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Committee Meeting: 11/10/2010

Paul Foster, Chairman Printice L. Gary Brenda Pejovich Wm. Eugene Powell **Board Meeting:** 11/11/2010 Austin, Texas

	Committee Meeting	Board Meeting	Page
Convene	5:00 p.m. Chairman Foster		
<ol> <li>U. T. System: Discussion and appropriate action related to approval of <i>Docket No. 144</i></li> </ol>	5:00 p.m. <b>Discussion</b> Dr. Kelley	Action	108
2. U. T. System: Key Financial Indicators Report	5:10 p.m. <b>Report</b> Dr. Kelley	Not on Agenda	108
3. U. T. System: Overview of U. T. System debt programs	5:20 p.m. <b>Report/Discussion</b> <i>Mr. Aldridge</i>	Not on Agenda	117
4. U. T. System Board of Regents: The University of Texas Investment Management Company (UTIMCO) Performance Summary Report and Investment Reports for the fiscal year and quarter ended August 31, 2010	5:35 p.m. Report/Discussion Mr. Zimmerman	Report	138
5. U. T. System Board of Regents: Approval of Custodian Agreements for The University of Texas Investment Management Company (UTIMCO)	5:40 p.m. <b>Action</b> Mr. Zimmerman	Action	144
6. U. T. System Board of Regents: Approval of the Annual Budget, including the capital expenditures budget, and Annual Fee and Allocation Schedule for The University of Texas Investment Management Company (UTIMCO)	5:45 p.m. <b>Action</b> Mr. Zimmerman	Action	145
7. U. T. System Board of Regents: Approval of revisions to the amended and restated University of Texas Investment Management Company (UTIMCO) Compensation Program	5:55 p.m. <b>Action</b> Dr. Kelley Mr. Aldridge	Action	159
Adjourn	6:00 p.m.		

## 1. <u>U. T. System: Discussion and appropriate action related to approval of Docket No. 144</u>

#### **RECOMMENDATION**

It is recommended that *Docket No. 144* be approved. The Docket is behind the Docket tab.

It is also recommended that the Board confirm that authority to execute contracts, documents, or instruments approved therein has been delegated to appropriate officials of the respective institution involved.

#### 2. <u>U. T. System: Key Financial Indicators Report</u>

#### **REPORT**

Dr. Scott C. Kelley, Executive Vice Chancellor for Business Affairs, will discuss the Key Financial Indicators Report, as set forth on Pages 109 - 116. The report represents the consolidated and individual operating results of the U. T. System institutions.

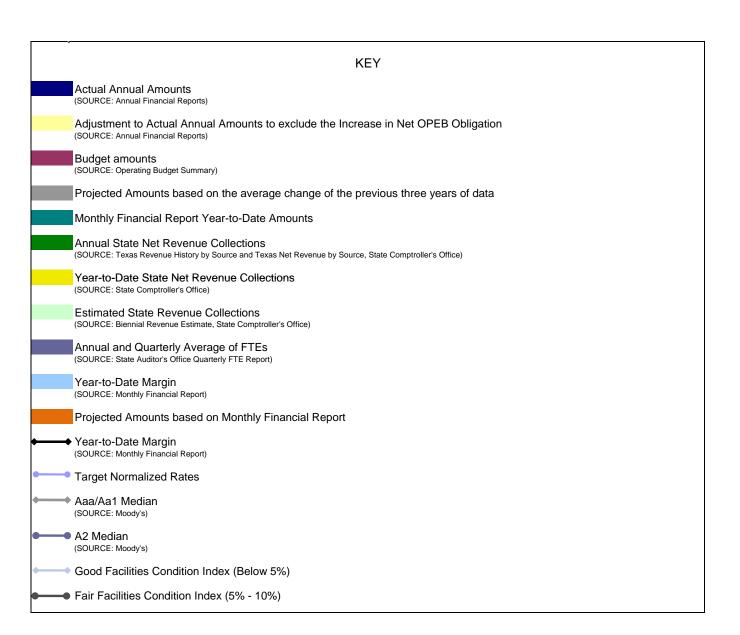
The Key Financial Indicators Report compares the Systemwide results of operations, key revenues and expenses, reserves, and key financial ratios in a graphical presentation from Fiscal Year 2006 through July 2010. Ratios requiring balance sheet data are provided for Fiscal Year 2005 through Fiscal Year 2009.

#### THE UNIVERSITY OF TEXAS SYSTEM



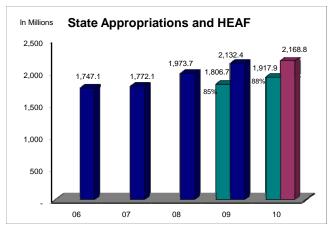
# KEY FINANCIAL INDICATORS REPORT

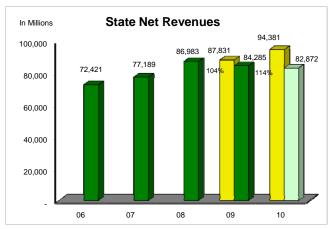
**JULY 2010** 

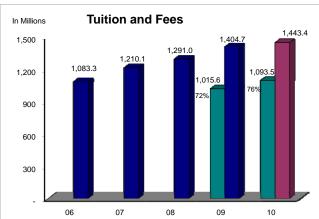


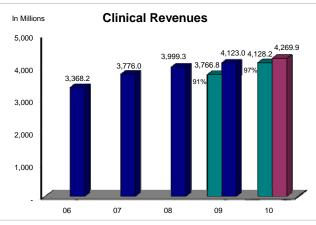
#### KEY INDICATORS OF REVENUES ACTUAL 2006 THROUGH 2009 PROJECTED 2010

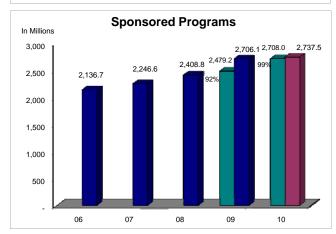
#### YEAR-TO-DATE 2009 AND 2010 FROM JULY MONTHLY FINANCIAL REPORT

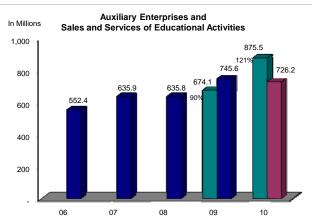


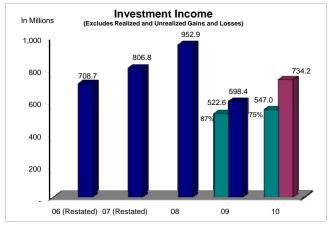


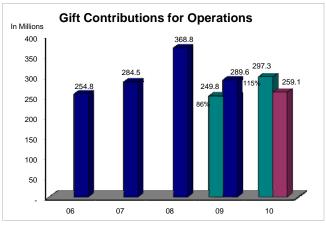






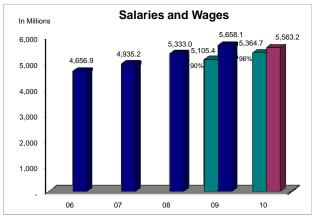


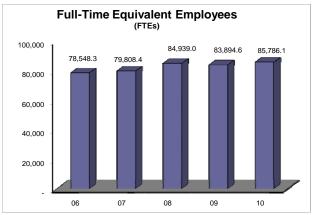


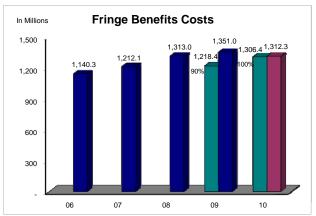


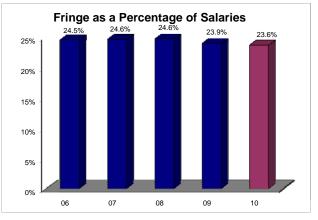
#### KEY INDICATORS OF EXPENSES ACTUAL 2006 THROUGH 2009 PROJECTED 2010

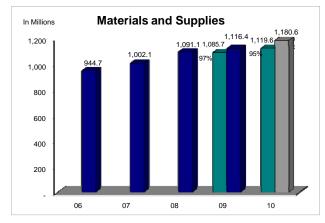
#### YEAR-TO-DATE 2009 AND 2010 FROM JULY MONTHLY FINANCIAL REPORT

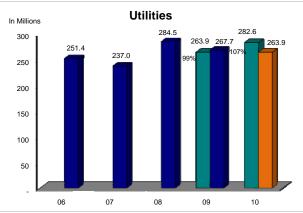


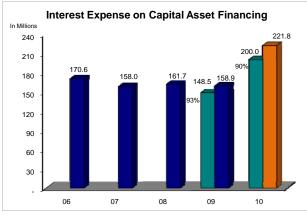


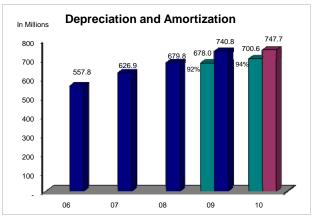




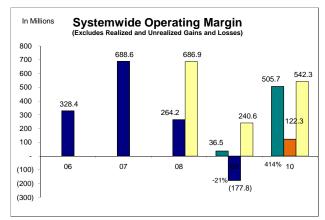


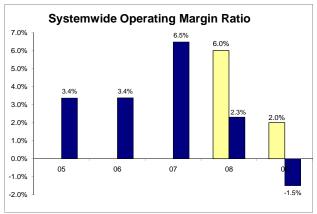


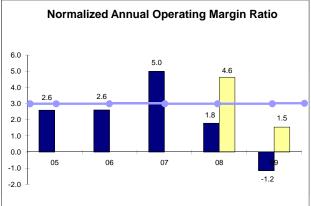


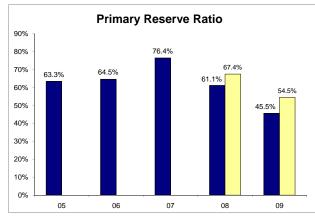


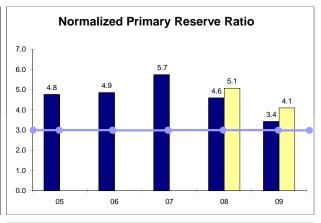
# KEY INDICATORS OF RESERVES ACTUAL 2005 THROUGH 2009 PROJECTED 2010 YEAR-TO-DATE 2009 AND 2010 FROM JULY MONTHLY FINANCIAL REPORT

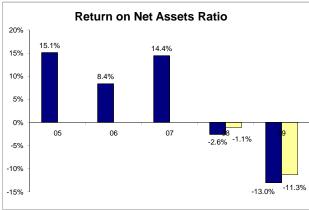


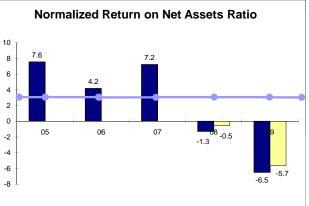




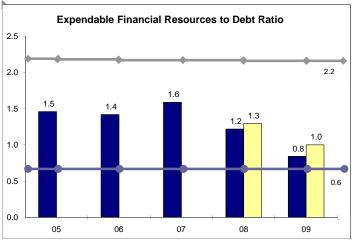


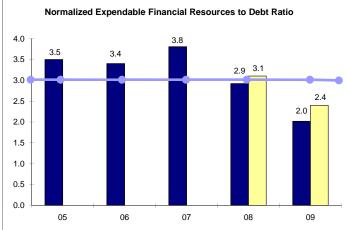


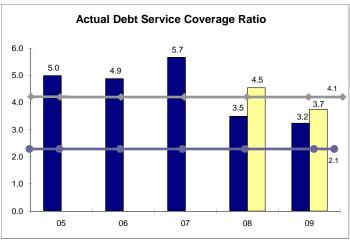


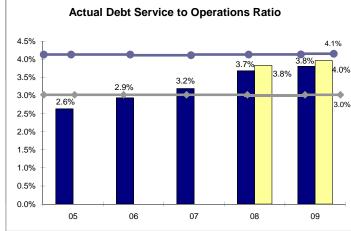


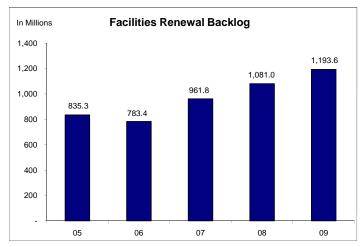
## KEY INDICATORS OF CAPITAL NEEDS AND CAPACITY 2005 THROUGH 2009

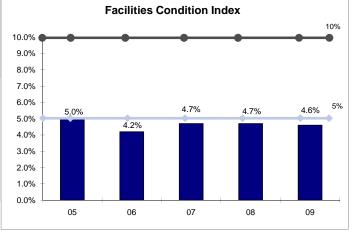




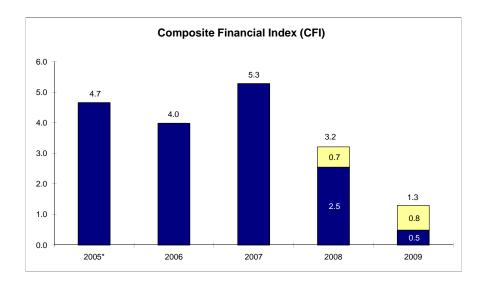






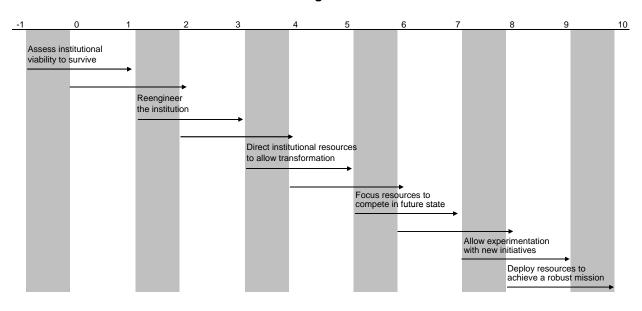


## KEY INDICATORS OF FINANCIAL HEALTH 2005 THROUGH 2009

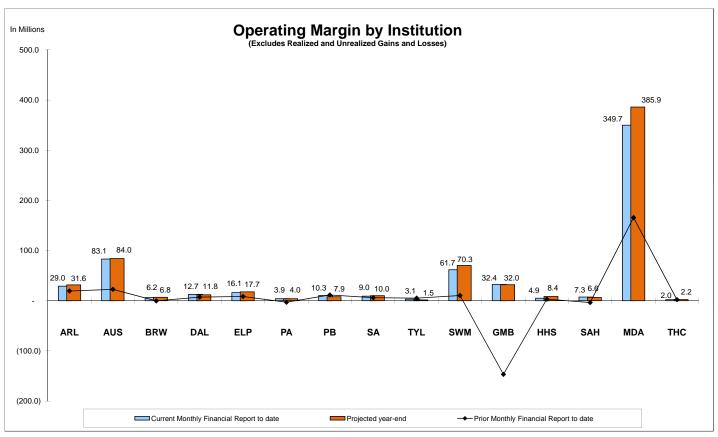


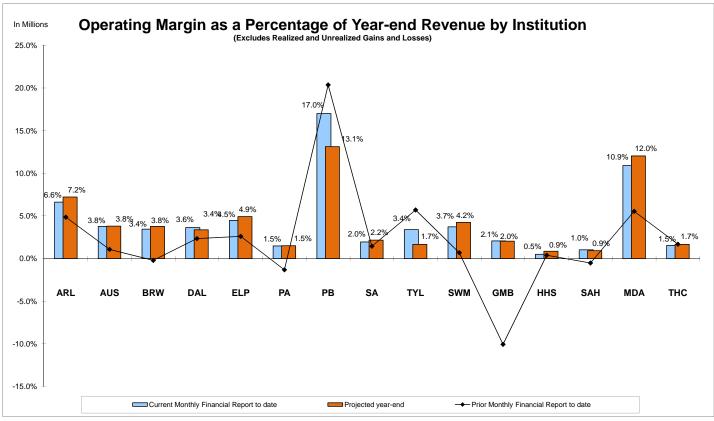
<sup>\*</sup>Restated to reflect appreciation on endowments as restricted expendable net assets as a result of the 2006 external audit

#### **Scale for Charting CFI Performance**



# KEY INDICATORS OF RESERVES YEAR-TO-DATE 2009 AND 2010 FROM JULY MONTHLY FINANCIAL REPORT PROJECTED 2010 YEAR-END MARGIN





#### 3. U. T. System: Overview of U. T. System debt programs

#### <u>REPORT</u>

Mr. Philip Aldridge, Vice Chancellor for Finance and Business Development, will provide an update on the status of the U. T. System debt programs using a PowerPoint presentation on Pages 118 - 137.

# Overview of U. T. System Debt Programs

Philip Aldridge
Vice Chancellor for Finance and Business Development

U. T. System Board of Regents' Meeting Finance and Planning Committee November 2010

## **U. T. System Office of Finance**

- The Office of Finance has eight professionals working in the following areas:
  - Debt Management
  - Technology Commercialization
  - Investment Oversight
  - Cash Management/Banking
  - Business Development



## **U. T. System Debt Team**

- The Office of Finance staff works with various outside experts on each debt transaction:
  - External bond counsel
  - Investment banks (bond underwriters)
  - Underwriters' counsel
  - Credit rating agencies
  - Paying agent, escrow agent, verification agent, printer, etc.
- The Office of Finance does not utilize a financial advisor
- The Office of Finance does not utilize an arbitrage consultant

## **Summary of U. T. Debt Programs**

- The U. T. System is authorized to issue debt under two primary programs:
  - The Revenue Financing System (RFS)
  - The Permanent University Fund (PUF)
- All debt is issued centrally by the Office of Finance in the name of the Board of Regents of the U. T. System, which approves:
  - All projects greater than \$4 million and any debt-financed project
  - Final Design and Development, including funding sources
  - The issuance of debt and underlying bond resolution
- Capital projects are approved by the Texas Higher Education Coordinating Board. The Bond Review Board and Attorney General review and approve bond issuances

# **Revenue Financing System**

- The RFS is a cost-effective debt program secured by a systemwide pledge of all legally available revenues for debt issued on behalf of all 15 institutions and System Administration
  - Currently, the weighted average yield on the long-term RFS debt is 3.55%
  - As of October 19, 2010, the weighted average yield on the RFS Commercial Paper is 0.28%
- RFS debt has the highest possible credit ratings of Aaa, AAA, and AAA by Moody's, Standard & Poor's, and Fitch, respectively
- As of November 1, 2010, there was \$5.65 billion of RFS debt outstanding, including \$1.08 billion of Tuition Revenue Bonds (TRB).

## **Tuition Revenue Bonds**

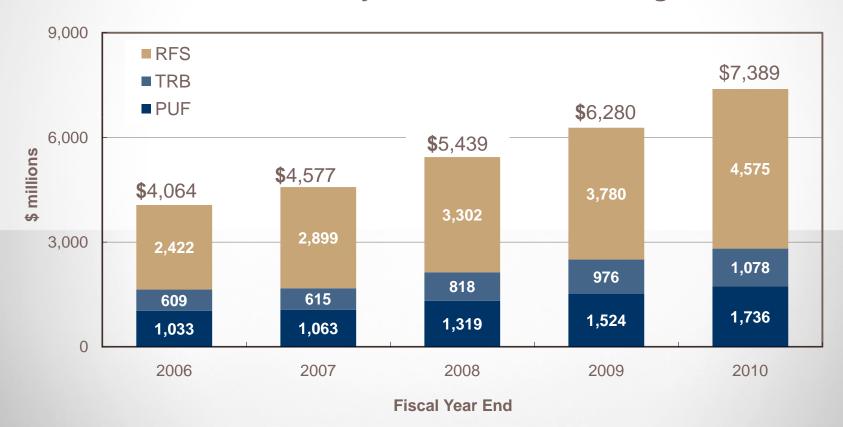
- TRBs are specifically authorized by the Legislature in Chapter 55 of the Texas Education Code
- TRBs are issued under the RFS program and are secured by the same pledge of legally available revenues of the U. T. System
- While not a legal obligation, the State of Texas has been reimbursing higher education institutions for TRB debt service since 1971
- Despite the name, TRB debt service is not directly related to tuition, and an institution need not have tuition revenue to receive TRBs
- Actual TRB debt service is \$115.5 million in fiscal year 2012 and 2013 (\$231 million for the biennium) excluding authorized but unissued TRBs

## **Permanent University Fund Financing Program**

- The PUF debt program is used to fund projects at 13 of the 15 U. T.
   System institutions and System Administration. PUF debt is secured by distributions from the PUF to the Available University Fund (AUF)
- Per the Texas Constitution, PUF debt cannot be used for student housing, intercollegiate athletics, or auxiliary enterprises
- PUF debt has the highest possible credit ratings of Aaa, AAA, and AAA by Moody's, Standard and Poor's and Fitch, respectively
- As of November 1, 2010, \$1.74 billion of PUF debt was outstanding
  - Currently, the weighted averaged yield on long-term PUF debt is 3.94%
  - As of October 19, 2010, the weighted average yield on PUF Commercial Paper is 0.25%

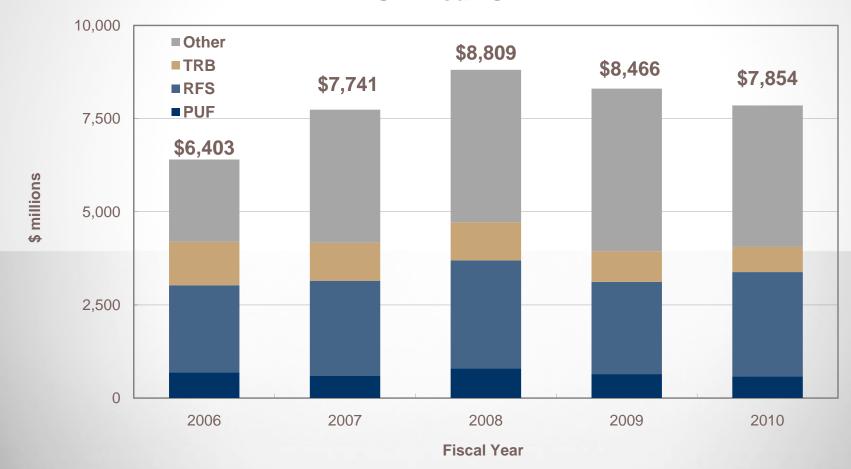
# U. T. System Debt Outstanding has Grown 82% in Four Years

#### **U. T. System Debt Outstanding**



# **Capital Improvement Program (CIP)**

#### Six-Year CIP

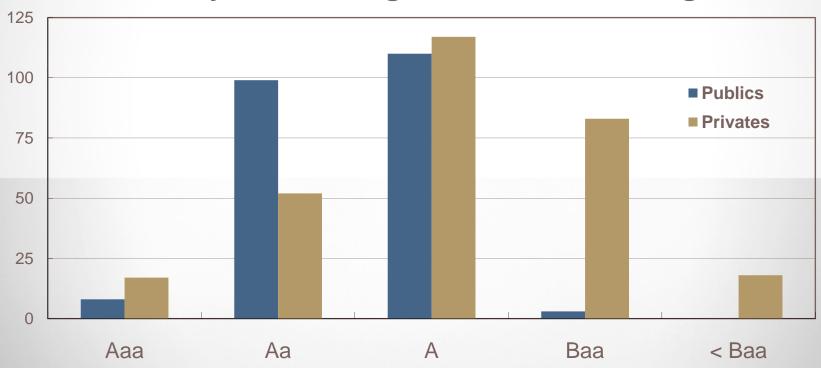




## Distribution of Moody's Higher Education Ratings

 Due to a ratings recalibration in 2010, eight public higher education issuers are now rated Aaa by Moody's Investors Service

### **Moody's Public Higher Education Ratings**



SOURCE: Moody's FY09 Public College & University Medians (pub. Aug. 2010) and Moody's FY09 Private College & University Medians (pub. July 2010)



# **U. T. System Credit Strengths**

- The U. T. System's credit rating is supported by a number of factors:
  - Strong cash flow generation
  - Strong balance sheet with more than \$36 billion of assets and \$24 billion of net assets (i.e., book equity)
  - Substantial liquidity to support variable rate debt programs
  - Conservative debt profile
  - Diversified revenue sources
  - Growing enrollment and research funding
  - Strong private sector support
  - Strong management team (per rating agencies)
  - Industry leading disclosure practices



# **Strong Operating Performance**

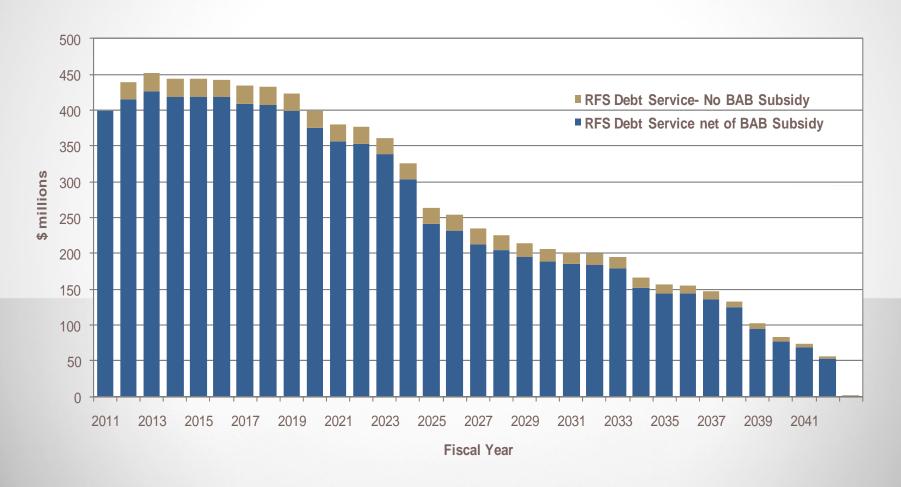
\$ millions	FY 2010*	FY 2009	FY 2008	FY 2007
Net operating results before depreciation/amortization and OPEB	\$ 1,206.3	\$ 981.3	\$ 1,366.7	\$ 1,315.5
Depreciation and amortization	(700.6)	(740.8)	(679.8)	(626.9)
Net OPEB expense **	(454.7)	(418.3)	(422.7)	
Net operating results	50.7	\$ (177.8)	\$ 264.2	\$ 688.6

<sup>\*\*</sup> Other Post Employment Benefit Expense (OPEB) was first recorded in FY 2008 per GASB 45



<sup>\*</sup> As of July 31, 2010

## **RFS Debt Service Profile**



NOTE: Includes all projected RFS debt service as of November 1st, except commercial paper notes.



# **U. T. System Credit Challenges**

- The U. T. System's credit profile is supported by variables that are unpredictable:
  - State support
  - Investment returns
  - Interest rates
  - Oil and gas prices
- The rating agencies cite more specific challenges for the System:
  - Large-scale capital program and associated future borrowing needs
  - Two years of investment losses (FY 2008 and FY 2009)
  - Concentration of operating revenues in volatile healthcare businesses
  - Relatively complex operations requiring skillful management, particularly in healthcare and research



# Value of the AAA Ratings

- Lower cost of debt
  - Benefit of AAA rating relative to AA has historically averaged 0.10% to 0.20%, or several million dollars per year
- Value is maximized during periods of market distress
  - Inherent value in "natural" AAA vs. enhanced AAA
  - Continued market access and flight to quality
- Value of self-liquidity
  - Bank liquidity is expensive recent indications in the 0.50%-0.75% range
  - Excluding trading advantage, self-liquidity saves over \$15 million annually
- Better terms on contracts
  - One-way swap collateral U. T. System does not post collateral
  - Substantially similar documents among counterparties



# **RFS Debt Capacity**

- The Master Resolution establishing the Revenue Financing System requires that before any RFS debt is issued, the Board make a determination ("Finding of Fact") that:
  - The Board will have sufficient "Pledged Revenues" to meet all financial obligations relating to the Revenue Financing System, and;
  - The Members (i.e., institutions) on whose behalf the debt is issued possess
     the financial capacity to satisfy their direct obligations

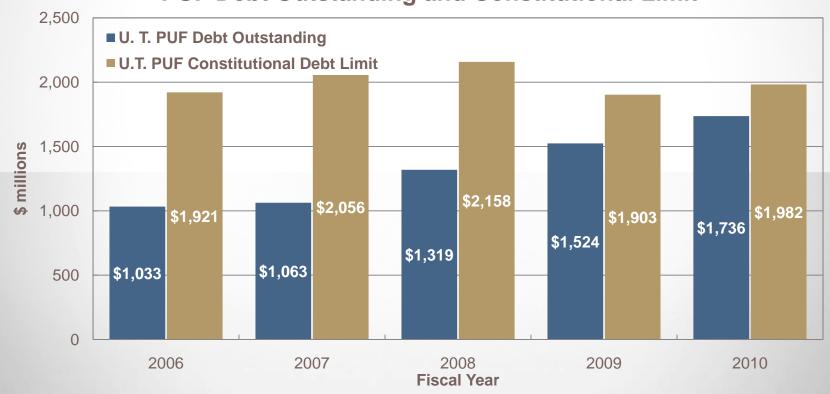
# **RFS Institutional Debt Capacity**

- Debt capacity is largely determined by an institution's ability to meet at least two of the following three standards:
  - Debt Service Coverage ratio of at least 1.8 times
  - Debt Service-to-Operations (Debt Burden) ratio less than 5.0%
  - Expendable Resources-to-Debt ratio of at least 0.8 times
- The minimum institutional standards approximate a low-investment grade credit rating consistent with Texas universities such as Midwestern State University, Stephen F. Austin State University, and Texas State Technical College System (rated A1 by Moody's)
- An institution with little debt capacity may be granted approval for debt on revenue-supporting projects

## **Constitutional Restriction on PUF Debt Issuance**

 The Constitution limits the aggregate amount of PUF debt that may be issued by the U. T. Board of Regents to 20% of the cost value of PUF Investments

#### **PUF Debt Outstanding and Constitutional Limit**



# U. T. System is a Low-Cost Issuer in Texas

	The University of Texas System <sup>1</sup> (\$/bond)	All Texas  Bond  Issuers <sup>2</sup> (\$/bond)	All Texas Cities <sup>3</sup> (\$/bond)	All Texas Counties <sup>3</sup> (\$/bond)	All Texas School Districts <sup>3</sup> (\$/bond)	All Texas Community/ Jr. Coll. <sup>3</sup> (\$/bond)		
Underwriter's Spread	\$4.85	\$6.07	\$10.29	\$10.08	\$9.04	\$8.13		
Other Issuance Costs:								
Bond Counsel	0.41	0.93						
Financial Advisor	0.00	0.61						
Rating Agencies	0.33	0.64						
Printing	0.01	0.04						
Other	0.16	0.65						
Subtotal	0.91	2.87	14.20	8.77	8.54	5.44		
Total Cost per Bond	\$5.76	\$8.94	\$24.49	\$18.85	\$17.58	\$13.57		
Average Issue Size	\$258 million	\$190 million	\$20 million	\$36 million	\$30 million	\$35 million		
<sup>1</sup> Represents U.T. System TRB 2008A and RFS 2009D, both traditional fixed-rate bond issues. <sup>2</sup> Source: Texas Bond Review Board FY 2009 Annual Report. <sup>3</sup> Source: Texas Bond Review Board FY 2008 Local Government Report.								



## **Strategic Themes for Debt Programs**

- Decline in funding availability
  - Temporary?
  - Limited funding available for TRBs and PUF debt
- Persistently low interest rates
  - Record low short-term interest rates
  - "Build America Bonds"
- Taking care of the fundamentals
  - Retain good people
  - Effectively manage large debt and swap portfolios consistent with Board policies and expectations
  - Continue to hold down debt costs

4. <u>U. T. System Board of Regents: The University of Texas Investment</u>

<u>Management Company (UTIMCO) Performance Summary Report and</u>

Investment Reports for the fiscal year and guarter ended August 31, 2010

#### **REPORT**

The August 31, 2010 UTIMCO Performance Summary Report is attached on Page 139.

The Investment Reports for the fiscal year and quarter ended August 31, 2010, are set forth on Pages 140 - 143.

Item I on Page 140 reports activity for the Permanent University Fund (PUF) investments. The PUF's net investment return for the fiscal year was 13.04% versus its composite benchmark return of 8.76%. The PUF's net asset value increased by \$1,051 million since the beginning of the fiscal year to \$10,725 million. This change in net asset value includes contributions from PUF Land receipts, increases due to net investment return, and the annual distribution to the Available University Fund (AUF) of \$516 million.

Item II on Page 141 reports activity for the General Endowment Fund (GEF) investments. The GEF's net investment return for the fiscal year was 13.02% versus its composite benchmark return of 8.76%. The GEF's net asset value increased by \$676 million during the fiscal year to \$6,035 million.

Item III on Page 142 reports activity for the Intermediate Term Fund (ITF). The ITF's net investment return for the fiscal year was 11.04% versus its composite benchmark return of 6.05%. The net asset value increased during the fiscal year to \$4,156 million due to net investment return of \$406 million, net contributions of \$297 million, less distributions of \$119 million.

For all funds, all exposures were within their asset class and investment type ranges and liquidity were within policy.

Item IV on Page 143 presents book and market values of cash, debt, equity, and other securities held in funds outside of internal investment pools. Total cash and equivalents, consisting primarily of institutional operating funds held in the Dreyfus money market fund, increased by \$116 million to \$1,990 million during the three months since the last reporting period. Market values for the remaining asset types were debt securities: \$24 million versus \$24 million at the beginning of the period; equities: \$43 million versus \$43 million at the beginning of the period; and other investments: \$7 million versus \$24 million at the beginning of the period.

#### **UTIMCO Performance Summary**

August 31, 2010

	NI-4	Periods Ended August 31, 2010  Net (Returns for Periods Longer Than One Year are Annualized)							
	Net Asset Value 8/31/2010	Short	(Retur		to Date	n One Year a		Returns	
ENDOWMENT FUNDS	(in Millions)	1 Mo	3 Mos	Fiscal	Calendar	1 Yr	3 Yrs	5 Yrs	10 Yrs
Permanent University Fund	\$ 10,725	0.21%	2.47%	13.04%	3.97%	13.04%	(1.66%)	4.04%	4.65%
General Endowment Fund		0.20	2.48	13.02	3.96	13.02	(1.68)	4.12	N/A
Permanent Health Fund	906	0.18	2.44	12.91	3.94	12.91	(1.74)	4.05	N/A
Long Term Fund	5,130	0.18	2.45	12.90	3.95	12.90	(1.74)	4.05	4.73
Separately Invested Funds	396	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total Endowment Funds	17,157								
OPERATING FUNDS									
Short Term Fund	1,667	0.03	0.08	0.22	0.15	0.22	1.79	3.06	2.80
Intermediate Term Fund	4,156	0.72	3.79	11.04	3.65	11.04	0.82	N/A	N/A
Total Operating Funds	5,823								
Total Investments	\$ 22,980								
VALUE ADDED (Percent)									
Permanent University Fund		0.94%	(0.18%)	4.28%	2.51%	4.28%	2.80%	1.89%	1.95%
General Endowment Fund		0.93	(0.17)	4.26	2.50	4.26	2.78	1.97	N/A
Short Term Fund		0.02	0.04	0.08	0.07	0.08	0.53	0.39	0.20
Intermediate Term Fund		1.00	0.50	4.99	3.22	4.99	2.87	N/A	N/A
VALUE ADDED (\$ IN MILLIONS)									
Permanent University Fund		\$101	\$(19)	\$410	\$261	\$410	\$908	\$959	\$1,961
General Endowment Fund		57	(10)	230	146	230	508	561	N/A
Intermediate Term Fund		41	20	186	129	186	334	N/A	N/A
Total Value Added		\$ 199	\$ (9)	\$ 826	\$ 536	\$ 826	\$ 1,750	\$ 1,520	\$ 1,961

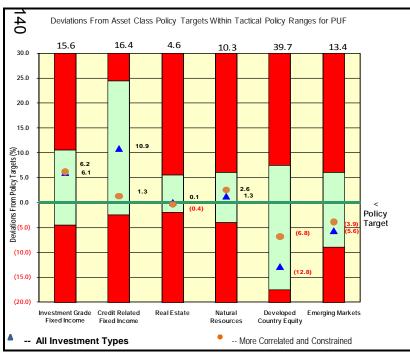
Footnotes available upon request.

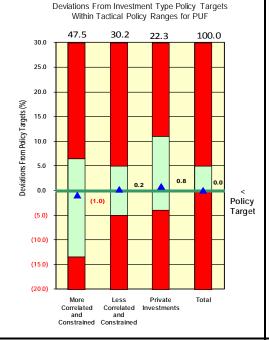
## I. PERMANENT UNIVERSITY FUND Investment Reports for Periods Ended August 31, 2010

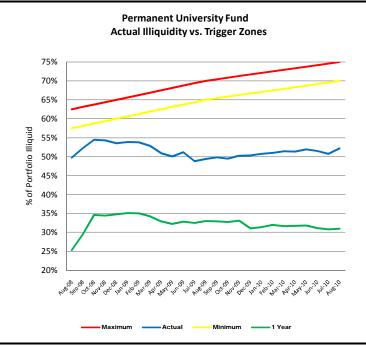
Prepared in accordance with Texas Education Code Sec. 51.0032

Summary of Capital Flows									
(\$ millions)		Year Ended ust 31, 2009		uarter Ended gust 31, 2010		scal Year Ended August 31, 2010			
Beginning Net Assets	\$	11,360	\$	10,524	\$	9,674			
PUF Lands Receipts		340		75		338			
Investment Return (Net of Expenses)		(1,495)		255		1,229			
Distributions to AUF		(531)		(129)		(516)			
Ending Net Assets	\$	9,674	\$	10,725	\$	10,725			

	Fiscal Year to Date						
	Reti	urns		Value Added			
	Portfolio	Policy Benchmark	From Asset Allocation	From Security Selection	Total		
More Correlated and Constrained:							
Investment Grade	6.39%	5.84%	-0.10%	0.05%	-0.05%		
Credit-Related	44.36%	20.86%	0.47%	0.07%	0.54%		
Real Estate	16.66%	15.11%	-0.09%	0.08%	-0.01%		
Natural Resources	12.87%	2.78%	0.01%	0.56%	0.57%		
Developed Country	7.13%	1.54%	0.07%	1.07%	1.14%		
Emerging Markets	19.39%	18.02%	-0.24%	0.15%	-0.09%		
Total More Correlated and Constrained	12.18%	7.87%	0.12%	1.98%	2.10%		
Less Correlated and Constrained	11.89%	2.89%	0.32%	2.44%	2.76%		
Private Investments	16.37%	19.19%	0.29%	-0.87%	-0.58%		
Total	13.04%	8.76%	0.73%	3.55%	4.28%		







UTIMCO 10/4/2010

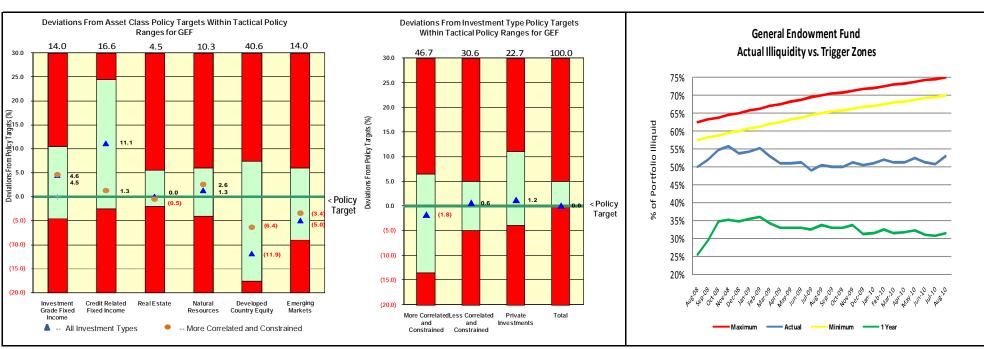
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## II. GENERAL ENDOWMENT FUND Investment Reports for Periods Ended August 31, 2010

Prepared in accordance with Texas Education Code Sec. 51.0032

	Summary of Capital Flows										
(\$ millions)		Year Ended st 31, 2009		uarter Ended gust 31, 2010		al Year Ended gust 31, 2010					
Beginning Net Assets	\$	6,310	\$	5,873	\$	5,359					
Contributions		185		98		285					
Withdrawals		(11)		(7)		(11)					
Distributions		(279)		(76)		(298)					
Investment Return (Net of		(= )									
Expenses)		(846)		147		700					
Ending Net Assets	\$	5,359	\$	6,035	\$	6,035					

	Fiscal Year to Date						
	Ret	urns					
	Portfolio	Policy Benchmark	From Asset Allocation	From Security Selection	Total		
More Correlated and Constrained:							
Investment Grade	6.29%	5.84%	-0.14%	0.04%	-0.10%		
Credit-Related	44.34%	20.86%	0.45%	0.07%	0.52%		
Real Estate	16.71%	15.11%	-0.09%	0.08%	-0.01%		
Natural Resources	12.82%	2.78%	0.00%	0.55%	0.55%		
Developed Country	7.08%	1.54%	0.10%	1.07%	1.17%		
Emerging Markets	19.11%	18.02%	-0.26%	0.15%	-0.11%		
Total More Correlated and Constrained	12.05%	7.87%	0.06%	1.96%	2.02%		
Less Correlated and Constrained	11.89%	2.89%	0.35%	2.47%	2.82%		
Private Investments	16.40%	19.19%	0.29%	-0.87%	-0.58%		
Total	13.02%	8.76%	0.70%	3.56%	4.26%		



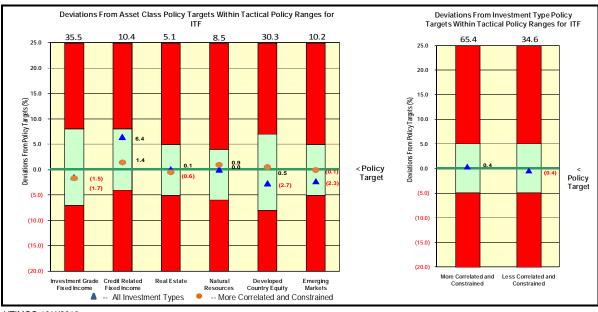
UTIMCO 10/4/2010

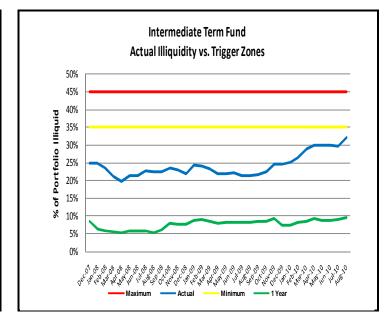
### III. INTERMEDIATE TERM FUND Investment Reports for Periods Ended August 31, 2010

Prepared in accordance with Texas Education Code Sec. 51.0032

Summary of Capital Flows									
				Fiscal Year Ended August 31, 2010					
\$	3,875	\$	4,035	\$ 3,572					
	251		35	409					
	(178)		(36)	(112)					
	(98)		(31)	(119)					
	(278)		153	406					
\$	3,572	\$	4,156	\$ 4,156					
	Fiscal Augu \$	Fiscal Year Ended August 31, 2009 \$ 3,875  251  (178)  (98)	Fiscal Year Ended August 31, 2009 August 31, 2009 \$  \$ 3,875 \$  251 (178) (98) (278)	Fiscal Year Ended August 31, 2009  \$ 3,875 \$ 4,035  251 35  (178) (36)  (98) (31)  (278) 153					

	Fiscal Year to Date								
	Ret	urns		Value Added					
	Portfolio	Policy Benchmark	From Asset Allocation	From Security Selection	Total				
More Correlated and Constrained:									
Investment Grade	8.10%	5.84%	-0.21%	0.77%	0.56%				
Credit-Related	43.13%	20.86%	0.33%	0.18%	0.51%				
Real Estate	17.27%	15.11%	-0.34%	0.18%	-0.16%				
Natural Resources	11.82%	2.78%	0.12%	0.61%	0.73%				
Developed Country	7.53%	1.54%	-0.19%	0.81%	0.62%				
Emerging Markets	19.58%	18.02%	0.00%	0.10%	0.10%				
Total More Correlated and Constrained	10.81%	7.42%	-0.29%	2.65%	2.36%				
Less Correlated and Constrained	11.89%	2.89%	0.25%	2.38%	2.63%				
Private Investments	0.00%	0.00%	0.00%	0.00%	0.00%				
Total	11.04%	6.05%	-0.04%	5.03%	4.99%				





UTIMCO 10/4/2010

#### IV. SEPARATELY INVESTED ASSETS

#### Summary Investment Report at August 31, 2010

Report prepared in accordance with Texas Education Code Sec. 51.0032

								(\$ thousand	s) FUND TYPE							
		CURRENT P	URPOSE		ENDOW	MENT &	ANNUIT	/ & LIFE			TOTAL EXC	CLUDING	OPERATIN	IG FUNDS		
	DESIGN	NATED	RESTR	RICTED	SIMILAR	FUNDS	INCOME	FUNDS	AGENC	Y FUNDS	OPERATING	3 FUNDS	(SHORT TE	RM FUND)	TOT	ΓAL
ASSET TYPES																
Cash & Equivalents:	<b>BOOK</b>	<b>MARKET</b>	<b>BOOK</b>	MARKET	<b>BOOK</b>	<b>MARKET</b>	<b>BOOK</b>	MARKET	<b>BOOK</b>	<b>MARKET</b>	<b>BOOK</b>	<b>MARKET</b>	<b>BOOK</b>	MARKET	<b>BOOK</b>	MARKET
Beginning value 05/31/10	-	-	1,658	1,658	95,463	95,463	1,311	1,311	4,787	4,787	103,219	103,219	1,770,640	1,770,640	1,873,859	1,873,859
Increase/(Decrease)	-		120	120	(52,551)	(52,551)	(191)	(191)	271,814	271,814	219,192	219,192	(103,258)	(103,258)	115,934	115,934
Ending value 08/31/10	-	-	1,778	1,778	42,912	42,912	1,120	1,120	276,601	276,601	322,411	322,411	1,667,382	1,667,382	1,989,793	1,989,793
Debt Securities:																
Beginning value 05/31/10	-	-	301	300	11,716	12,831	10,555	11,116	-	-	22,572	24,247	-	-	22,572	24,247
Increase/(Decrease)	-	-	5	6	(784)	(756)	(225)	157	-	-	(1,004)	(593)	-	-	(1,004)	(593)
Ending value 08/31/10	-	-	306	306	10,932	12,075	10,330	11,273	-	-	21,568	23,654	-	-	21,568	23,654
Equity Securities:																
Beginning value 05/31/10	17	3,952	387	345	29,344	27,729	12,908	10,881	-	-	42,656	42,907	-	-	42,656	42,907
Increase/(Decrease)	130	(178)	101	107	774	327	(94)	263	-	-	911	519	-	-	911	519
Ending value 08/31/10	147	3,774	488	452	30,118	28,056	12,814	11,144	-	-	43,567	43,426	-	-	43,567	43,426
Other:																
Beginning value 05/31/10	_	-	393	393	2	2	370	137	1,640	1,640	2,405	2,172	-	-	2,405	2,172
Increase/(Decrease)	_	-	4,450	4,450	(2)	(2)	16	-	206	206	4,670	4,654	-	-	4,670	4,654
Ending value 08/31/10	-	-	4,843	4,843	-	-	386	137	1,846	1,846	7,075	6,826	-	-	7,075	6,826
Total Assets:																
Beginning value 05/31/10	17	3,952	2,739	2,696	136,525	136,025	25,144	23,445	6,427	6,427	170,852	172,545	1,770,640	1,770,640	1,941,492	1,943,185
Increase/(Decrease)	130	(178)	4,676	4,683	(52,563)	(52,982)	(494)	229	272,020	272,020	223,769	223,772	(103,258)	(103,258)	120,511	120,514
Ending value 08/31/10	147	3,774	7,415	7,379	83,962	83,043	24,650	23,674	278,447	278,447	394,621	396,317	1,667,382	1,667,382	2,062,003	2,063,699

Details of individual assets by account furnished upon request.

# 5. <u>U. T. System Board of Regents: Approval of Custodian Agreements for The University of Texas Investment Management Company (UTIMCO)</u>

## RECOMMENDATION

The Chancellor concurs in the recommendation of the Executive Vice Chancellor for Business Affairs and the Vice Chancellor for Finance and Business Development that the U. T. System Board of Regents authorize Mr. Bruce Zimmerman, Chief Executive Officer and Chief Investment Officer of The University of Texas Investment Management Company (UTIMCO), to conclude negotiations with the HSBC Bank USA and/or The Bank of Nova Scotia, acting through its ScotiaMocatta division, for custodian bank services as deemed necessary by UTIMCO to perform investment management services for The University of Texas System.

# BACKGROUND INFORMATION

The Master Investment Management Services Agreement (IMSA) between the U. T. System Board of Regents and the UTIMCO Board of Directors requires U. T. System Board approval of custodian banks and related custodian agreements. UTIMCO is in discussions with the HSBC Bank USA and The Bank of Nova Scotia to determine if these banks can provide UTIMCO with additional custodian services. Should these discussions result in new agreements, such agreements will be included in the Docket for U. T. System Board approval.

6. <u>U. T. System Board of Regents: Approval of the Annual Budget, including the capital expenditures budget, and Annual Fee and Allocation Schedule for The University of Texas Investment Management Company (UTIMCO)</u>

# **RECOMMENDATION**

The University of Texas Investment Management Company (UTIMCO) Board of Directors recommends that the U. T. System Board of Regents approve the proposed Annual Budget as set forth on Page 146, which includes the capital expenditures budget and the Annual Fee and Allocation Schedule for the fiscal year ending August 31, 2011, as set forth on Page 147.

## BACKGROUND INFORMATION

The proposed Total Budgeted Costs of \$66.3 million for Fiscal Year 2011 were approved by the UTIMCO Board on August 6, 2010.

The proposed Total Budgeted Costs consist of \$16.6 million for UTIMCO services, \$5.5 million for non-investment manager services such as custodial, legal, audit and consulting services, and \$44.2 million for invoiced external investment manager and performance fees charged directly to the UTIMCO Managed Funds.

The proposed Annual Fee and Allocation Schedule shows the allocation of the proposed budgeted expenses among U. T. System funds. The fees are to be paid quarterly.

The proposed capital expenditures budget totaling \$215 thousand is included in the total Annual Budget.

UTIMCO staff projects UTIMCO's available cash reserves to be approximately \$800 thousand and recommends that no cash reserves be distributed back to the U. T. System funds per the Master Investment Management Services Agreement (IMSA) between the U. T. System Board of Regents and UTIMCO.

The U. T. System Office of Finance has prepared a memorandum for the purpose of reviewing budgeted expenses, which is included as a part of this agenda item on Pages 148 - 158.

UTIMCO	FY 2010	FY 2010	FY 2011	FY11 Budg	ast
(in thousands)	Budget	Forecast	Budget	\$	%
SUMMARY					
UTIMCO Personnel UTIMCO Other Total UTIMCO	\$11,908 <u>4,069</u> 15,977	\$11,911 <u>3,979</u> 15,890	\$12,539 <u>4,092</u> 16,631	\$628 <u>113</u> 741	5% 3% 5%
Other, Non-Investment Manager	<u>5,437</u>	<u>5,652</u>	<u>5,505</u>	<u>(147)</u>	-3%
Total Non-Investment Manager	\$ <u>21,414</u>	\$ <u>21,542</u>	\$ <u>22,136</u>	\$ <u>594</u>	3%
Investment Manager - Invoiced	<u>28,747</u>	<u>41,195</u>	<u>44,158</u>	<u>2,963</u>	7%
Total	\$ <u>50,161</u>	\$ <u>62,737</u>	\$ <u>66,294</u>	\$ <u>3,557</u>	6%
DETAIL					
UTIMCO Personnel Salaries & Accrued Vacation Performance Compensation Benefits Taxes Hiring Education, Dues, Memberships Total	\$6,723 3,482 1,166 470 20 <u>47</u> \$11,908	\$6,518 3,727 1,145 472 1 48 <b>\$11,911</b>	\$6,724 4,081 1,196 479 8 <u>51</u> <b>\$12,539</b>	\$206 354 51 7 7 3 <b>\$628</b>	3% 9% 4% 1% 700% <u>6%</u> <b>5%</b>
UTIMCO Other Travel & Meetings Online, Data, Contract Services & Subscriptions Lease Depreciation Insurance Office Expenses Professional Services Total	\$622 1,010 979 574 250 334 300 \$4,069	\$545 986 999 582 248 333 <u>286</u> \$3,979	\$705 993 1,019 531 248 314 <u>282</u> <b>\$4,092</b>	160 7 20 (51) 0 (19) (4) \$113	29% 1% 2% -9% 0% -6% <u>-1%</u>
Other, Non-Investment Manager Custodian Measurement & Analytics Consultants Investment-related Legal Audit Other Total	\$2,009 1,210 745 725 735 <u>13</u> <b>\$5,437</b>	\$2,187 1,175 517 1,044 719 10 \$5,652	\$2,445 1,058 490 811 691 10 \$5,505	258 (117) (27) (233) (28) <u>0</u> (\$147)	12% -10% -5% -22% -4% <u>0%</u> - <b>3%</b>
Investment Manager - Invoiced  Management Fees Performance Fees Total	\$18,695 <u>10,052</u> <b>\$28,747</b>	\$24,331 16,864 <b>\$41,195</b>	\$35,861 <u>8,297</u> <b>\$44,158</b>	11,530 ( <u>8,567)</u> <b>\$2,963</b>	47% - <u>51%</u> <b>7%</b>

Prepared by: UTIMCO Date: July 2010

UTIMCO Management Fee and Direct Budgeted Investment Expenses Annual Fee and Allocation Schedule For the fiscal year ending August 31, 2011

Proposed Budget			Fund Name	Name			Separate Funds	Total
	PUF	PHF	LTF	GEF	TF.	STF		
Market Value 2/28/10 (\$ millions)	10,470	006	4,894	PHF LITE 5,794 (2)	4,028	1,703	200	22,195
<u>UTIMCO Management Fee</u> Dollars (thousands) Basis Points	8,153 7.8	846 9.4	4,668 9.5	0	2,964 7.4	0	0	16,631 7.5
Direct Expenses to the Fund, excluding UT Syste		m Direct Expenses to the Fund	Fund					
<u>Dollars (thousands)</u> Other Direct Costs	2,488	30	36	1,677	1,274		0	5,505
External Management Fees - AUM External Management Fees - Performance	17,239	0 0	0 0	9,631	8,991	N/A (1)	00	35,861
Total Dollars	23,855	30	36	13,591	12,151		0	49,663
Basis Points Other Direct Costs	2.4	0.3	0.1	2.9	3.2	0	0	2.5
External Management Fees - AUM External Management Fees - Performance	16.5	0 0	00	16.6	22.3	N/A (1)	00	16.2
Total Basis Points	22.8	0.3	0.1	23.4	30.2	N/A (1)	0	22.4
UT System Direct Expenses to the Fund Dollars (thousands)								
UT System Compliance & Administration Fees	0	0	12,242	0	0	0	0	12,242
UT System Oversight Fees	262	23	122	0	93	0	0	200
UT System PUF Lands	9,014	0	0	0	0	0	0	9,014
Total Dollars	9,276	23	12,364	0	93	0	0	21,756
Total Basis Points	6.8	0.3	25.3	0	0.0	0	0	8.6

Prepared by: UTIMCO Date: July 2010

<sup>(1)</sup> Income is net of fees
(2) Pooled Fund for the collective investment of the PHF and LTF

# Fiscal Year 2011

# Review of UTIMCO Services Budget and Other Budgeted Investment Management Expenses

# The University of Texas System Office of Finance

Prepared by:
Philip Aldridge – Vice Chancellor for Finance and Business Development
William Huang – Treasury Manager

October 15, 2010

Based on information provided by UTIMCO staff through September 20, 2010.

# Fiscal Year 2011 Review of UTIMCO Services Budget and Other Budgeted Investment Management Expenses

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# Fiscal Year 2011 Review of UTIMCO Services Budget and Other Budgeted Investment Management Expenses

## I. Executive Summary

This report reviews the UTIMCO Services budget and other budgeted investment management expenses ("Direct Costs to Funds") for fiscal year 2011 that the UTIMCO Board has approved and the U. T. System Board of Regents are being asked to approve. The UTIMCO Services budget includes corporate expenses paid directly by UTIMCO. The Direct Costs to Funds budget includes external investment manager fees paid directly by UTIMCO and other costs related to custody, consulting, corporate legal, audit, and risk measurement. The proposed budget for FY11 is:

		FY11 (\$ millions)
•	Direct Costs to Funds: External Investment Manager Fees	\$ 44.2
•	UTIMCO Services Budget	16.6
•	Direct Costs to Funds: Other Costs	<u>5.5</u>
	Total Budgeted Costs	<u>\$ 66.3</u>

The Total Budgeted Costs do not include all investment costs and exclude external manager fees that are paid by the funds and netted from asset values. The total investment costs for UTIMCO managed funds are reviewed in a separate report.

#### **Highlights:**

- **Total Budgeted Costs for FY11**: The FY11 budget is \$66.3 million, a 6% increase from the current projection for FY10 and a 32% increase from the FY10 budget.
- The Direct Costs to Funds budget consists primarily of external investment manager fees. The FY 11 budget of \$44.2 million is up 6% from the current FY10 projection and 37% from the FY10 budget. The increase is largely due to higher performance fees related to better than expected performance.
- The UTIMCO Services Budget: The FY11 budget is \$16.6 million, a 5% increase from the current projection for FY10 and a 4% increase from the FY10 budget.
- Compensation: Compensation-related expenses represent more than 70% of the UTIMCO Services Budget. Salaries for FY11 are budgeted to be flat from the FY10 budget. Budgeted salaries for FY11 include a 4.9% increase for existing staff (including promotions) and one open position. Incentive compensation for FY11 are budgeted to increase \$354k (10%) from FY10 projections. Over half of the increase is attributable to vesting of previously deferred incentive compensation.
- **UTIMCO Reserves:** UTIMCO staff projects UTIMCO's available cash reserves to be \$789k at fiscal year-end 2010. We concur with UTIMCO staff in recommending that no distribution of reserves be made at this time.

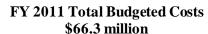
# II. Budget Analysis and Trends

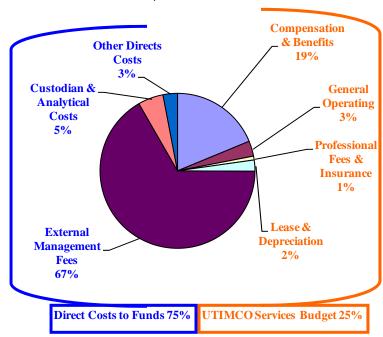
UTIMCO proposes Total Budgeted Costs for FY11 of \$66.3 million. Table 1 shows the Total Budgeted Costs (Direct Costs to Funds and UTIMCO Services Budget) as a percent of average Assets Under Management (AUM) since FY06.

Table 1
Total Budgeted Costs Trend FY06-FY11 (\$ millions)

			·	•	Projected	Budget
	FY06	FY07	FY08	FY09	FY10	FY11
Average Total Assets Under Management (AUM) *	19,372	21,965	23,359	21,864	21,448	21,448
% Change in AUM	12%	13%	6%	-6%	-2%	0%
Direct Costs to Funds	52.3	40.1	35.1	37.8	46.8	49.7
% Change in Direct Costs to Funds	55%	-23%	-12%	8%	24%	6%
Direct Costs to Funds % of AUM	0.27%	0.18%	0.15%	0.17%	0.22%	0.23%
UTIMCO Services Budget	11.3	12.1	13.9	15.1	15.9	16.6
% Change in UTIMCO Services Budget	11%	7%	15%	9%	5%	5%
UTIMCO Services Budget % of AUM	0.06%	0.05%	0.06%	0.07%	0.07%	0.08%
Total Budgeted Costs	63.6	52.1	49.0	52.9	62.7	66.3
% Change in Total Budgeted Costs	44%	-18%	-6%	8%	18%	6%
Total Budgeted Costs % of AUM	0.33%	0.24%	0.21%	0.24%	0.29%	0.31%

<sup>\*</sup> The FY10 and FY11 values are based on average AUM at fiscal year-end 2009 and May 2010.





The pie chart to the left shows the breakdown of Total Budgeted Costs. The UTIMCO Services Budget represents 25% of the total budget, with Compensation & Benefits being the largest component. Direct Costs to Funds include External Management Fees (including performance fees) paid directly, Custodian & Analytical Costs and Other Direct Costs. External Management Fees represents the largest component of the total budget at 67%. UTIMCO retains external managers for 86% of the \$22.4 billion in operating and endowment funds (as of May 31, 2010). UTIMCO staff manages the remaining 14% of assets and an internal derivatives portfolio.

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Table 2 compares the Total Budgeted Costs for FY10 and FY11. Refer to Exhibits A and B for a detailed budget comparison for FY10-FY11 and budget trend for FY06-FY11.

Table 2
FY10 Forecast and FY11 Budget Overview

		FY	10			FY1	1	
			\$ Change	% Change		\$ Change	% Change	% Change
			vs FY10	vs FY10		vs FY10	vs FY10	vs FY10
	\$ Budget	\$ Projected	Budget	Budget	\$ Budget	Projected	Projected	Budget
UTIMCO Services Budget	15,977,125	15,889,516	(87,609)	-0.5%	16,631,305	741,789	4.7%	4.1%
Direct Costs to Funds	34,184,173	46,847,010	12,662,837	37.0%	49,662,822	2,815,812	6.0%	45.3%
Total Budgeted Costs	50,161,298	62,736,526	12,575,228	25.1%	66,294,127	3,557,601	5.7%	32.2%

**<u>FY10 Forecast versus FY10 Budget:</u>** UTIMCO staff projects FY10 Total Budgeted Costs will be \$62.7 million, \$12.6 million (25%) over the FY10 budget of \$50.2 million.

- UTIMCO Services corporate expenses are projected to be slightly under budget by \$88k (1%)
  - o Salaries, largely driven by unfilled open positions, are expected to be \$205k under budget.
  - Travel expenses are projected to be \$70k (12%) under budget.
  - Corporate legal expenses are expected to be \$33k (22%) over budget.
- Direct Costs to Funds overall are projected to be over budget by \$12.7 million (37%).
  - External management fees are estimated to be \$5.6 million (30%) over budget and performance fees are anticipated to be \$6.8 million (68%) over budget in FY10, primarily due to the positive investment performance experienced during the fiscal year.
  - Consultant Fees are projected to be \$227k (31%) below budget.
  - Legal fees are projected to be \$232k (34%) over budget due to more investments being made.
- Capital Expenditures are forecasted at \$141k, mainly for ongoing technology and software upgrades.

**<u>FY11 Proposed Budget:</u>** The proposed \$66.3 million Total Budgeted Costs for FY11 is 6% higher than FY10 projected expenses (32% higher than the original FY10 budget).

- Direct Costs to Funds at \$49.7 million are budgeted to increase 6% over projected costs for FY10, mainly due to increases in external management fees.
- UTIMCO Services for FY11 at \$16.6 million is an increase of 5% over FY10 projected costs, primarily due to increases in personnel-related costs and travel expenses.
- Capital Expenditures are budgeted at \$215k, primarily for ongoing technology and software upgrades.

#### **III.** Direct Costs to Funds

Direct Costs to Funds for FY10 are projected at \$46.8 million or 37% above a budgeted \$34.2 million. The FY11 budget increases 6% to \$49.7 million from projected FY10 costs.

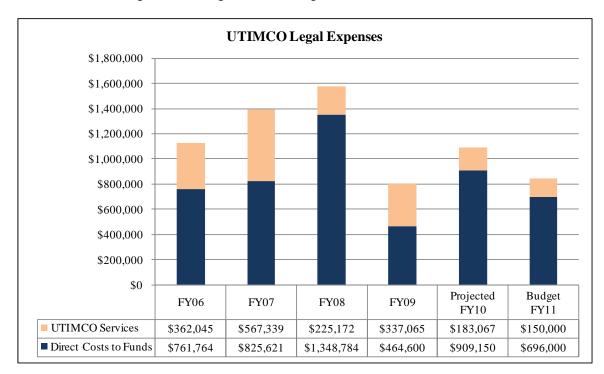
External Management and Performance Fees paid to external managers are the largest component of the overall budget. These fees, projected at \$41.2 million in FY10 (43% over the FY10 budget) and budgeted at \$44.2 million for FY11, represent 89% of Direct Costs to Funds budget and 67% of Total Budgeted Costs for FY11. Although UTIMCO staff estimates external management and performance fees using each manager's fee structure and current asset base, these fees are very difficult to forecast and budget due to the uncertainty of individual manager performance. The higher fees in FY10 represent investment performance greater than what was budgeted and projected. The budget for management fees includes an 8.6% investment return assumption. For FY11, the \$35.9 million in budgeted external management fees can be attributed as: \$20.2 million (56%) for existing managers, \$13.4 million (37%) for new managers and \$2.3 million (6%) for investment return assumptions.

<u>Custodian and Analytical Costs:</u> Custodian fees for FY10 are projected at \$2.2 million, 9% over budget. The FY11 budgeted amount for these expenses will increase 12% over FY10 levels. Performance measurement expenses paid in FY10 are projected to be 1% over budget at \$434k and are budgeted to decrease 6% to \$407k in FY11.

**Risk Measurement**: Risk measurement expenses charged to the funds are expected to be 9% under budget at \$392k for FY10 and budgeted to decrease 20% to \$316k in FY11.

<u>Auditing</u> expenses in FY10 of \$719k funded external auditors and U. T. System Audit Office fees. Audit expenses are budgeted at \$691k for FY11, a 4% decrease from FY10. Audit expenses have increased overall since FY08 due to a change in external auditors and additional time required to audit valuations of alternative investments.

<u>Legal</u>: The chart below shows the trend in UTIMCO Services (corporate) legal fees and direct legal expenses charged to the funds since FY06. Legal fees paid directly by the funds in FY10 are projected to be \$909k (34% over budget). Direct legal fees are budgeted for FY11 at \$696k, a 23% decrease.



# IV. UTIMCO Services Budget

For FY11, total personnel-related expenses including employee benefits account for 75% of the UTIMCO Services budget (19% of Total Budgeted Costs). Trends in staffing and total compensation in relation to assets are shown in Table 3 on the next page. Highlights from Table 3 include:

- Staffing has grown 6% (annualized) from FY06 to FY10.
- Average AUM per employee decreased 3% (annualized) from FY06 to FY10.
- Staffing is projected at 57 employees for FY10 and budgeted at 58 employees for FY11.
- Salaries are budgeted to increase 3% in FY11; budgeted incentive compensation increase 10%; and total compensation is budgeted to increase 5%.
- Total compensation has increased 11% (annualized) since FY06.
- Total compensation per employee has increased 6% (annualized) since FY06 to \$180k in FY10.

Table 3
UTIMCO Compensation and Headcount FY06-FY11

		_				% Change		
						Since		% Change
					Projected	FY06	Budget	From
	FY06	FY07	FY08	FY09	FY10	(annualized)	FY11	FY10
Employees (as of year end)	46	47	58	57	57	6%	58	2%
Average Total AUM (\$ millions)	19,372	21,965	23,359	21,864	21,448	3%	21,448	0%
Average AUM/Employee (\$ millions)	421	467	403	384	376	-3%	370	-2%
Salaries and Wages (\$)	4,492,078	4,908,821	5,377,233	6,443,360	6,517,808	10%	6,724,143	3%
<b>Bonus Compensation (\$)</b>	2,164,963	2,082,700	3,016,393	3,245,765	3,726,719	15%	4,081,154	10%
Total Compensation (\$)	6,657,040	6,991,521	8,393,626	9,689,126	10,244,527	11%	10,805,297	5%
Total Compensation per Employee (\$)	144,718	148,756	144,718	169,985	179,729	6%	186,298	4%
Bonus as % of Salaries and Wages	48%	42%	56%	50%	57%		61%	
Bonus as % of Total Compensation	33%	30%	36%	33%	36%		38%	

**Staffing**: The FY10 budget was based on staffing of 60 employees; actual staffing is projected to be 57 employees at fiscal year-end 2010. The FY11 budget is based on filling one open position to bring staffing to 58 employees by fiscal year-end.

#### **Personnel-related Expenses:**

- Salaries and Wages are projected to be \$6.5 million, \$205k (3%) under budget, in FY10 because of unfilled positions and will remain budgeted at \$6.7 million in FY11. Budgeted salaries for FY11 include a 4.9% increase for existing staff (including promotions) and one open position.
- Bonus Compensation for FY10 based on performance year-to-date (including deferred incentive compensation earned in prior years and related income) is forecast at \$3.7 million, 7% over budget, due to better than projected investment performance. The FY11 budget of \$4.0 million in bonus compensation is 10% higher than projected FY10 incentive compensation. The proposed FY11 bonus compensation budget is based on Compensation Plan participants earning 70% of the maximum incentive award. The FY11 budget also includes deferred incentive compensation earned by employees in prior years and funds for a discretionary bonus pool of up to 15% of salaries for employees who are not participants in the Compensation Plan.
- **Employee Benefits** are expected to be under budget in FY10 by \$21k (2%). Employee Benefits costs are budgeted to increase 5% to \$1.2 million in FY11.

General Operating Expenses are forecast to be 6% below budget for FY10 at \$2.0 million. General operating expenses for FY11 are budgeted to increase 8% to \$2.1 million, primarily due to increases in travel, on-line data and contract services offset by a reduction in repairs and maintenance. Travel is budgeted at \$680k, an increase of 30% over FY10 projections. The increase in travel reflects an increase in air and hotel rates rather than a volume increase in traveling.

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<u>Lease Expenses</u>: Table 4 shows that lease expenses have stabilized in recent years since UTIMCO's move in FY06 and addition of lease space in FY08. Operating Expenses (pass through expenses to tenants) have increased significantly since FY07 due to rising utilities expenses and ad valorem taxes, and now exceed base rent.

Table 4 UTIMCO Lease Expenses FY06-FY11

					Projected	Budget
	FY06	<b>FY07</b>	FY08	FY09	FY10	FY11
Property Lease	\$613,560	\$462,722	\$499,823	\$518,373	\$518,373	\$518,373
Operating Expenses	\$83,294	\$362,755	\$515,296	\$515,848	\$538,894	\$555,323
Parking Expenses	\$77,342	\$94,805	\$100,007	\$96,847	\$106,359	\$110,400
Other Expenses	\$5,166	\$5,671	\$10,473	\$1,461	\$5,672	\$5,700
<b>Amortization (Deferred Rent Credit)</b>	(\$124,076)	(\$148,891)	(\$150,679)	(\$170,344)	(\$170,344)	(\$170,344)
Total Lease Expenses (net)	\$655,286	\$777,062	\$974,920	\$962,184	\$998,954	\$1,019,451

<u>Professional Fees</u> are expected to be \$286k in FY10, 5% lower than budgeted. Increased legal expenses were offset by reduced compensation consultant fees. Professional Fees for FY11 are budgeted at \$282k, a decrease of 2%.

# V. UTIMCO Capital Expenditures

The trend for Capital Expenditures for FY07-FY11 is summarized in Table 5. In FY10, total capital expenditures are forecasted to be \$141k, mainly for ongoing technology and software upgrades. A budget of \$215k is proposed for FY11. The majority of the FY11 budget is for ongoing technology and software upgrades including videoconferencing equipment with the rest for ongoing office equipment and fixtures.

Table 5
UTIMCO Capital Expenditures FY07-FY11

				Projected	Budget
	FY07	FY08	FY09	FY10	FY11
Ongoing: Technology and Software Upgrades	\$71,271	\$139,860	\$113,502	\$103,625	\$152,500
Ongoing: Office Equipment and Fixtures	\$11,599	\$18,498	\$22,672	\$37,168	\$62,500
Expansion: Technology and Software Upgrades	\$0	\$7,490	\$0	\$0	\$0
Expansion: Office Equipment and Fixtures	\$0	\$152,864	\$0	\$0	\$0
Expansion: Leasehold Improvements (net)	\$0	\$166,453	\$0	\$0	\$0
Total Capital Expenditures (net)	\$82,870	\$485,165	\$136,174	\$140,793	\$215,000

# **EXHIBIT A**

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		To	tal Budge	ted Co	sts F Y 10	FYII		CI.
			Change			Change		Change from FY10
	FY		FY10 Bu		FY11	FY10 Pro	ĺ	Budget
	Budget	Projected	\$	%	Budget	\$	%	%
UTIMCO Services								
Salaries and Wages + Vacation	6,722,802	6,517,808	(204,994)	-3.0%	6,724,143	206,334	3.2%	0.0%
Bonus Compensation + Interest  Total Compensation	3,482,645 10,205,447	3,726,719 10,244,527	244,074 39,080	7.0% 0.4%	4,081,154 10,805,297	354,435 560,769	9.5% 5.5%	17.2% 5.9%
		, ,	,					
Total Payroll taxes 403(b) Contributions	470,116 493,704	472,473 487,083	2,357 (6,621)	0.5% -1.3%	479,423 504,567	6,950 17,484	1.5% 3.6%	2.0%
Group Health, Dental, AD&D, Life, LTD	632,239	616,867	(0,021) $(15,372)$	-2.4%	653,490	36,623	5.9%	3.4%
Employee Benefits	1,125,943	1,103,950	(21,993)	-2.0%	1,158,057	54,107	4.9%	2.9%
On-Line Data & Contract Services	1,020,492	997,574	(22,918)	-2.2%	1,017,529	19,955	2.0%	-0.3%
Recruiting and Relocation Expenses	20,000	1,100	(18,900)	-94.5%		6,400	581.8%	-62.5%
Travel Phone and Telecommunications	593,586 77,540	523,134 77,874	(70,452) 334	-11.9% 0.4%	680,000 74,600	156,866 (3,274)	30.0% -4.2%	14.6% -3.8%
Computer & Office Supplies	81,963	93,684	11,721	14.3%	97,950	4,266	4.6%	-3.8 % 19.5 %
Employee Education	29,263	35,596	6,333	21.6%	37,685	2,089	5.9%	28.8%
Repairs/Maintenance	198,844	179,828	(19,016)	-9.6%	146,874	(32,954)		-26.1%
BOD Meetings	18,000	11,004	(6,996)	-38.9%	12,000	996	9.1%	-33.3%
Other Operating Expenses	32,511	31,003	(1,508)	-4.6%	34,195	3,192	10.3%	5.2%
Total General Operating	2,072,199	1,950,796	(121,403)	-5.9%	2,108,333	157,536	8.1%	1.7%
Total Lease Expense	978,729	998,954	20,225	2.1%	1,019,452	20,498	2.1%	4.2%
Invest., Hiring & Board Consultants	30,000	30,000	22.067	0.0%	30,000	(22.067)	0.0%	0.0%
Legal Expenses Compensation Consultant	150,000 77,500	183,067 39,600	33,067 (37,900)	22.0% -48.9%	150,000 60,000	(33,067) 20,400	-18.1% 51.5%	0.0% -22.6%
Accounting fees	42,500	33,450	(9,050)	-21.3%	41,500	8,050	24.1%	-2.4%
Total Professional Fees	300,000	286,117	(13,883)	-4.6%	281,500	(4,617)	-1.6%	-6.2%
Property/Liability Package	15,000	11,924	(3,077)	-20.5%	15,000	3,077	25.8%	0.0%
Umbrella Policy	4,500	4,459	(41)	-0.9%	4,500	41	0.9%	0.0%
Workers Compensation	15,000	20,211	5,211	34.7%	17,500	(2,711)	-13.4%	16.7%
Business Auto Commercial Bonding Policy	850 35,000	851 30,729	1 (4,271)	0.1% -12.2%	850 30,000	(1) (729)	-0.1% -2.4%	0.0% -14.3%
Prof., D&O & Emp. Practices Liability	180,000	179,953	(4,271) $(47)$	0.0%	180,000	47	0.0%	0.0%
Total Insurance	250,350	248,126	(2,224)	-0.9%	247,850	(276)	-0.1%	-1.0%
Depreciation of Equipment	574,341	584,571	10,230	1.8%	531,393	(53,178)	-9.1%	-7.5%
Total UTIMCO Services	15,977,125	15,889,516	(87,609)	-0.5%	16,631,305	741,789	4.7%	4.1%
Direct Costs to Funds								
	18,695,142	24,330,686	5,635,544	30.1%		11,530,078	47.4%	91.8%
External Performance Fees	10,052,352	16,863,993	6,811,641	67.8%	8,297,356	(8,566,637)	-50.8%	-17.5%
External Management/Performance Fees	28,747,494	41,194,678	12,447,184	43.3%	44,158,120	2,963,442	7.2%	53.6%
Custodian Fees and Other Direct Costs	2,008,927	2,186,708	177,781	8.8%	2,444,776	258,067	11.8%	21.7%
Performance Measurement	429,374	433,775	4,401	1.0%		(26,426)		-5.1%
Analytical Tools	348,178	349,140	962	0.3%		(13,805)		-3.7%
Risk Measurement	432,000	392,458	(39,542)	-9.2%	315,500	(76,958)	-19.6%	-27.0%
Custodian and Analytical Costs	3,218,479	3,362,082	143,603	4.5%	3,502,960	140,878	4.2%	8.8%
Consultant Fees	744,500	517,290	(227,210)	-30.5%	490,000	(27,290)	-5.3%	-34.2%
Auditing	735,000	719,092	(15,908)	-2.2%	·	(28,000)		-6.0%
Controls Assessment (Sarbanes-Oxley)	0	0	0	N/A	0	0	N/A	N/A
Printing	0	0	0	N/A	0	0	N/A	N/A
Legal Fees	677,500	909,150	231,650	34.2%	696,000	(213,150)	-23.4%	2.7%
Background Searches & Other	61,200	144,717	83,517	136.5%	·	(20,067)	-13.9%	103.7%
Other Direct Costs Total	2,218,200	2,290,250	72,050	3.2%	2,001,742	(288,508)	-12.6%	-9.8%
Total Direct Costs to Funds	34,184,173	46,847,010	12,662,837	37.0%	49,662,822	2,815,812	6.0%	45.3%
Total Budgeted Costs	50,161,298	62,736,526	12,575,228	25.1%	66,294,127	3,557,601	5.7%	32.2%

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# **EXHIBIT B**

Total Budgeted Costs F Y06-F Y11
Actual   Actual   Actual   Actual   Projected   Bud
UTIMCO Services   Salaries and Wages + Vacation   4,492,078   4,908,821   5,377,233   6,443,360   6,517,808   6,72
Salaries and Wages + Vacation
Bonus Compensation + Interest   2,164,963   2,082,700   3,016,393   3,245,765   3,726,719   4,08     Total Compensation   6,657,040   6,991,521   8,393,626   9,689,126   10,244,527   10,80     Total Payroll taxes   312,023   337,117   394,313   449,846   472,473   47     403(b) Contributions   327,724   329,083   404,671   478,096   487,083   50     Group Health, Dental, AD&D, Life, LTD   406,756   420,593   510,154   602,258   616,867   65     Employee Benefits   734,480   749,676   914,825   1,080,354   1,103,950   1,15     On-Line Data & Contract Services   811,883   840,578   851,499   894,096   997,574   1,01     Recruiting and Relocation Expenses   216,927   400,617   108,198   16,697   1,100     Travel   205,965   176,929   515,494   290,632   523,134   68     Phone Equipment and Charges   46,965   43,743   38,400   72,014   77,874   77,874     Computer & Office Supplies   143,372   67,733   140,512   93,136   93,684   99     Employee Education   13,728   16,817   20,311   6,230   35,596   37     Repairs/Maintenance   85,412   109,592   179,217   188,875   179,828   14     BOD Meetings   52,375   49,711   58,615   12,760   11,004   11     Other Operating Expenses   106,401   42,205   40,748   29,426   31,003   3     Total General Operating   1,683,029   1,747,924   1,952,993   1,603,865   1,950,796   2,100     Total Lease Expense   655,286   777,062   974,920   962,184   998,954   1,010     Invest., Hiring & Board Consultants   20,175   25,124   30,000   30,000   30,000   30,000
Total Compensation         6,657,040         6,991,521         8,393,626         9,689,126         10,244,527         10,80           Total Payroll taxes         312,023         337,117         394,313         449,846         472,473         47           403(b) Contributions         327,724         329,083         404,671         478,096         487,083         50           Group Health, Dental, AD&D, Life, LTD         406,756         420,593         510,154         602,258         616,867         65           Employee Benefits         734,480         749,676         914,825         1,080,354         1,103,950         1,15           On-Line Data & Contract Services         811,883         840,578         851,499         894,096         997,574         1,01           Recruiting and Relocation Expenses         216,927         400,617         108,198         16,697         1,100           Travel         205,965         176,929         515,494         290,632         523,134         68           Phone Equipment and Charges         46,965         43,743         38,400         72,014         77,874         76           Computer & Office Supplies         143,372         67,733         140,512         93,136         93,684         9
Total Payroll taxes         312,023         337,117         394,313         449,846         472,473         47/403(b) Contributions           Group Health, Dental, AD&D, Life, LTD         406,756         420,593         510,154         602,258         616,867         65.           Employee Benefits         734,480         749,676         914,825         1,080,354         1,103,950         1,15           On-Line Data & Contract Services         811,883         840,578         851,499         894,096         997,574         1,01           Recruiting and Relocation Expenses         216,927         400,617         108,198         16,697         1,100           Travel         205,965         176,929         515,494         290,632         523,134         68/86           Phone Equipment and Charges         46,965         43,743         38,400         72,014         77,874         7/874           Computer & Office Supplies         143,372         67,733         140,512         93,136         93,684         9/9           Employee Education         13,728         16,817         20,311         6,230         35,596         3           Repairs/Maintenance         85,412         109,592         179,217         188,875         179,828         14
403(b) Contributions         327,724         329,083         404,671         478,096         487,083         50           Group Health, Dental, AD&D, Life, LTD         406,756         420,593         510,154         602,258         616,867         65           Employee Benefits         734,480         749,676         914,825         1,080,354         1,103,950         1,15           On-Line Data & Contract Services         811,883         840,578         851,499         894,096         997,574         1,01           Recruiting and Relocation Expenses         216,927         400,617         108,198         16,697         1,100           Travel         205,965         176,929         515,494         290,632         523,134         68           Phone Equipment and Charges         46,965         43,743         38,400         72,014         77,874         7           Computer & Office Supplies         143,372         67,733         140,512         93,136         93,684         9           Employee Education         13,728         16,817         20,311         6,230         35,596         3'           Repairs/Maintenance         85,412         109,592         179,217         188,875         179,828         14 <td< td=""></td<>
Group Health, Dental, AD&D, Life, LTD         406,756         420,593         510,154         602,258         616,867         65.           Employee Benefits         734,480         749,676         914,825         1,080,354         1,103,950         1,15           On-Line Data & Contract Services         811,883         840,578         851,499         894,096         997,574         1,01           Recruiting and Relocation Expenses         216,927         400,617         108,198         16,697         1,100           Travel         205,965         176,929         515,494         290,632         523,134         68           Phone Equipment and Charges         46,965         43,743         38,400         72,014         77,874         7           Computer & Office Supplies         143,372         67,733         140,512         93,136         93,684         9           Employee Education         13,728         16,817         20,311         6,230         35,596         3'           Repairs/Maintenance         85,412         109,592         179,217         188,875         179,828         14           BOD Meetings         52,375         49,711         58,615         12,760         11,004         11           Other Opera
Employee Benefits         734,480         749,676         914,825         1,080,354         1,103,950         1,155           On-Line Data & Contract Services         811,883         840,578         851,499         894,096         997,574         1,01           Recruiting and Relocation Expenses         216,927         400,617         108,198         16,697         1,100           Travel         205,965         176,929         515,494         290,632         523,134         68           Phone Equipment and Charges         46,965         43,743         38,400         72,014         77,874         77           Computer & Office Supplies         143,372         67,733         140,512         93,136         93,684         99           Employee Education         13,728         16,817         20,311         6,230         35,596         3'           Repairs/Maintenance         85,412         109,592         179,217         188,875         179,828         14           BOD Meetings         52,375         49,711         58,615         12,760         11,004         1'           Other Operating Expenses         106,401         42,205         40,748         29,426         31,003         3           Total General Operating
On-Line Data & Contract Services         811,883         840,578         851,499         894,096         997,574         1,01           Recruiting and Relocation Expenses         216,927         400,617         108,198         16,697         1,100           Travel         205,965         176,929         515,494         290,632         523,134         68           Phone Equipment and Charges         46,965         43,743         38,400         72,014         77,874         7           Computer & Office Supplies         143,372         67,733         140,512         93,136         93,684         9           Employee Education         13,728         16,817         20,311         6,230         35,596         3'           Repairs/Maintenance         85,412         109,592         179,217         188,875         179,828         14           BOD Meetings         52,375         49,711         58,615         12,760         11,004         1           Other Operating Expenses         106,401         42,205         40,748         29,426         31,003         3           Total General Operating         1,683,029         1,747,924         1,952,993         1,603,865         1,950,796         2,10           Invest., Hiring & B
Recruiting and Relocation Expenses         216,927         400,617         103,198         16,697         1,100           Travel         205,965         176,929         515,494         290,632         523,134         68           Phone Equipment and Charges         46,965         43,743         38,400         72,014         77,874         77           Computer & Office Supplies         143,372         67,733         140,512         93,136         93,684         99           Employee Education         13,728         16,817         20,311         6,230         35,596         3           Repairs/Maintenance         85,412         109,592         179,217         188,875         179,828         14           BOD Meetings         52,375         49,711         58,615         12,760         11,004         1           Other Operating Expenses         106,401         42,205         40,748         29,426         31,003         3           Total General Operating         1,683,029         1,747,924         1,952,993         1,603,865         1,950,796         2,100           Total Lease Expense         655,286         777,062         974,920         962,184         998,954         1,01           Invest., Hiring & Board Consul
Travel         205,965         176,929         515,494         290,632         523,134         680           Phone Equipment and Charges         46,965         43,743         38,400         72,014         77,874         77           Computer & Office Supplies         143,372         67,733         140,512         93,136         93,684         99           Employee Education         13,728         16,817         20,311         6,230         35,596         3'           Repairs/Maintenance         85,412         109,592         179,217         188,875         179,828         14           BOD Meetings         52,375         49,711         58,615         12,760         11,004         1'           Other Operating Expenses         106,401         42,205         40,748         29,426         31,003         3           Total General Operating         1,683,029         1,747,924         1,952,993         1,603,865         1,950,796         2,100           Total Lease Expense         655,286         777,062         974,920         962,184         998,954         1,010           Invest., Hiring & Board Consultants         20,175         25,124         30,000         30,000         30,000         30,000
Phone Equipment and Charges         46,965         43,743         38,400         72,014         77,874         76           Computer & Office Supplies         143,372         67,733         140,512         93,136         93,684         99           Employee Education         13,728         16,817         20,311         6,230         35,596         3           Repairs/Maintenance         85,412         109,592         179,217         188,875         179,828         14           BOD Meetings         52,375         49,711         58,615         12,760         11,004         11           Other Operating Expenses         106,401         42,205         40,748         29,426         31,003         3           Total General Operating         1,683,029         1,747,924         1,952,993         1,603,865         1,950,796         2,100           Total Lease Expense         655,286         777,062         974,920         962,184         998,954         1,011           Invest., Hiring & Board Consultants         20,175         25,124         30,000         30,000         30,000         30,000
Computer & Office Supplies         143,372         67,733         140,512         93,136         93,684         99           Employee Education         13,728         16,817         20,311         6,230         35,596         3           Repairs/Maintenance         85,412         109,592         179,217         188,875         179,828         14           BOD Meetings         52,375         49,711         58,615         12,760         11,004         1           Other Operating Expenses         106,401         42,205         40,748         29,426         31,003         3           Total General Operating         1,683,029         1,747,924         1,952,993         1,603,865         1,950,796         2,10           Total Lease Expense         655,286         777,062         974,920         962,184         998,954         1,01           Invest., Hiring & Board Consultants         20,175         25,124         30,000         30,000         30,000         30,000
Repairs/Maintenance         85,412         109,592         179,217         188,875         179,828         14           BOD Meetings         52,375         49,711         58,615         12,760         11,004         1           Other Operating Expenses         106,401         42,205         40,748         29,426         31,003         3           Total General Operating         1,683,029         1,747,924         1,952,993         1,603,865         1,950,796         2,10           Total Lease Expense         655,286         777,062         974,920         962,184         998,954         1,01           Invest., Hiring & Board Consultants         20,175         25,124         30,000         30,000         30,000         30
BOD Meetings         52,375         49,711         58,615         12,760         11,004         1           Other Operating Expenses         106,401         42,205         40,748         29,426         31,003         3           Total General Operating         1,683,029         1,747,924         1,952,993         1,603,865         1,950,796         2,10           Total Lease Expense         655,286         777,062         974,920         962,184         998,954         1,01           Invest., Hiring & Board Consultants         20,175         25,124         30,000         30,000         30,000         30,000
Other Operating Expenses         106,401         42,205         40,748         29,426         31,003         3           Total General Operating         1,683,029         1,747,924         1,952,993         1,603,865         1,950,796         2,10           Total Lease Expense         655,286         777,062         974,920         962,184         998,954         1,01           Invest., Hiring & Board Consultants         20,175         25,124         30,000         30,000         30,000
Total General Operating         1,683,029         1,747,924         1,952,993         1,603,865         1,950,796         2,100           Total Lease Expense         655,286         777,062         974,920         962,184         998,954         1,010           Invest., Hiring & Board Consultants         20,175         25,124         30,000         30,000         30,000
Total Lease Expense         655,286         777,062         974,920         962,184         998,954         1,019           Invest., Hiring & Board Consultants         20,175         25,124         30,000
Invest., Hiring & Board Consultants 20,175 25,124 30,000 30,000 30,000 3
Local European
Compensation Consultant 95,920 13,100 146,455 99,650 39,600 6
Accounting fees 54,106 38,980 53,414 41,035 33,450 4
Total Professional Fees         532,246         644,542         455,041         507,750         286,117         28           Property/Liability Package         22,993         18,685         15,100         12,372         11,924         15
Umbrella Policy 5,500 5,500 4,977 4,454 4,459
Workers Compensation 13,109 20,132 17,315 16,653 20,211 1
Business Auto 756 779 811 836 851
Commercial Bonding Policy 27,752 40,900 39,785 33,839 30,729 3
Prof., D&O & Emp. Practices Liability 150,525 164,300 164,300 172,064 179,953 18
Total Insurance 220,634 250,295 242,288 240,217 248,126 24
Depreciation of Equipment         504,637         564,076         556,450         590,929         584,571         53
Total UTIMCO Services 11,299,376 12,062,213 13,884,456 15,124,270 15,889,516 16,63
Direct Costs to Funds
External Management Fees   17,815,353   16,413,106   20,767,775   15,656,987   24,330,686   35,860
External Performance Fees   29,648,938   18,010,650   8,087,324   17,129,808   16,863,993   8,29
External Management/Performance Fees 47,464,291 34,423,756 28,855,099 32,786,795 41,194,678 44,150
Custodian Fees and Other Direct Costs 1,634,942 1,531,924 1,771,313 1,918,015 2,186,708 2,44
Performance Measurement 484,660 453,612 459,962 417,322 433,775 40'
Analytical Tools 338,630 644,597 370,497 347,713 349,140 33.
Risk Measurement 276,000 372,990 491,986 416,416 392,458 31
Custodian and Analytical Costs 2,734,232 3,003,123 3,093,758 3,099,466 3,362,082 3,500
Consultant Fees 852,000 1,289,394 736,654 567,125 517,290 49
Auditing 177,944 204,550 829,938 733,097 719,092 69
Controls Assessment (Sarbanes-Oxley) 97,110 109,750 0 0 0
Printing 163,790 178,155 152,719 132,932 0
Legal Fees         761,764         825,621         1,348,784         464,600         909,150         69
Background Searches & Other 59,147 24,747 50,512 35,107 144,717 12
Other Direct Costs Total         2,111,755         2,632,217         3,118,607         1,932,861         2,290,250         2,00
Total Direct Costs to Funds 52,310,278 40,059,096 35,067,464 37,819,122 46,847,010 49,665
Total Budgeted Costs 63,609,654 52,121,309 48,951,920 52,943,392 62,736,526 66,296

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# **EXHIBIT C**

## **UTIMCO Reserve Analysis for August 31, 2010**

Recommended Distribution		\$	-
Balance Available for Distribution		\$	788,806
D.L A . 9 11. 6 . D'. 4 9 . 4		ф	<b>700.00</b>
Required Cash Reserves at August 31, 2010			4,372,826
FY11 Proposed Capital Expenditures	215,000		215,000
Applicable Percentage	25%		4,157,826
FY11 Proposed Operating Budget	16,631,305		
Expected Cash Reserves at August 31, 2	\$	5,161,633	
(Includes bonuses &	x earnings payable)		
Less: Accounts Payable		(3,931,361)	
Prepaid Expenses			411,844
Cash			8,681,150
j			
Projected Cash Reserves at August 31, 2	2010	,	

# 7. <u>U. T. System Board of Regents: Approval of revisions to the amended and restated University of Texas Investment Management Company (UTIMCO)</u> Compensation Program

# **RECOMMENDATION**

The University of Texas Investment Management Company Board of Directors (UTIMCO Board) recommends that the U. T. System Board of Regents (U. T. System Board) approve revisions to Appendix E of the amended and restated UTIMCO Compensation Program (Plan), as set forth in congressional style on Pages 165 - 166. Revisions to Appendices C and D will be discussed by the UTIMCO Compensation Committee on November 4, 2010, and the UTIMCO Board on November 9, 2010, and are expected to be recommended to the U. T. System Board for approval at the November 10-11, 2010 meeting. The revisions to the amended and restated Plan are to be effective for the Plan Year beginning July 1, 2010.

# **BACKGROUND INFORMATION**

The UTIMCO Board engaged Mercer as its compensation consultant to review the design of the Plan and to provide advice and counsel to the UTIMCO Board and the UTIMCO Compensation Committee. On August 6, 2010, the UTIMCO Board considered the recommendations from Mercer, UTIMCO's performance, and other relevant factors and approved certain changes to Appendices C, D, and E of the Plan, which was last approved by the U. T. System Board on August 20, 2009. Additional revisions to Appendices C and D will be considered by the UTIMCO Board on November 9, 2010, and Executive Vice Chancellor Kelley will present all major changes at the Finance and Planning Committee meeting on November 10, 2010.

## Appendix C, Table 1

Appendix C, Table 1 sets forth the Eligible Positions, Weightings, Incentive Award Opportunities, and Percentage of Award Deferred for each Eligible Position. The UTIMCO Board will consider the approval of three new Eligible Positions and increases to the Maximum Incentive Award Opportunity for certain Eligible Positions. The proposed revised Appendix C will be presented at the Finance and Planning Committee meeting. A current copy of Appendix C is shown on Pages 161 - 162.

#### Appendix D, Table 2

Appendix D, Table 2 sets forth two of the Performance Goals categories referenced in the Plan for the Plan Participants: the Entity Performance and the Asset Class/Investment Type Performance Goals, including the benchmarks for Asset Class/Investment Type and the Threshold, Target, and Maximum Performance Standards for the Total Endowment Funds, Intermediate Term Fund, and the Asset Class/Investment Types. The UTIMCO Board will consider changes to the Policy Portfolio Weights for the Total Endowment Funds consistent with changes to the Investment Policy Statements previously approved by the U. T. System Board on August 12, 2010.

The proposed revised Appendix D will be presented at the Finance and Planning Committee meeting. A current copy of Appendix D is shown on Pages 163 - 164.

# Appendix E, Table 3

Appendix E, Table 3 sets forth the Eligible Positions of Affected Participants. Table 3 is required to be revised each Performance Period to identify the Eligible Positions for which Performance Incentive Awards are subject to automatic adjustment as to timing and amount pursuant to the Plan. The UTIMCO Board is recommending changes to the Eligible Positions in Table 3 as shown on Page 166.

# Appendix C

Eligible Positions
Weightings
Incentive Award Opportunities for each Eligible Position
Percentage of Award Deferred

TABLE 1 (For the Performance Periods beginning after June 30, 2009)

_		Weighting						Percentage	
	Asset Class/			Incentive Award Opportunity (% of Salary)				of Award	
Eligible Position	Entity	Investment Type	Individual	< Threshold	Threshold	Target	Maximum	Deferred	
Investment Professionals									
CEO & Chief Investment Officer	60%	0%	40%	0%	0%	100%	200%	50%	
President & Deputy CIO	40%	40%	20%	0%	0%	95%	190%	50%	
Managing Director	30%	40%	30%	0%	0%	85%	170%	40%	
Managing Director - Private Investments	30%	30%	40%	0%	0%	85%	170%	40%	
Senior Director, Investments	25%	35%	40%	0%	0%	60%	120%	35%	
Senior Portfolio Manager	20%	40%	40%	0%	0%	60%	120%	35%	
Senior Director, Risk Management	30%	0%	70%	0%	0%	50%	100%	35%	
Portfolio Manager	20%	40%	40%	0%	0%	50%	100%	30%	
Director, Investments	20%	40%	40%	0%	0%	50%	100%	30%	
Director - Private Investments	20%	30%	50%	0%	0%	50%	100%	30%	
Director, Risk Management	30%	0%	70%	0%	0%	40%	80%	30%	
Senior Associate, Investments	15%	35%	50%	0%	0%	40%	80%	20%	
Associate, Investments	15%	30%	55%	0%	0%	35%	70%	15%	
Associate - Private Investments	15%	20%	65%	0%	0%	35%	70%	15%	
Associate, Risk Management	30%	0%	70%	0%	0%	35%	70%	15%	
Senior Analyst, Investments	10%	20%	70%	0%	0%	30%	60%	0%	
Analyst, Investments	10%	20%	70%	0%	0%	25%	50%	0%	
Analyst, Risk Management	30%	0%	70%	0%	0%	25%	50%	0%	
Operations.	Support P	rofessionals							
Senior Managing Director	20%	0%	80%	0%	0%	60%	120%	40%	
Managing Director	20%	0%	80%	0%	0%	50%	100%	30%	
General Counsel & Chief Compliance Officer	0%	0%	100%	0%	0%	50%	100%	30%	
Manager	20%	0%	80%	0%	0%	40%	80%	25%	

<sup>\*</sup>Revisions forthcoming\*

# Appendix D

Benchmarks for Asset Class/Investment Type Threshold, Target, and Maximum Performance Standards

**Performance Standards for Intermediate Term Fund** 

# <u>UPDATED TABLE 2 (7/1/09 through 6/30/10)</u>

		Policy Portfo	Performance Standards			
		Total Endowment Assets	ITF			
Asset Class/Investment Type	Benchmark	(% of Portfolio)	(% of Portfolio)	Threshold	Target	Maximum
Entity: Benchmark (Total Endowment Funds) Entity: Benchmark (Intermediate Term Fund)	Policy Portfolio Policy Portfolio	n/a n/a	n/a n/a	+0 bps +0 bps	+75 bps +50 bps	+150 bps +100 bps
Investment Grade Fixed Income	Barclays Capital Global Aggregate Index	7.5%	30.0%	+0 bps	+25 bps	+50 bps
Real Estate	FTSE EPRA/NAREIT Developed Index	3.5%	5.0%	+0 bps	+50 bps	+100 bps
Natural Resources	50% Dow Jones-UBS Commodity Total Return Index and 50% MSCI World Natural Resources Index	5.5%	7.5%	+0 bps	+50 bps	+100 bps
Developed Country Equity	MSCI World Index with net dividends	19.0%	15.0%	+0 bps	+62.5 bps	+125 bps
Emerging Markets Equity	MSCI Emerging Markets with net dividends	13.0%	7.5%	+0 bps	+75 bps	+150 bps
Hedge Funds (Less Correlated & Constrained Investments)	Hedge Fund Research Indices Fund of Funds Composite Index	30.0%	35.0%	+0 bps	+75 bps	+150 bps
Private Investments (excludes Real Estate)	Venture Economics Custom Index	20.5%	0%	+0 bps	+100 bps	+200 bps
Private Investments Real Estate Specific asset class benchmarks:	NACREIF Custom Index	1.0%	0%	+0 bps	+100 bps	+200 bps
Credit-Related Fixed Income	Barclays Capital Global High Yield Index			+0 bps	+37.5 bps	+75 bps
Internal Investment Grade Fixed Income	US Barclays Capital Aggregate			+0 bps	+25 bps	+50 bps

<sup>\*</sup>Revisions forthcoming\*

# Appendix E

**Eligible Positions of Affected Participants** 

# **TABLE 3 (7/1/10 through 6/30/11)**

# **Eligible Position**

#### **Investment Professionals**

CEO & Chief Investment Officer

President & Deputy CIO

Managing Director

Managing Director - Private Investments

Senior Director, Investment

Senior Portfolio Manager

Senior Director, Risk Management

Portfolio Manager

Director, Investment

Director - Private Investments

Director, Risk Management

## Operations/Support Professionals

Senior Managing Director

Managing Director

General Counsel & Chief Compliance Officer

Senior Manager

Manager