862 FUGRO - MCCLELLAND (SOUTHWEST), INC.	\$26,908.64	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$26,908.64 100.00%
102862 RIDGWAY'S INC.	\$159.72	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$159.72 100.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
102862 ACCUGRAPHICS, INC.	\$174.86	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$174.86 100.00%
102862 AUSTIN AMERICAN - STATESMAN	\$185.73	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$185.73 100.00%
102862 DYNAMIC REPROGRAPHICS, INC.	\$235.22	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$235.22 100.00%
102862 FUGRO ENVIRONMENTAL, INC.	\$3,717.12	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$3,717.12 100.00%
102862 BURKS REPROGRAPHICS	\$6.60	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$6.60 100.00%
102862 D & J BLUELINE	\$87.04	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$87.04 100.00%
102862 PROJEX GALLARIES	\$125.84	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$125.84 100.00%
102862 LA PRENSA NEWSPAPER	\$49.06	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$49.06 100.00%
102862 BAKER - AICKLEN & ASSOCIATES, INC.	\$6,608.80	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$6,608.80 100.00%
102862 MILLER BLUEPRINT COMPANY, INC.	\$48.25	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$48.25 100.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
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102862	\$341.43	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$341.30 100.00%
KINKO'S COPY CENTER							

Total: 102862	\$1,909,461.01	\$9,438.00 0.49%	\$7,853.12 0.41%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,892,169.89 99.09%
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Grand Total: U.T. AUSTIN	\$35,988,691.18	\$2,016,318.79 5.60%	\$715,582.37 1.99%	\$6,899.86 0.02%	\$0.00 0.00%	\$0.00 0.00%	\$33,249,890.17 92.39%
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U.T. EL PASO

201806	\$8,251.05	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$8,251.05 100.00%
DANNY R. ANDERSON CONSULTANTS, INC.							

201806	\$6,208,554.00	\$1,471,124.81 23.70%	\$172,367.82 2.78%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$4,565,061.37 73.53%
BANES GENERAL CONTRACTORS, INC.							

201806	\$3,999.06	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$3,999.06 100.00%
OFFICE PAVILION CORPORATION							

201806	\$22,220.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$22,220.00 100.00%
ENERGY TESTING & BALANCE, INC.							

201806	\$3,432.17	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$3,432.17 100.00%
VANGUARD ENVIRONMENTS, INC.							

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
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201806	\$145,094.38	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$145,094.38 100.00%
ALVIDREZ ASSOCIATES, INC.							

Total: 201806							
	\$6,391,550.66	\$1,471,124.81 23.02%	\$172,367.82 2.70%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$4,748,058.03 74.29%

201910	\$1,710.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,710.00 100.00%
POUNDS SURVEYING, INC.							

201910	\$46,693.58	\$0.00 0.00%	\$97.13 0.21%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$46,596.46 99.79%
BROWN AND CALDWELL							

Total: 201910							
	\$48,403.58	\$0.00 0.00%	\$97.13 0.20%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$48,306.46 99.80%

Grand Total: U.T. EL PASO							
	\$6,439,954.24	\$1,471,124.81 22.84%	\$172,464.95 2.68%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$4,796,364.49 74.48%

U.T. ARLINGTON

301775	\$1,115,894.50	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,115,894.50 100.00%
K. B. ALEXANDER & CO.							

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
301775 FRIBERG ASSOCIATES, INC.	\$21,743.81	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$11,388.30 52.37%	\$0.00 0.00%	\$10,355.51 47.63%
301775 THE DALLAS MORNING NEWS	\$351.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$351.00 100.00%
301775 ENGINEERED AIR BALANCE COMPANY, INC.	\$7,595.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$7,595.00 100.00%
Total: 301775	\$1,145,584.31	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$11,388.30 0.99%	\$0.00 0.00%	\$1,134,196.01 99.01%
301813.1 DOOR CONTROL SERVICES	\$1,348.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,348.00 100.00%
301813.1 UNIVERSITY BUILDING SPECIALTIES	\$1,341.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,341.00 100.00%
301813.1 B & B ELAVATOR	\$2,000.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$2,000.00 100.00%
Total: 301813.1	\$4,689.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$4,689.00 100.00%
301860.1 ALEMAN COMPUTER PRODUCTS	\$9,148.00	\$0.00 0.00%	\$9,148.00 100.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
301860.1 SEQUEL DATA SYSTEMS	\$11,428.34	\$0.00 0.00%	\$11,428.34 100.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%
301860.1 SUN MICROSYSTEMS	\$17,122.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$17,112.00 100.00%
301860.1 FLUKE CORPORATION	\$18,130.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$18,130.00 100.00%
301860.1 NETWORK GENERAL CORPORATION	\$29,751.80	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$29,751.80 100.00%
301860.1 AMERIDATA	\$19,122.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$19,122.00 100.00%
301860.1 DEXON COMPUTER	\$31,365.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$31,365.00 100.00%
301860.1 KENT DATACOMM	\$1,397,505.95	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,397,505.95 100.00%
301860.1 CABLE & CONNECTOR WAREHOUSE	\$1,182,270.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,182,270.00 100.00%
301860.1 BUSINESS ENTERPRISES SERVICES	\$1,684.00	\$0.00 0.00%	\$0.00 0.00%	\$1,684.00 100.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%
301860.1 3-COM CORPORATION	\$23,680.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$23,680.00 100.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
Total: 301860.1	\$2,741,207.09	\$0.00 0.00%	\$20,576.34 0.75%	\$1,684.00 0.06%	\$0.00 0.00%	\$0.00 0.00%	\$2,718,936.75 99.19%
301926.1 IC SYSTEMS SOLUTIONS	\$147,063.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$147,063.00 100.00%
301926.1 PRISKER CORPORATION	\$500.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$500.00 100.00%
301926.1 VIDICOMP DISTRIBUTORS	\$335.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$335.00 100.00%	\$0.00 0.00%	\$0.00 0.00%
301926.1 HEROIX CORPORATION	\$12,190.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$12,190.00 100.00%
301926.1 GE CAPITAL	\$2,939.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$2,939.00 100.00%
301926.1 DEXON COMPUTERS	\$4,819.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$4,819.00 100.00%
301926.1 SUN MICROSYSTEMS	\$360,505.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$360,505.00 100.00%
301926.1 W. QUINN ASSOCIATES	\$1,377.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,377.00 100.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
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Total: 301926.1							
	\$529,728.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$335.00 0.06%	\$0.00 0.00%	\$529,393.00 99.94%

Grand Total: U.T. ARLINGTON							
	\$4,421,208.40	\$0.00 0.00%	\$20,576.34 0.47%	\$1,684.00 0.04%	\$11,723.30 0.27%	\$0.00 0.00%	\$4,387,214.76 99.23%

U.T. DALLAS

302852	\$346,347.99	\$0.00 0.00%	\$97,356.85 28.11%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$248,991.14 71.89%
MPI ARCHITECTS							

302852	\$6,386.65	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$6,386.65 100.00%
RONE ENGINEERS							

302852	\$143.01	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$143.01 100.00%
ELITE NEWS							

302852	\$380.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$380.00 100.00%
THE DALLAS POST TRIBUNE							

302852	\$332.43	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$332.43 100.00%
THE DALLAS WEEKLY							

302852	\$300.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$300.00 100.00%
GOODMAN FACTORS, INC.							

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
302852 THE DALLAS MORNING NEWS	\$628.05	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$628.05 100.00%
302852 SOUTHWESTERN BLUEPRINT COMPANY	\$17,616.79	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$17,616.79 100.00%
302852 CON-REAL, INC.	\$1,111,072.00	\$0.00 0.00%	\$0.00 0.00%	\$435,217.00 39.17%	\$0.00 0.00%	\$0.00 0.00%	\$675,855.00 60.83%
Total: 302852	\$1,483,206.92	\$0.00 0.00%	\$97,356.85 6.56%	\$435,217.00 29.34%	\$0.00 0.00%	\$0.00 0.00%	\$950,633.07 64.09%
302876 ELITE NEWS	\$54.30	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$54.30 100.00%
302876 EAST TEXAS CONSTRUCTION COMPANY, INC	\$362,048.81	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$362,048.81 100.00%
302876 GOODMAN FACTORS, INC.	\$189.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$189.00 100.00%
302876 THE DALLAS POST TRIBUNE	\$264.60	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$264.60 100.00%
302876 THE DALLAS WEEKLY	\$288.94	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$288.94 100.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
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302876	\$2,650.57	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$2,650.57 100.00%
HBC ENGINEERING, INC.							

302876	\$395.67	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$395.67 100.00%
THE DALLAS MORNING NEWS							

302876	\$27,084.67	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$27,084.67 100.00%
CHARLES GOJER & ASSOCIATES, INC.							

Total: 302876							
	\$392,976.56	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$392,976.56 100.00%

Grand Total:	U.T. DALLAS						
	\$1,876,183.48	\$0.00 0.00%	\$97,356.85 5.19%	\$435,217.00 23.20%	\$0.00 0.00%	\$0.00 0.00%	\$1,343,609.63 71.61%

U.T. SAN ANTONIO

401747	\$104,638.70	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$104,638.70 100.00%
JONESKELL (A.K.A. KELL MUNOZ WIGODSK)							

401747	\$6,799,751.56	\$433,941.17 6.38%	\$0.00 0.00%	\$0.00 0.00%	\$115,160.00 1.69%	\$0.00 0.00%	\$6,250,650.40 91.92%
BARTLETT COCKE GENERAL CONTRACTORS							

401747	\$2,568.83	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$2,568.83 100.00%
RABA - KISTNER CONSULTANTS, INC.							

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
401747 SAN ANTONIO EXPRESS - NEWS	\$175.93	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$175.93 100.00%
401747 HOUSTON DEFENDER NEWSPAPER	\$180.61	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$180.61 100.00%
401747 THE DALLAS WEEKLY	\$279.28	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$279.28 100.00%
401747 HOUSTON CHRONICLE	\$248.02	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$248.02 100.00%
401747 AUSTIN AMERICAN - STATESMAN	\$86.79	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$86.79 100.00%
401747 AUSTIN BUSINESS COMPUTERS, INC.	\$61.75	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$61.75 100.00%
401747 VANGUARD ENVIRONMENTS, INC.	\$1,827.34	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,827.34 100.00%
401747 MILLER BLUEPRINT COMPANY, INC.	\$113.60	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$113.60 100.00%
Total: 401747	\$6,909,932.39	\$433,941.17 6.28%	\$0.00 0.00%	\$0.00 0.00%	\$115,160.00 1.67%	\$0.00 0.00%	\$6,360,831.23 92.05%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
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Grand Total:	U.T. SAN ANTONIO						
	\$6,909,932.39	\$433,941.17 6.28%	\$0.00 0.00%	\$0.00 0.00%	\$115,160.00 1.67%	\$0.00 0.00%	\$6,360,831.23 92.05%

U.T. MEDICAL BRANCH GALVESTON

601839	\$179,699.16	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$39,404.00 21.93%	\$0.00 0.00%	\$140,295.16 78.07%
BROOKS / COLLIER, INC							

601839	\$271.60	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$271.60 100.00%
HOUSTON DEFENDER NEWSPAPER							

601839	\$9,975.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$9,975.00 100.00%
TOLUNAY WONG ENGINEERS, INC.							

601839	\$108.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$108.00 100.00%
GALVESTON NEWSPAPER, INC.							

601839	\$96.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$96.00 100.00%
EL MEXICA NEWSPAPER							

601839	\$4,467.50	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$4,467.50 100.00%
HOVIS SURVEYING COMPANY							

601839	\$9,450.00	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$9,450.00 100.00%
MEDICAL & RADIATION PHYSICS, INC.							

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
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Total: 601839							
	\$204,067.26	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$39,404.00 19.31%	\$0.00 0.00%	\$164,663.26 80.69%

Grand Total:	U.T.MEDICAL BRANCH GALVESTON						
	\$204,067.26	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$39,404.00 19.31%	\$0.00 0.00%	\$164,663.26 80.69%

U.T. TYLER

802719	\$6.50	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$6.50 100.00%
ETTL ENGINEERS & CONSULTANTS, INC.							

802719	\$1,547,114.53	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,547,114.53 100.00%
C CONSTRUCTION COMPANY, INC.							

802719	\$5,869.50	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$5,869.50 100.00%
ENVIRO-CARE							

802719	\$17.02	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$17.02 100.00%
EL PASO TIMES, INC.							

802719	\$244.90	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$244.90 100.00%
JONES & PHILLIPS ASSOCIATES, INC.							

802719	\$11.58	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$11.58 100.00%
MILLER BLUEPRINT COMPANY, INC.							

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
802719 C / A ALLIANCE - ARCHITECTS	\$28,457.85	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$28,457.85 100.00%
802719 AUSTIN AMERICAN - STATESMAN	\$13.73	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$13.73 100.00%
802719 TRINITY CONTRACTORS, INC.	\$4,049.37	\$49.15 1.21%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$4,000.22 98.79%
802719 THE DALLAS WEEKLY	\$37.05	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$37.05 100.00%
802719 HOUSTON CHRONICLE	\$32.90	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$32.90 100.00%
802719 AUSTIN BUSINESS COMPUTERS, INC.	\$5.29	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$5.29 100.00%
802719 AUSTIN BUSINESS FURNITURE - (AKA: A	\$8,632.65	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$8,632.65 100.00%
802719 THE DALLAS MORNING NEWS	\$47.54	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$47.54 100.00%
802719 SAN ANTONIO EXPRESS - NEWS	\$22.81	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$22.81 100.00%

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
802719 CDM CONTRACT FURNISHINGS, INC.	\$711.88	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$711.88 100.00%
802719 VANGUARD ENVIRONMENTS, INC.	\$829.42	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$829.42 100.00%
Total: 802719	\$1,596,104.51	\$49.15 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,596,055.36 100.00%
Grand Total:	U.T. TYLER	\$1,596,104.51	\$49.15 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,596,055.36 100.00%
Grand Total All Projects:							
	\$57,436,141.47	\$3,921,433.92 6.83%	\$1,005,980.50 1.75%	\$443,800.86 0.77%	\$166,287.30 0.29%	\$0.00 0.00%	\$51,898,628.89 90.36%

SUMMARY OF CONTRACTS RELATED TO ITEMS TO BE FINANCED:

15-Oct-97

<u>Contracts</u>	<u>Total Value</u>	<u>Women</u>	<u>Hispanic Americans</u>	<u>African Americans</u>	<u>Asian Pacific</u>	<u>American Indians</u>	<u>Other Americans</u>
UTAUS							
Grand Total: UTAUS	\$35,988,691.18	\$2,016,318.79 5.60%	\$715,582.37 1.99%	\$6,899.86 0.02%	\$0.00 0.00%	\$0.00 0.00%	\$33,249,890.17 92.39%
UTEP							
Grand Total: UTEP	\$6,439,954.24	\$1,471,124.81 22.84%	\$172,464.95 2.68%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$4,796,364.49 74.48%
UTARL							
Grand Total: UTARL	\$4,421,208.40	\$0.00 0.00%	\$20,576.34 0.47%	\$1,684.00 0.04%	\$11,723.30 0.27%	\$0.00 0.00%	\$4,387,214.76 99.23%
UTD							
Grand Total: UTD	\$1,876,183.48	\$0.00 0.00%	\$97,356.85 5.19%	\$435,217.00 23.20%	\$0.00 0.00%	\$0.00 0.00%	\$1,343,609.63 71.61%

Contracts	Total Value	Women	Hispanic Americans	African Americans	Asian Pacific	American Indians	Other Americans
UTSA							
Grand Total: UTSA	\$6,909,932.39	\$433,941.17 6.28%	\$0.00 0.00%	\$0.00 0.00%	\$115,160.00 1.67%	\$0.00 0.00%	\$6,360,831.23 92.05%
UTMBG							
Grand Total: UTMBG	\$204,067.26	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$39,404.00 19.31%	\$0.00 0.00%	\$164,663.26 80.69%
UTT							
Grand Total: UTT	\$1,596,104.51	\$49.15 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$1,596,055.36 100.00%
Grand Total All Projects:	\$57,436,141.47	\$3,921,433.92 6.83%	\$1,005,980.50 1.75%	\$443,800.86 0.77%	\$166,287.30 0.29%	\$0.00 0.00%	\$51,898,628.89 90.36%

U. T. System Administration

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	189,383,902	168,470,426 (89.0)	18,271,264 (9.7)	25.1	2,642,212 (1.4)	1.0
S. T. Construction (57.2)	1,490,287	1,488,508 (99.9)	858 (0.06)	47.00	62 (0.01)	10.2
Professional Services (20.0)	14,758,042	10,577,135 (71.7)	3,958,003 (26.8)	18.1	222,904 (1.5)	1.9
Other Services (33.0)	15,617,018	14,927,858 (95.6)	689,161 (4.4)	33.0	—	0
Commodities (12.6)	5,242,056	3,643,351 (69.5)	1,492,631 (28.4)	11.5	106,072 (2.0)	1.1
TOTAL	\$226,491,305	\$199,107,278 (87.9)	\$24,411,917 (10.8)	—	\$2,971,250 (1.3)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	174,214,130	135,216,597 (77.6)	35,028,285 (20.1)	25.1	3,969,248 (2.3)	1.0
S. T. Construction (57.2)	786,562	747,245 (95.0)	24,045 (3.0)	47.0	15,271 (1.9)	10.2
Professional Services (20.0)	11,302,829	8,159,789 (72.1)	2,500,349 (22.1)	18.1	642,691 (5.7)	1.9
Other Services (33.0)	16,365,036	15,388,949 (94.0)	976,087 (6.0)	33.0	—	0
Commodities (12.6)	2,119,531	1,482,190 (69.9)	468,595 (22.1)	11.5	168,745 (8.0)	1.1
TOTAL	\$204,788,088	\$160,994,770 (78.6)	\$38,997,361 (19.0)	—	\$4,795,955 (2.3)	—

Academic Component Institutions:
The University of Texas at Arlington
The University of Texas at Austin
The University of Texas at Brownsville
The University of Texas at Dallas
The University of Texas at El Paso
The University of Texas-Pan American
The University of Texas of the Permian Basin
The University of Texas at San Antonio
Institute of Texas Cultures
The University of Texas at Tyler



Health Component Institutions:
The University of Texas Southwestern Medical Center at Dallas
The University of Texas Medical Branch at Galveston
The University of Texas Health Science Center at Houston
The University of Texas Health Science Center at San Antonio
The University of Texas M.D. Anderson Cancer Center
The University of Texas Health Center at Tyler

THE UNIVERSITY OF TEXAS SYSTEM

Office of Business Affairs

201 WEST SEVENTH STREET AUSTIN, TEXAS 78701-2981

Facsimile (512) 499-4573

Supplemental Summary for the FY97 "Annual" HUB Report - Agency 720

The University of Texas System Administration engaged outside consultants during the period November 18, 1996 - June 30, 1997 seeking more precise alignment of purchasing strategies with realities of the market place. This effort focused on professional and other services and building and special trade construction purchasing categories. In particular, a customized HUB contractor and Materials Supplier Database, based upon the construction Services Institute (CSI) coding system, containing 2722 Texas HUB firms was developed and installed. Similarly, a customized HUB Supplier Database for professional and other services containing 15,535 Texas HUB firms was developed and installed.


Development of these databases has been accomplished to address HUB non-capacity challenges and/or to strengthen existing HUB participation levels, principally, in the areas of agent/registrar services, fund custody and trust services, and building construction.

The nature and types of medical malpractice claims are extremely varied. Some claims have minimal exposure to the insured physician if properly handled; other claims involve multi-million dollar exposure, exceeding our policy limits, with substantial risk to the estate of the individual defendant. It is deemed preferable to match each case with the defense attorney's skill, experience and knowledge of local judge and jury situations. Approximately 50% of U. T. System Self-Insurance Plan cases involve HUB non-capacity. The justification for this estimate is found in the complexity of the cases, exposure of individual faculty physicians, need for local representation, and requisite legal expertise.

All U. T. System bonds/notes are rated by at least two of the three nationally recognized bond rating agencies: Standard & Poors, Moody's and Fitch. When bonds/notes are sold, a paying agent/registrar is selected to maintain a record of bondholders and to pay the periodic interest and principal payments. The paying agent/registrar is typically a bank that must be automated and capable of meeting the requirements that may be specified by the Depository Trust Company in New York.

Criteria, including systems large enough to accommodate transaction volume, assets under management, cost, and full replication of the S&P Index, guide the selection of banks to provide custody and trust services for the Permanent University, Common Trust, Medical Liability Self-Insurance, and Operating Funds.

In addition to database development, consultants made recommendations for strengthening agency compliance with 1 TAC 111.13 and 111.14 provisions.



Lewis W. Wright

Associate Vice Chancellor for Business Affairs

U. T. Arlington

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	924	924 (100.0)	0 (0)	25.1	0 (0)	1.0
S. T. Construction (57.2)	3,392,261	3,064,645 (90.3)	\$38,006 (1.1)	47.0	\$289,608 (8.5)	10.2
Professional Services (20.0)	188,293	185,535 (98.5)	280 (0.1)	18.1	2,477 (1.3)	1.9
Other Services (33.0)	10,750,461	10,517,486 (97.8)	232,975 (2.2)	33.0	0	0
Commodities (12.6)	23,796,427	21,533,127 (90.4)	1,907,649 (8.0)	11.5	355,649 (1.5)	1.1
TOTAL	\$38,128,366	\$35,301,717 (92.6)	\$2,178,910 (5.7)	—	\$647,734 (1.7)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	106,275	3,708 (3.5)	102,566 (96.5)	25.1	0	1.0
S. T. Construction (57.2)	1,921,828	1,681,641 (88.5)	95,147 (4.9)	47.0	145,040 (7.6)	10.2
Professional Services (20.0)	212,311	203,361 (95.7)	4,348 (2.0)	18.1	4,601 (2.2)	1.9
Other Services (33.0)	12,686,154	11,586,715 (91.3)	1,099,439 (8.7)	33.0	—	0
Commodities (12.6)	15,301,588	12,864,269 (84.1)	1,812,869 (11.8)	11.5	624,448 (4.1)	1.1
TOTAL	\$30,228,156	\$26,339,694 (87.1)	\$3,114,369 (10.3)	—	\$774,089 (2.6)	—



THE UNIVERSITY OF TEXAS AT ARLINGTON

SUPPLEMENTAL SUMMARY FOR THE FY 97 ANNUAL HUB REPORT FOR AGENCY NO. 714

The University of Texas at Arlington promotes full and equal opportunity for all businesses to provide the goods and services needed to support this University's operations. As such, UTA is committed to making a good faith effort to increase purchases and contract awards with Historically Underutilized Business (HUB) firms.

The University of Texas at Arlington has been very successful in its community efforts and has made an outreaching commitment to the following organizations:

Monthly Participation

- New Images Business Associates Networking Luncheons for Minority Businesses - Member.
- Dallas Minority Business Development Breakfasts - Advisory Board Member.
- Arlington's African-American Chamber of Commerce - Board Member.
- Fort Worth Hispanic Chamber of Commerce - Member.
- Tarrant County Business Development Breakfasts.
- Midcities Minority Community Council Luncheon in Arlington.
- Fort Worth/Tarrant Minority Leaders & Citizens Council Luncheons.
- Dallas Community Leadership Luncheon.
- Tarrant County Multi-Ethnic Chamber of Commerce Luncheon.
- Dallas Black Chamber of Commerce.
- Greater Dallas Hispanic Chamber of Commerce.
- Fort Worth Black Metropolitan Chamber of Commerce.

Highlights

- Participated in the Annual Accessing Economic Opportunities Forum in Dallas, by Senator Royce West.
- Spoke at the North Texas Women's Small Business Start-Up Workshop in Dallas.
- Participated in Arlington's Women and Minority Contracting Opportunities Conference, WAMCO '96.
- Participated in the University of Texas System HUB Coordinator Conference, sponsored by the General Service Commission and The UT System.
- Attended the Greater Dallas Chamber of Commerce Medical Procurement Conference.
- Participated in TU Electric's Second Annual Minority/Women Business Entrepreneurs Day, in Fort Worth.
- Participated in the Economic Opportunity Forum, sponsored by the General Service Commission and the University of North Texas Health Science Center in Fort Worth.
- Participated in Access '97 Procurement Conference, sponsored by D/FW Minority Business Development Council.
- Participated in "Doing Business with Big Business", a procurement fair and conference sponsored by the Grand Prairie Chamber of Commerce.
- Participated in the EC/EDI Government Contracting Conference, by UTA's Cross Timbers Procurement Center.
- Participated in the Second Annual HUB Conference "Enhancing the Quality of Texas HUB Program", sponsored by UT-Austin.
- Participated in a Federal Procurement Conference, sponsored by Congressman Martin Frost and UTA.

A handwritten signature in cursive script, appearing to read "Dan Risik".

Dan Risik, C.P.M.
Director of Contracting,
Purchasing and General Services.

U. T. Austin

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$100,895	\$100,519 (99.6)	\$375 (0.4)	6.6	\$0	5.3
Building Construction (26.1)	1,902,204	1,769,931 (93.0)	132,215 (6.9)	25.1	55 (0.1)	1.0
S. T. Construction (57.2)	12,342,657	11,116,276 (90.1)	418,256 (3.4)	47.0	808,124 (6.5)	10.2
Professional Services (20.0)	1,840,563	1,741,760 (94.6)	111,529 (6.1)	18.1	0	1.9
Other Services (33.0)	52,914,803	49,675,403 (93.8)	3,303,200 (6.2)	33.0	—	0
Commodities (12.6)	87,847,978	78,655,318 (89.5)	7,580,996 (8.6)	11.5	1,611,662 (1.8)	1.1
TOTAL	\$156,949,097	\$143,059,207 (91.2)	\$11,546,571 (7.4)	—	\$2,419,841 (1.5)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$134,212	\$118,712 (88.4)	\$15,500 (11.6)	6.6	\$95 (0.1)	5.3
Building Construction (26.1)	1,011,759	993,649 (98.2)	16,621 (1.6)	25.1	1,488 (0.2)	1.0
S. T. Construction (57.2)	14,375,971	12,780,903 (88.9)	763,155 (5.3)	47.0	831,913 (5.8)	10.2
Professional Services (20.0)	1,544,326	1,444,577 (93.5)	99,579 (6.5)	18.1	0	1.9
Other Services (33.0)	44,099,519	39,969,576 (90.6)	4,129,943 (9.4)	33.0	—	0
Commodities (12.6)	87,428,983	75,716,913 (86.5)	9,675,928 (11.0)	11.5	2,086,142 (2.4)	1.1
TOTAL	\$148,594,770	\$131,024,330 (88.2)	\$14,700,726 (9.9)	—	\$2,919,638 (2.0)	—



PURCHASING OFFICE

THE UNIVERSITY OF TEXAS AT AUSTIN

2200 Comal Street • Austin, Texas 78722-2596 • 512/471-4266 • FAX 512/471-7745

SUPPLEMENTAL SUMMARY FY 97 ANNUAL HUB REPORT (AGENCY 721)

The University of Texas at Austin has created an office for Historically Underutilized Business Programs. The mission of the HUB program is: to enhance the ability of HUBs to compete for contracts and purchases; to increase the number of contracts awarded to HUB firms; to provide economic growth and job opportunities for the State of Texas; to create a fair and open competitive market; and to improve community awareness. The University has established a staff coordination group to provide functional staff expertise from the areas of: accounting, budget, purchasing, physical plant and information services, all which are necessary for successful implementation of every aspect of the HUB Program.

The University of Texas and the Texas Natural Resource and Conservation Commission held its 4th annual "High Tech Vendor Expo" last spring. The vendor exposition focused on businesses that sell products used in areas of scientific, environmental and research. The expo allowed vendors to display and demonstrate their products and/or services to procurement personnel from The University, state and other government entities and private industry.

The University co-sponsors, hosts and participates in the Economic Opportunity Forums in cooperation with the General Services Commission. These Forums unite state agencies with HUB businesses, and provide training in doing business with state agencies and other agencies throughout the state.

The University's Purchasing Office continues to improve its on-line purchasing system to ensure bids are taken from women and ethnic groups when soliciting bids. The University continues to improve its automated reporting and management information systems to assist divisions in tracking their individual HUB activities and to monitor buyer performance as it relates to institutional HUB programs and goals.

To effectively enhance the Historically Underutilized Business program, The University of Texas contracted a unique partnership project to promote, secure and increase HUB supplier participation in the procurement of certain services and contracts.

The University's Purchasing Office continues to submit weekly bid opportunities to various ethnic news media publications, chambers of commerce and minority business development centers. Bids are updated daily on the World Wide Web allowing vendors easy access to The University's upcoming bids.

The University's HUB Program Office has initiated a quarterly newsletter, the "HUB Light", which is distributed electronically throughout The University campus. The University's Purchasing Office has produced a homepage on the World Wide Web. Information regarding The University's HUB Program, including the newsletter, can easily be accessed by anyone with Internet access.

A handwritten signature in black ink, appearing to read "G. Charles Franklin".

G. Charles Franklin
Vice President for Business Affairs

U. T. Brownsville

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	---	---	---	25.1	---	1.0
S. T. Construction (57.2)	12,097	10,897 (90.0)	1,200 (9.9)	47.0	0	10.2
Professional Services (20.0)	95,189	95,189 (100.0)	---	18.1	0	1.9
Other Services (33.0)	1,944,119	1,904,421 (97.9)	39,698 (2.0)	33.0	---	0
Commodities (12.6)	4,744,821	3,391,700 (71.4)	1,281,749 (27.0)	11.5	71,370 (1.5)	1.1
TOTAL	\$6,796,226	\$5,402,207 (79.5)	\$1,322,647 (19.5)	---	\$71,370 (1.5)	---
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	---	---	---	25.1	---	1.0
S. T. Construction (57.2)	11,385	6,421 (56.4)	4,963 (43.6)	47.0	0	10.2
Professional Services (20.0)	29,485	29,485 (100.0)	0	18.1	0	1.9
Other Services (33.0)	1,521,146	1,120,779 (73.6)	400,367 (26.3)	33.0	---	0
Commodities (12.6)	4,342,997	3,452,406 (79.5)	692,232 (15.9)	11.5	198,358 (4.6)	1.1
TOTAL	\$5,905,013	\$4,609,091 (78.0)	\$1,097,562 (18.6)	---	\$198,358 (4.6)	---

U. T. Dallas

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$17,812	\$17,812 (100.0)	\$0	6.6	\$0	5.3
Building Construction (26.1)	2,000	0	2,000 (100.0)	25.1	0	1.0
S. T. Construction (57.2)	1,981,919	1,695,239 (85.5)	229,852 (11.5)	47.0	56,827 (2.9)	10.2
Professional Services (20.0)	146,731	98,285 (66.9)	45,843 (31.2)	18.1	2,602 (1.8)	1.9
Other Services (33.0)	4,092,499	3,285,194 (80.2)	807,304 (19.7)	33.0	—	0
Commodities (12.6)	5,913,247	4,701,533 (79.5)	930,741 (15.7)	11.5	280,972 (4.8)	1.1
TOTAL	\$12,154,208	\$9,798,063 (80.6)	\$2,015,740 (16.6)	—	\$340,401 (2.8)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	0	0	0	25.1	0	1.0
S. T. Construction (57.2)	1,549,993	1,402,037 (90.4)	142,438 (9.2)	47.0	5,517 (0.4)	10.2
Professional Services (20.0)	14,315	14,315 (100.0)	0	18.1	0	1.9
Other Services (33.0)	3,659,504	2,659,699 (72.6)	999,805 (27.3)	33.0	—	0
Commodities (12.6)	6,551,233	5,287,246 (80.7)	892,069 (13.6)	11.5	371,917 (5.7)	1.1
TOTAL	\$11,775,045	\$9,363,297 (79.5)	\$2,034,312 (17.3)	—	\$377,434 (3.2)	—

TEN (10) AGENCIES SPENDING MORE THAN \$5 MILLION WITH LARGEST PERCENTAGE SPENT WITH ADJUSTED HUBs

FISCAL YEAR 1997 ANNUAL HUB REPORT

AGENCY NUMBER	NAME OF AGENCY	TOTAL EXPENDITURES		TOTAL ADJUSTED HUBs EXPENDITURES	TOTAL ADJUSTED HUBs PERCENTAGE
103	Texas Legislative Council	\$ 14,994,324		\$ 6,441,120	42.9%
454	Texas Department of Insurance	\$ 5,201,677		\$ 1,810,111	34.7%
313	Department of Information Resources	\$ 61,949,871		\$20,824,614	33.6%
302	Office of the Attorney General	\$ 38,661,344		\$12,271,836	31.7%
304	Comptroller of Public Accounts	\$ 43,824,574		\$13,882,445	31.6%
717	Texas Southern University	\$ 10,659,313		\$ 3,223,065	30.2%
501	Texas Department of Health	\$163,337,236		\$29,682,310	18.1%
736	University of Texas - Pan American	\$ 11,370,646		\$ 2,011,295	17.6%
743	University of Texas at San Antonio	\$ 20,624,393		\$ 3,495,627	16.9%
738	University of Texas at Dallas	\$ 12,154,208		\$ 2,015,738	16.5%

Selection Criteria for the ten (10) Agencies Spending More than \$5 Million with Largest Percentage Spent with HUBs:

The State does not have an overall HUB goal. However, for purposes of the Executive Summary, the consolidated fund for the TOTAL EXPENDITURES column within each procurement category is used to compute an overall total expenditure base (HUB and Non-HUB) for each agency. The top 10 spending agencies that have spent more than \$5 million dollars in total expenditures and have the largest percentage of dollars with HUBs from the ADJUSTED HUBs group for each category have been identified within this summary ranked by largest overall Adjusted HUB percentage. (Dollars are rounded). To view the respective agencies' expenditures, refer to Section VII on the Internet (<http://www.gsc.state.tx.us/procinfo.html>). Scroll down to HUB information and make your selection.

U. T. El Paso

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$2,012	\$2,012 (100.0)	\$0	6.6	\$0	5.3
Building Construction (26.1)	0	0	0	25.1	0	1.0
S. T. Construction (57.2)	912,275	823,056 (90.2)	61,822 (6.8)	47.0	27,396 (3.0)	10.2
Professional Services (20.0)	271,890	271,890 (100.0)	0	18.1	0	1.9
Other Services (33.0)	8,380,311	8,059,425 (96.1)	320,885 (3.8)	33.0	—	0
Commodities (12.6)	15,396,346	13,132,554 (85.2)	1,983,447 (12.8)	11.5	280,344 (1.8)	1.1
TOTAL	\$24,962,834	\$22,288,937 (89.3)	\$2,366,154 (9.5)	—	\$307,740 (1.2)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	5,000	2,500 (50.0)	2,500 (50.0)	25.1	0	1.0
S. T. Construction (57.2)	1,827,391	1,128,468 (61.8)	493,286 (27.0)	47.0	205,638 (11.2)	10.2
Professional Services (20.0)	271,890	271,890 (100.0)	0	18.1	0	1.9
Other Services (33.0)	8,380,311	8,059,425 (96.1)	320,885 (3.8)	33.0	—	0
Commodities (12.6)	15,396,346	13,132,554 (85.2)	1,983,447 (12.8)	11.5	280,344 (1.8)	1.1
TOTAL	\$25,880,938	\$22,594,837 (87.3)	\$2,800,118 (10.8)	—	\$485,982 (1.9)	—



Supplemental Summary for the FY97 "Annual" HUB Report for Agency No. 724

Vice President for
Finance and
Administration

- One-on-one training sessions for departments in need of improving their HUB totals. Weekly training for new departmental buyers with the authority to purchase goods and services is provided emphasizing importance of purchasing through HUBs.
- On March 12th, our HUB Program Specialist presented information regarding the program at the Presidential Forum. The presentation was informational in tone and answered questions about the HUB Program in light of the Hopwood decision.
- An intensive training session for approximately 50 Facilities Services departmental staff regarding the HUB program, where to find certified HUB vendors and purchasing related information was given on May 13th.
- In conjunction with the Small Business Week, UTEP hosted a Small Business Fair on June 6th. Several departments and agencies participated in the event, including the Purchasing Office and our HUB Program Specialist. Approximately 20 vendors attended the event. UTEP will hold another Fair in Fall of 1997.
- UTEP co-hosted a successful State of Texas Economic Opportunity Forum on July 17th. GSC reported a record 155 vendors in attendance, up from 60 the year before.
- UTEP's HUB Program Specialist meets regularly with the El Paso Hispanic Chamber of Commerce to plan the upcoming Procurement 2000. This year's event will take place on October 15th. Last year, Procurement 2000 provided thousands of dollars worth of bid opportunities to area businesses. UTEP actively participated at Procurement 2000 with approximately 2,000 visitors in attendance.
- Workshops instructing vendors on how to properly fill out the HUB application and on accessing bid opportunity information through UTEP Purchasing's Web site are presented in conjunction with the El Paso Hispanic Chamber of Commerce.
- Our HUB Program Specialist provided training to the El Paso Black Chamber of Commerce regarding the HUB Program and "How To Do Business with UTEP". Plans are currently in the works to provide ongoing workshops to Black Chamber members.
- Bid Opportunities are faxed on an "as updated" basis to the following organizations and newspaper(s): Greater El Paso Chamber of Commerce, El Paso Hispanic Chamber of Commerce, El Paso Black Chamber of Commerce, El Paso Community College Contracting Opportunities Center, El Paso Community College Small Business Development Center, ACCION, and the El Paso Hispanic newspaper. Through the El Paso Community College Contracting Opportunities Center, UTEP bids are announced in the El Paso Times newspaper every Sunday on the front page of the Business Section.

Flaws were detected on the on-line purchasing system. Our system incorrectly identified vendors as HUB when they were not. Also, our system did not allow sole proprietors to be entered into the system under any number other than their social security numbers. Although a vendor may have been HUB certified, payment was made under a non-HUB certified number. UTEP is working to correct these glitches very soon.

Our HUB Program Specialist discovered recently that several vendors who qualify as HUB vendors are misrepresenting themselves as HUB to UTEP departments and to prime contractors. One prime contractor, for example, awarded a \$140,586 subcontract to a vendor misrepresenting themselves as HUB. The weekly training sessions have been updated to include procedures to verify that vendors are HUB certified by going through GSC's Web site.

These instances should not take away from the fact that UTEP is committed to the Good Faith Effort, as we are purchasing from vendors we believed were HUBs. UTEP continues to strengthen our commitment to achieving the Good Faith Effort Goals as set by the Legislature and General Services Commission. We shall continue to work diligently to procure and contract with Historically Underutilized Businesses at every available opportunity.


Juan R. Sandoval

Vice President for Finance and Administration

El Paso, Texas

79968-0502

(915) 747-5113

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U. T. Pan American

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	318,059	227,78 (71.6)	90,271 (28.3)	25.1	0	1.0
S. T. Construction (57.2)	1,552,500	1,368,876 (88.2)	172,653 (11.1)	47.0	10,970 (0.7)	10.2
Professional Services (20.0)	73,487	73,487 (100.0)	0	18.1	0	1.9
Other Services (33.0)	1,525,153	1,277,925 (83.7)	247,228 (16.2)	33.0	—	0
Commodities (12.6)	7,901,447	5,928,760 (75.0)	1,501,145 (18.9)	11.5	471,540 (6.0)	1.1
TOTAL	\$11,370,646	\$8,876,836 (78.1)	\$2,011,297 (17.7)	—	\$482,510 (4.2)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	588,110	579,027 (98.4)	1,394 (0.2)	25.1	7,688 (1.3)	1.0
S. T. Construction (57.2)	903,832	789,996 (87.4)	103,951 (11.5)	47.0	9,884 (1.0)	10.2
Professional Services (20.0)	56,493	43,588 (77.1)	12,904 (22.8)	18.1	0	1.9
Other Services (33.0)	1,935,727	1,859,784 (96.0)	75,943 (3.9)	33.0	0	0
Commodities (12.6)	6,994,003	4,832,395 (69.0)	1,648,706 (23.5)	11.5	512,902 (7.3)	1.1
TOTAL	\$10,478,165	\$8,104,790 (77.3)	\$1,842,898 (17.6)	—	\$530,474 (5.1)	—

TEN (10) AGENCIES SPENDING MORE THAN \$5 MILLION WITH LARGEST PERCENTAGE SPENT WITH ADJUSTED HUBs

FISCAL YEAR 1997 ANNUAL HUB REPORT

AGENCY NUMBER	NAME OF AGENCY	TOTAL EXPENDITURES	TOTAL ADJUSTED HUBs EXPENDITURES	TOTAL ADJUSTED HUBs PERCENTAGE
103	Texas Legislative Council	\$ 14,994,324	\$ 6,441,120	42.9%
454	Texas Department of Insurance	\$ 5,201,677	\$ 1,810,111	34.7%
313	Department of Information Resources	\$ 61,949,871	\$20,824,614	33.6%
302	Office of the Attorney General	\$ 38,661,344	\$12,271,836	31.7%
304	Comptroller of Public Accounts	\$ 43,824,574	\$13,882,445	31.6%
717	Texas Southern University	\$ 10,659,313	\$ 3,223,065	30.2%
501	Texas Department of Health	\$163,337,236	\$29,682,310	18.1%
736	University of Texas - Pan American	\$ 11,370,646	\$ 2,011,295	17.6%
743	University of Texas at San Antonio	\$ 20,624,393	\$ 3,495,627	16.9%
738	University of Texas at Dallas	\$ 12,154,208	\$ 2,015,738	16.5%

Selection Criteria for the ten (10) Agencies Spending More than \$5 Million with Largest Percentage Spent with HUBs:

The State does not have an overall HUB goal. However, for purposes of the Executive Summary, the consolidated fund for the TOTAL EXPENDITURES column within each procurement category is used to compute an overall total expenditure base (HUB and Non-HUB) for each agency. The top 10 spending agencies that have spent more than \$5 million dollars in total expenditures and have the largest percentage of dollars with HUBs from the ADJUSTED HUBs group for each category have been identified within this summary ranked by largest overall Adjusted HUB percentage. (Dollars are rounded). To view the respective agencies' expenditures, refer to Section VII on the Internet (<http://www.gsc.state.tx.us/procinfo.html>). Scroll down to HUB information and make your selection.

U. T. Permian Basin

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$7,869	\$7,869 (100.0)	\$0	6.6	\$0	5.3
Building Construction (26.1)	0	0	0	25.1	0	1.0
S. T. Construction (57.2)	503,120	271,734 (54.0)	231,306 (45.9)	47.0	0	10.2
Professional Services (20.0)	105,961	105,961 (100.0)	0	18.1	0	1.9
Other Services (33.0)	722,201	668,473 (92.5)	53,727 (7.4)	33.0	—	0
Commodities (12.6)	1,045,098	884,901 (84.6)	154,724 (14.8)	11.5	5,472 (0.5)	1.1
TOTAL	\$2,384,249	\$1,938,938 (81.3)	\$439,837 (18.5)	—	\$5,472 (0.2)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$3,700	\$3,700 (100.0)	\$0	6.6	\$0	5.3
Building Construction (26.1)	0	0	0	25.1	0	1.0
S. T. Construction (57.2)	228,437	228,037 (99.8)	400 (0.2)	47.0	0	10.2
Professional Services (20.0)	119,716	119,716 (100.0)	0	18.1	0	1.9
Other Services (33.0)	833,802	802,287 (96.2)	31,514 (3.8)	33.0	0	0
Commodities (12.6)	1,248,197	830,396 (66.5)	397,257 (31.8)	11.5	20,544 (1.7)	1.1
TOTAL	\$2,430,152	\$1,980,436 (81.5)	\$429,171 (17.7)	—	\$20,544 (0.8)	—

U. T. San Antonio

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	0	0	0	6.6	0	5.3
Building Construction (26.1)	\$984,165	\$933,365 (94.8)	\$50,800 (5.2)	25.1	0	1.0
S. T. Construction (57.2)	1,694,940	1,618,110 (95.4)	6,290 (0.4)	47.0	70,540 (4.2)	10.2
Professional Services (20.0)	100,986	71,367 (70.6)	5,509 (5.4)	18.1	24,110 (23.8)	1.9
Other Services (33.0)	5,512,446	5,283,251 (95.8)	229,195 (4.2)	33.0	—	0
Commodities (12.6)	12,331,856	8,953,118 (72.6)	3,203,833 (25.9)	11.5	174,904 (1.4)	1.1
TOTAL	\$20,624,393	\$16,859,211 (81.7)	\$3,495,627 (16.9)	—	\$269,544 (1.3)	—
FY 1 9 9 6						
Heavy Construction (11.9)	0	0	0	6.6	0	5.3
Building Construction (26.1)	\$3,365,008	\$2,867,587 (85.2)	\$497,420 (14.7)	25.1	0	1.0
S. T. Construction (57.2)	1,648,096	1,058,800 (64.2)	21,800 (1.3)	47.0	\$567,496 (34.4)	10.2
Professional Services (20.0)	98,926	67,678 (68.4)	31,248 (31.5)	18.1	0	1.9
Other Services (33.0)	4,965,310	4,638,795 (93.4)	326,514 (6.6)	33.0	—	0
Commodities (12.6)	7,886,147	6,560,830 (83.1)	1,204,009 (15.2)	11.5	121,307 (1.5)	1.1
TOTAL	\$17,963,487	\$15,193,690 (84.6)	\$2,080,991 (11.6)	—	\$688,803 (3.8)	—

TEN (10) AGENCIES SPENDING MORE THAN \$5 MILLION WITH LARGEST PERCENTAGE SPENT WITH ADJUSTED HUBs

FISCAL YEAR 1997 ANNUAL HUB REPORT

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454	Texas Department of Insurance	\$ 5,201,677		\$ 1,810,111	34.7%
313	Department of Information Resources	\$ 61,949,871		\$20,824,614	33.6%
302	Office of the Attorney General	\$ 38,661,344		\$12,271,836	31.7%
304	Comptroller of Public Accounts	\$ 43,824,574		\$13,882,445	31.6%
717	Texas Southern University	\$ 10,659,313		\$ 3,223,065	30.2%
501	Texas Department of Health	\$163,337,236		\$29,682,310	18.1%
736	University of Texas - Pan American	\$ 11,370,646		\$ 2,011,295	17.6%
743	University of Texas at San Antonio	\$ 20,624,393		\$ 3,495,627	16.9%
738	University of Texas at Dallas	\$ 12,154,208		\$ 2,015,738	16.5%

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U. T. Tyler

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$17	\$17 (100.0)	\$0	6.6	\$0	5.3
Building Construction (26.1)	448,177	448,177 (100.0)	0	25.1	0	1.0
S. T. Construction (57.2)	70,894	70,715 (99.7)	178 (0.3)	47.0	0	10.2
Professional Services (20.0)	331,414	331,236 (99.9)	178 (0.1)	18.1	0	1.9
Other Services (33.0)	1,243,222	1,158,918 (93.2)	84,303 (6.8)	33.0	—	0
Commodities (12.6)	1,465,871	1,118,203 (76.2)	175,295 (11.9)	11.5	172,372 (11.7)	1.1
TOTAL	\$3,559,595	\$3,127,266 (87.9)	259,954 (7.3)	—	\$172,372 (4.8)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	0	0	0	25.1	0	1.0
S. T. Construction (57.2)	624,176	624,176 (100.0)	0	47.0	0	10.2
Professional Services (20.0)	9,270	4,550 (49.0)	0	18.1	4,720 (50.9)	1.9
Other Services (33.0)	1,105,731	935,973 (84.6)	169,757 (15.3)	33.0	0	0
Commodities (12.6)	1,713,429	1,333,717 (77.8)	140,272 (8.2)	11.5	239,440 (14.0)	1.1
TOTAL	\$3,452,606	\$2,898,416 (83.9)	\$310,029 (9.0)	—	\$244,160 (7.1)	—

U. T. Southwestern Medical Center at Dallas

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	0	0	0	25.1	0	1.0
S. T. Construction (57.2)	676,161	673,244 (99.5)	2,916 (0.4)	47.0	0	10.2
Professional Services (20.0)	306,515	189,972 (61.9)	116,542 (38.0)	18.1	0	1.9
Other Services (33.0)	27,130,196	23,566,090 (86.8)	3,564,106 (13.1)	33.0	_____	0
Commodities (12.6)	52,149,268	42,913,681 (82.2)	6,315,076 (12.1)	11.5	2,920,510 (5.6)	1.1
TOTAL	\$80,262,140	\$67,342,987 (83.9)	\$9,998,640 (12.5)	_____	\$2,920,510 (3.6)	_____
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	0	0	0	25.1	0	1.0
S. T. Construction (57.2)	3,149,324	2,964,292 (94.1)	56,166 (1.8)	47.0	128,865 (4.1)	10.2
Professional Services (20.0)	127,070	45,636 (35.9)	81,434 (64.0)	18.1	0	1.9
Other Services (33.0)	22,428,259	17,052,268 (76.0)	5,375,990 (23.9)	33.0	_____	0
Commodities (12.6)	51,680,882	43,101,990 (83.4)	6,153,632 (11.9)	11.5	2,425,259 (4.7)	1.1
TOTAL	\$77,385,535	\$63,164,186 (81.6)	\$11,667,222 (15.1)	_____	\$2,554,124 (3.3)	_____

SOUTHWESTERN
THE UNIVERSITY OF TEXAS
SOUTHWESTERN MEDICAL CENTER
AT DALLAS

A. Joe Behrens
Assistant Vice President
for Materials Management

**SUPPLEMENTAL SUMMARY FOR THE FY '97 ANNUAL HUB REPORT
AGENCY 729**

Purchasing Department

The University of Texas Southwestern Medical Center at Dallas continues to exemplify its commitment to the Historically Underutilized Business through its purchase volume and extraordinary good faith efforts.

Fiscal year 1997 purchase volume with certified HUB companies was accomplished through the following efforts:

- Participated in the second Historically Underutilized Business Conference sponsored by UT Austin titled "Enhancing the Quality of the Texas HUB Program".
- Attended and participated in various local functions promoting HUB business to include:
 - U S Department of Commerce Minority Business Conference
 - Dallas Region Minority Enterprise Development MedWeek
 - African American Women Entrepreneurs Summit
 - NIBA networking events at the Bill J. Priest Institute
 - Member of the Sponsorship Committee for the D/FW MBDC Council's
Access '97 Trade Show
 - Dallas Black Chamber's 13th Annual Quest for Success Awards Event
 - DF/W Women's Round-Up
 - Access '97 Annual Trade Show and Awards Event
 - Senator Royce West's forum "Accessing Economic Opportunities - Texas Style"
- UT Southwestern was nominated as Corporation of the Year by the D/FW Minority Business Council.
- The Minority & Women Business Procurement Fair was hosted by UT Southwestern in conjunction with the Greater Dallas Chamber of Commerce.
- Sponsored an Annual HUB Award Ceremony to recognize UT Southwestern buyers, departments, and individuals who made a major contribution to the success of our HUB program. President Kern Wildenthal and Assistant Vice Chancellor Lewis Wright of UT System were principal speakers at the event.
- Participated in an Economic Opportunity Forum in Austin that was hosted by the Texas Natural Resource Conservation Commission and UT Austin.
- Process requisitions at all bid thresholds to include certified HUB's whenever feasible based on specification requirements.

We feel strongly our HUB program promotes the State of Texas initiative to put forth a Good Faith Effort to conduct as much business with minority suppliers as possible. Our annual HUB purchase volume serves to confirm this commitment.



A. Joe Behrens
Assistant Vice President for Materials Management

U. T. Medical Branch at Galveston

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	0	0	0	25.1	0	1.0
S. T. Construction (57.2)	14,699,010	10,692,476 (72.7)	153,462 (1.0)	47.0	3,853,072 (26.2)	10.2
Professional Services (20.0)	15,216,697	13,219,508 (86.8)	1,972,799 (12.9)	18.1	24,389 (0.2)	1.9
Other Services (33.0)	28,903,249	26,940,759 (93.2)	1,962,489 (6.8)	33.0	—	0
Commodities (12.6)	135,472,753	122,097,033 (90.1)	10,377,676 (7.7)	11.5	2,998,044 (2.2)	1.1
TOTAL	\$194,291,709	\$172,949,776 (89.0)	\$14,466,426 (7.5)	—	\$6,875,505 (3.5)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	4,392,230	3,397,843 (77.3)	901,297 (20.5)	25.1	93,090 (2.1)	1.0
S. T. Construction (57.2)	13,834,381	10,346,879 (74.7)	326,943 (2.4)	47.0	3,160,559 (22.9)	10.2
Professional Services (20.0)	20,228,491	18,051,879 (89.2)	2,060,356 (10.1)	18.1	116,255 (0.6)	1.9
Other Services (33.0)	34,080,588	31,395,967 (92.1)	2,684,621 (7.9)	33.0	—	0
Commodities (12.6)	109,169,791	96,557,722 (88.4)	7,645,388 (7.0)	11.5	4,966,679 (4.6)	1.1
TOTAL	\$181,705,481	\$141,698,411 (78.0)	\$13,618,605 (7.5)	—	\$8,336,583 (4.6)	—



School of Medicine
 Graduate School of Biomedical Sciences
 School of Allied Health Sciences
 School of Nursing

Marine Biomedical Institute
 Institute for the Medical Humanities
 UTMB Hospitals and Clinics

Purchasing Department

SUPPLEMENTAL SUMMARY FOR THE FY 1997 ANNUAL HUB REPORT

AGENCY 723

This supplement to our Annual (9/1/96 through 8/31/97) Historically Underutilized Business Report for Fiscal Year 1997 has been prepared to provide a broader more comprehensive representation of UTMB efforts and accomplishments which, currently, are not recognized in GSC's reporting format.

In addition to UTMB numerous outreach efforts, UTMB has also developed an ongoing contract with Austin-Tetra, a HUB development firm, to gain their expertise in developing new HUB sources in markets that traditionally have low or no HUB capacity. This firm has been engaged, and proven its effectiveness, in similar activities for other state agencies. We anticipate that Austin-Tetra will be able to assist us in broadening our HUB base to advance contracting opportunities for HUBs, thus moving us forward in meeting the State's Good Faith Effort Goals.

As previously identified, UTMB, as a Hospital providing multi-categorical health care services, must continue to contract for goods and services in specific categories for which there is no HUB supply source. In addition, UTMB is a managed care provider for Texas Department of Criminal Justice (TDCJ) and must acquire medical services and products for which a HUB supply source also does not exist. During this fiscal year, specific expenditures reported for these categories are:

Pharmaceuticals:	\$ 39,373,219.31
Blood:	\$ 2,521,576.69
Organs:	\$ 1,610,553.50
Hospital Services:	\$ 6,691,316.62
Medical/Managed Care Services:	\$ 5,495,958.98
TOTAL NON HUB CAPACITY:	<u>\$ 55,692,625.10</u>

Utilizing the information provided above, the following adjustments to our Annual FY 1997 HUB Report is submitted to accurately reflect UTMB's contribution and efforts in support of the State of Texas' initiatives on HUBs:

Category:	% African American	% Hispanic	% Asian and Others	% Women	% Total
Professional Services:	0.00%	0.00%	0.59%	92.28%	93.87%
Commodities:	6.47%	0.50%	3.21%	4.46%	14.64%

Respectfully submitted,

Jeffery Bonnardel, C.P.M.
 Director of Purchasing

U. T. Health Science Center - Houston

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	0	0	0	25.1	0	1.0
S. T. Construction (57.2)	2,163,250	1,942,694 (89.8)	28,940 (1.3)	47.0	\$191,616 (8.9)	10.2
Professional Services (20.0)	2,537,700	2,465,162 (97.1)	72,537 (2.9)	18.1	0	1.9
Other Services (33.0)	20,823,416	19,480,537 (93.5)	1,342,879 (6.4)	33.0	_____	0
Commodities (12.6)	9,894,804	9,065,692 (91.6)	609,433 (6.2)	11.5	219,679 (2.2)	1.1
TOTAL	\$35,419,170	\$32,954,085 (93.0)	\$2,053,789 (5.8)	_____	\$411,295 (1.2)	_____
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	995	995 (100.0)	0	25.1	0	1.0
S. T. Construction (57.2)	873,719	764,207 (87.4)	2,220 (0.3)	47.0	107,352 (12.3)	10.2
Professional Services (20.0)	3,096,979	3,083,068 (99.5)	13,910 (0.4)	18.1	0	1.9
Other Services (33.0)	17,475,488	15,800,629 (90.4)	1,674,859 (9.6)	33.0	_____	0
Commodities (12.6)	8,112,584	7,227,835 (89.0)	594,466 (7.3)	11.5	290,282 (3.6)	1.1
TOTAL	\$29,559,765	\$26,876,734 (90.9)	\$2,285,455 (7.7)	_____	\$397,634 (1.4)	_____

THE UNIVERSITY OF TEXAS



HOUSTON

HEALTH SCIENCE CENTER

Support Services

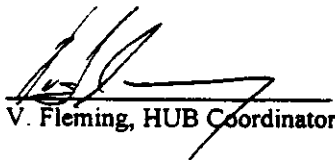
Supplemental Summary for the FY 97 Annual Report for Agency 744

The University of Texas Houston Health Science Center continues its commitment to a good faith effort to maximize purchasing opportunities for Historically Underutilized Business (HUB) firms as suppliers of goods and services needed to support the institution's mission. UT-H fiscal year 1997, annual purchases with women and minority owned business firms total \$ 6,791,578.

The university's good faith effort incorporates a variety of innovative strategies by which to increase purchases with HUB firms:

- Vendor training sessions to familiarize vendors with the procurement process;
- On-site vendor fairs to introduce new vendors to the campus community;
- Extensive participation with regional women and minority business councils and economic forums;
- Program promotion through campus newsletters, coordinator group meetings, and departmental visits.

Strong emphasis is placed on strategic alliances with the Deans of each school. Their role is one of advocacy and influence. They work with the HUB Coordinator in an effort to increase good faith effort spending with HUB vendors. Currently, we are in the process of designing a program of recognition for those who consistently demonstrate a good faith effort.



V. Fleming, HUB Coordinator



J. Porretto, Chief Business Officer

U. T. Health Science Center - San Antonio

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	29,618	201 (0.7)	29,417 (99.3)	25.1	0	1.0
S. T. Construction (57.2)	199,666	190,165 (95.2)	185 (0.1)	47.0	9,316 (4.7)	10.2
Professional Services (20.0)	3,540,282	3,445,381 (97.3)	94,901 (2.7)	18.1	0	1.9
Other Services (33.0)	6,117,692	5,712,159 (93.3)	405,532 (6.6)	33.0	—	0
Commodities (12.6)	25,951,247	22,652,335 (87.2)	3,007,175 (11.5)	11.5	291,735 (1.1)	1.1
TOTAL	\$35,838,505	\$32,000,241 (89.3)	\$3,537,210 (9.9)	—	\$301,051 (0.8)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	202,894	202,894 (100.0)	0	25.1	0	1.0
S. T. Construction (57.2)	226,513	196,534 (86.7)	19,569 (8.6)	47.0	10,410 (4.6)	10.2
Professional Services (20.0)	1,226,596	1,154,537 (94.1)	72,059 (5.9)	18.1	0	1.9
Other Services (33.0)	7,985,450	7,766,144 (97.2)	219,305 (2.7)	33.0	—	0
Commodities (12.6)	23,555,914	20,187,877 (85.6)	3,102,854 (13.1)	11.5	269,183 (1.1)	1.1
TOTAL	\$33,197,367	\$29,507,986 (88.9)	\$3,413,787 (10.3)	—	\$279,593 (0.8)	—



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**Supplemental Summary for the Fiscal Year 97 Annual HUB Report
Agency 745**

The University of Texas Health Science Center at San Antonio is committed to demonstrating Good Faith Efforts to assist Historically Underutilized Businesses in supplying the University with supplies, equipment and services.

The following are representative examples of our continuing outreach and inreach activities contributing in part to our Good Faith Efforts:

- * Active interaction with UTHSCSA HUB Program Staff Coordinating Group representing constituencies throughout the University;
- * Training workshops for HUBs on "How To Do Business with The Health Science Center";
- * Training workshops for Health Science Center personnel on how to utilize HUBs in the procurement process;
- * Joint host of the San Antonio General Services Commission "Economic Opportunity Forum";
- * Participation in the Second HUB Conference at U.T. Austin, LBJ School of Public Affairs;
- * Participation in The Annual Business Trade Show, "Meet the Buyers," at the San Antonio Convention Center;
- * Attendance at Business Opportunities for Texans Networking Luncheons;
- * Interaction with local Chambers of Commerce and the Small Business Coordinating Council;
- * Attendance at Public Hearing of The Joint Select Committee on Historically Underutilized Businesses.

Sincerely,

A handwritten signature in black ink that reads "Wayne E. Reed". The signature is written in a cursive style with a large initial "W".

Wayne E. Reed
Director of Purchasing

U. T. M. D. Anderson Cancer Center

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	1,381,164	1,379,276 (99.8)	1,888 (0.1)	25.1	0	1.0
S. T. Construction (57.2)	165,594	54,324 (32.8)	14,479 (8.7)	47.0	96,790 (58.4)	10.2
Professional Services (20.0)	1,385,760	1,024,088 (73.9)	59,162 (4.3)	18.1	302,509 (21.8)	1.9
Other Services (33.0)	56,016,175	48,957,222 (87.4)	7,058,953 (12.6)	33.0	—	0
Commodities (12.6)	148,813,964	141,952,476 (95.4)	5,623,613 (3.8)	11.5	1,237,875 (0.8)	1.1
TOTAL	\$207,762,657	\$193,367,386 (93.1)	\$12,758,095 (6.1)	—	\$1,637,174 (0.8)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$0	\$0	\$0	6.6	\$0	5.3
Building Construction (26.1)	63,770,546	63,509,672 (99.6)	245,389 (0.4)	25.1	15,484 (0)	1.0
S. T. Construction (57.2)	887,887	821,819 (92.5)	64,201 (7.2)	47.0	1,867 (0.2)	10.2
Professional Services (20.0)	1,013,361	880,927 (86.9)	14,991 (1.5)	18.1	117,442 (11.6)	1.9
Other Services (33.0)	51,071,113	44,969,170 (88.0)	6,101,943 (12.0)	33.0	—	0
Commodities (12.6)	139,991,798	132,331,505 (94.5)	6,733,818 (4.8)	11.5	926,474 (0.7)	1.1
TOTAL	\$256,734,705	\$242,513,093 (94.5)	\$13,160,342 (5.1)	—	\$1,061,267 (0.4)	—

THE UNIVERSITY OF TEXAS
MD ANDERSON
CANCER CENTER

Supplemental Summary for the FY97 Annual HUB Report for Agency 506

During this reporting period, MDA expended \$224,934,101.63 for the procurement of reportable goods, equipment, and services. A total of \$16,593,108.55 of these expenditures (7.37%) was expended to HUB vendors. The HUB subcontracting dollars for this period were \$1,620,371.93, therefore adjusting the HUB total expenditures to \$18,213,480.48 (8.09%).

M. D. Anderson Cancer Center ranks as one of the nation's most respected cancer centers, devoted exclusively to cancer patient care, research, education and prevention. Over the years, new advances developed at M. D. Anderson have set the world's standard for cancer care. Today, M. D. Anderson remains a cradle of new ideas as scientists and physicians working under one roof rapidly transfer the most promising research findings from laboratory studies to patient use. The institution is one of only 27 Comprehensive Cancer Centers in the country designated by the National Cancer Institute and one of the original three such centers named by the National Cancer Act of 1971.

M. D. Anderson has national account emphasis and purchases a vast volume of goods and equipment, requiring cost savings and service-level priorities, which necessitates conducting business in a manner that decreases and governs the cost of medical care. Many efforts have been made to locate and to contract with "non-capacity" HUB vendors, including; a.) Use of GSC bid list for state-funded purchases, together with our supplemental bid list for local-funded purchases (as allowed under Sec. 3, Subchapter C, Chapter 73, Texas Education Code, Section 73.115(e), 74th Legislature), b.) Soliciting non-capacity HUBs through various national ads and publications, professional organizations, MDA's electronic bulletin board (Fax-On-Demand), and through MDA's new purchasing page on the internet at <http://www.mdacc.tmc.edu/~purchase/> c.) MDA has solicited HUB prime contractors and subcontractors through hospital buying alliance memberships in Premier Hospital Alliance, d.) Membership in minority organizations in Houston, as well as participation with the Houston Women's Business Council, serving on five Houston Business Council Committees, and the HUB Mini-Trade Fair Committee of NAPM, e.) Comprehensive buyer training to review HUB requirements was presented to all of MDA's buyers in April, f.) Continuous participation in local trade fairs and forums. g.) Sent bi-annual mass mailings to over 80 prime vendors requesting Monthly HUB subcontracting reports, h.) Maintaining "HUB Upcoming List of Events" for the HUB community, i.) Proposal has been prepared for the hiring of a HUB Program Consultant firm for first half of fiscal year 1998, and j.) Maintaining HUB Department internet page <http://www.mdacc.tmc.edu/~hub/>

Recognition for MDA's accomplishments included: a.) Marian Nimon, HUB Coordinator, was awarded the "1996 Coordinator of the Year" award by the Houston Women's Business Council in January, b.) In July, M. D. Anderson received "MBE Procurement Award" in recognition of commitment to minority business development evidenced by consistent increases in dollars spent with MBE's, c.) Marian was nominated for the National Association of Purchasing Manager's "1997 Charles J. McDonald Minority Business Advocate Award," and d.) Nominated for the Houston Minority Business Council's "Buyer of the Year" award.

Challenges to our HUB efforts include: a.) Only half of the HUBs holding certification during fiscal year 1996 with the State held current certification in 1997; b.) Our efforts to elicit their certification with the state are often not followed-through by the HUB vendors, c.) Our hospital group purchasing affiliation through Premier contracts and Institutional contracts afford few HUB opportunities. Such buying group membership/contracts allow for the reduction and control of the cost of medical care, d.) The research area remains a challenge. HUB opportunities in research are few and are often predicated by existing research projects that cannot be placed at risk through any change in sourcing.

The Historically Underutilized Business (HUB) Program is committed to expanding the business opportunities available at M. D. Anderson for American minority/woman-owned business enterprises in order to promote the successful development of growing businesses, to have a positive impact on improving our local economy, and to give back to our community such support as is common to our mission.

Please contact Mr. G.J. (Gil) Robertson, Director of Procurement at (713)792-3080 for further information.


Michael J. Best, Associate Vice President for Business Affairs

U. T. Health Center - Tyler

FY 1997 (top)/FY 1996 (bottom)
(Expenditure data in dollars; goal data in percent)

Procurement Category (Unadjusted HUB Goal)	Total Expenditures	Total Non-HUB Expenditures (%)	Total Underutilized HUB Expenditures (%)	Underutilized HUB Goal	Total Other HUB Expenditures (%)	Other HUB Goal
FY 1 9 9 7						
Heavy Construction (11.9)	\$4,830	\$4,830 (100.0)	\$0	6.6	\$0	5.3
Building Construction (26.1)	858,086	0	858,086 (100.0)	25.1	0	1.0
S. T. Construction (57.2)	539,741	534,224 (98.9)	0	47.0	5,517 (1.0)	10.2
Professional Services (20.0)	1,434,452	1,378,202 (96.0)	56,250 (3.9)	18.1	0	1.9
Other Services (33.0)	3,979,491	3,944,171 (99.1)	35,319 (0.9)	33.0	—	0
Commodities (12.6)	18,816,603	16,926,127 (89.9)	1,073,257 (5.7)	11.5	817,219 (4.3)	1.1
TOTAL	\$25,633,203	\$22,787,554 (88.9)	\$2,022,912 (7.9)	—	\$822,736 (3.2)	—
FY 1 9 9 6						
Heavy Construction (11.9)	\$5,749	\$5,749 (100.0)	\$0	6.6	\$0	5.3
Building Construction (26.1)	4,745,032	0	4,745,032 (100.0)	25.1	0	1.0
S. T. Construction (57.2)	499,816	398,553 (79.7)	0	47.0	101,263 (20.2)	10.2
Professional Services (20.0)	2,437,153	2,351,764 (96.4)	7,724 (0.3)	18.1	77,664 (3.2)	1.9
Other Services (33.0)	2,343,036	2,035,404 (86.8)	307,632 (13.1)	33.0	0	0
Commodities (12.6)	13,195,507	11,870,319 (89.9)	898,223 (6.8)	11.5	426,964 (3.2)	1.1
TOTAL	\$23,226,293	\$16,661,789 (71.7)	\$5,958,611 (25.6)	—	\$605,891 (2.6)	—