Who we are and our Mission

• PTAC is funded by the U.S. Department of Defense through the Defense Logistics Agency – Office of Small Business Programs and hosting organizations.

Our Mission

• Increase the number and type of businesses selling products and services to governmental agencies.
## Coverage area

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Services Available

• Consulting on Procurement
• Electronic Bid Match System
• Procurement Training and Workshops
• Access to Government Purchasing Agents
Topics in Selling to The Government

• Assist in selecting appropriate federal & state codes (NAICS & NIGP)
• Bid opportunity training and service
• Subcontracting research
• Information and education opportunities available (Conferences, Seminars, etc.)
• Advance Training such as Proposal Prep.
Areas of Assistance

- Federal Government
- State Government
- Local Government
Selling to the Federal Government

Certifications:

• 8(a)
• HUBZone
• Woman-Owned Small Business (WOSB)
• Economically Disadvantaged Woman-Owned Small Business (EDWOSB)
• Veteran-Owned Small Business (VOSB)
• Service-Disabled Veteran-Owned Small Business (SDVOSB)
Selling to the Federal Government (cont.)

Registrations:

- System Awards Management (SAM)
- Dynamic Small Business Search Profile
Selling to the State of Texas

Certifications & Registrations:

- Historically Underutilized Business (HUB) Program
- Centralized Master Bidders List (CMBL)
- Disadvantaged Business Enterprise (DBE)
Selling to the Local Government

Assist business owners with:

• navigating local purchasing websites (accessing opportunities, vendor registration, etc.)

• purchasing Co-ops such as the Texas Buy Board, TXMAS, Region One, etc.

• access to Government Purchasing Agents and Coordinators
Federal Business Certification Contracting Goals:

To ensure that small businesses get their fair share, contracting goals have been established by law for Federal executive agencies:

- 29.7 percent of prime contracts for small businesses (average);
- 5 percent of prime and subcontracts for women-owned small businesses;
- 5 percent of prime and subcontracts for small disadvantaged businesses;
- 3 percent of prime contracts for HUBZone small businesses;
- 3 percent of prime and subcontracts for service-disabled veteran-owned small businesses.
State Business Certification Contracting Goals:

11.2% for heavy construction other than building contracts
21.1% for all building construction including general contractors and operative builder contracts (G/C)
32.9% for all special trade construction contracts (Scope)
23.7% for all professional service contracts (specialized projects);
26.0% for all other service contracts
21.1% for commodities contracts (fixed items).
APTAC – Nationwide Assistance!

• Association of Procurement Technical Assistance Centers

• www.aptac-us.org

Prepared by The University of Texas Rio Grande Valley Procurement Technical Assistance Center
APTAC – Nationwide Assistance!

PTAC – TEXAS

1. Del Mar College PTAC – Corpus Christi, TX
2. El Paso Community College – El Paso, TX
3. NW Texas PTAC – Abilene, TX
4. UTRGV Rio South Texas Regional PTAC – Edinburg, TX
5. University of Houston PTAC – Houston, TX
6. University of Texas at San Antonio PTAC – San Antonio, TX
7. UTA Cross Timbers PTAC – Arlington, TX
Contact Us

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Service Area:
Brooks, Cameron, Hidalgo, Maverick, Starr, Webb, Willacy, and Zapata Counties.

Follow us on social media for upcoming events!
ptac@utrgv.edu
www.utrgv.edu/ptac
facebook.com/utrgvptac