



## **Startech and UT STTM presents the New Venture Forum - Fall 2010**

*First Session starts August 25, 2010*

**Entrepreneurs, inventors and businesses  
seeking Emerging Technology Fund (ETF)  
funding and/or Angel Equity Investment sign  
up today for the New Venture Forum!**

### **Past Forum Attendee Quotes**

*"The Venture Forum is a 'must' for any individual  
who wants to start a business."*

*- Rao Govindaraju, Sai Global Technologies, Inc.*

*"Professional athletes envision success and practice, practice,  
practice. Startech is a no holds barred practice ground for  
entrepreneurs. I highly recommend them."*

*- David Spencer, President, Texas Intrepid Ventures*

**MISSION :** Startech's *New Venture Forum* will provide start-up technology companies with the basic knowledge and skills needed to improve their probability of equity funding.

**PROGRAM DESCRIPTION:** The *New Venture Forum* is a presented in 6 core sessions designed for start-up technology companies pursuing Angel equity investment and/or ETF funding. Each session is approximately three hours in length, one session per week for six consecutive weeks. There is 7<sup>th</sup> optional session specifically for bioscience ventures.

The forum is designed as an interactive workshop with dialogue between experts and entrepreneurs. Participants are encouraged to apply their company as a case study for group discussion. Class size is limited.

**PARTNERSHIPS:** The *New Venture Forum* is sponsored by Startech in partnership with the University of Texas South Texas Technology Management. Generously hosted by the San Antonio Technology Center

**COST:** \$250 for all 7 sessions. Attendees who complete 5 of the 6 Core Sessions will receive waived application fees to the ETF and/or STAN - a \$250 value. To learn more about the ETF and STAN, [www.startech1.org](http://www.startech1.org)

**RSVP to Startech:** 210-458-2523 or [info@startech1.org](mailto:info@startech1.org)

### **Startech New Venture Forum 2010**

**Where:** San Antonio  
Technology Center  
The Web Room  
3463 Magic Drive  
San Antonio, TX 78229

### **When:**

*Wednesdays, 1:30 - 4:30 pm  
August 25 – September 29*

**Cost:** \$250

**Session 1:** August 25  
**ETF Funding & Angel  
Equity Investment Overview**

**Session 2:** September 1  
**Building Your Management  
Team**

**Session 3:** September 8  
**Financials & Contract  
Preparation**

**Session 4:** September 15  
**Intellectual Property &  
Market Research**

**Session 5:** September 22  
**Term Sheets &  
The Business Plan**

**Session 6:** September 29  
**Investor Presentation &  
Elevator Pitch**

**Session 7:** October 6  
**(Optional) The FDA –  
Regulatory Process**