

Welcome to the 2024 UT Systemwide HUB Construction Opportunities Webinar

Moderator: Hopeton Hay, Executive Director, UT System HUB Office

2024 UT Systemwide

HUB Construction Opportunities Webinar

WEBINAR AGENDA

08:30 AM - 08:35 AM	OPENING REMARKS - Hopeton Hay, Exec. Director of HUB Programs, UT System	
08:35 AM - 08:40 AM	Welcome - Jonathan Pruitt, Chief Business Officer, UT System	
08:45 AM - 09:00 AM	U. T. Southwestern Medical Center - Presentation and Q&A	
09:05 AM - 09:20 AM	U. T. Dallas - Presentation and Q&A	
09:25 AM - 09:40 AM	U. T. Arlington - Presentation and Q&A	
09:45 AM - 10:00 AM	U. T. Tyler - Presentation and Q&A	
10:05 AM - 10:20 AM	U. T. Austin - Presentation and Q&A	
10:25 AM - 10:40 AM	U. T. Health Science Center San Antonio- Presentation and Q&A	
10:45 AM - 11:00 AM	U. T. San Antonio - Presentation and Q&A	
11:05 AM - 11:35 AM	U. T. System Office of Capital Projects - Presentation and Q&A	
11:35 AM - 12:35 PM	LUNCH	
11:35 AM - 12:35 PM 12:35 PM - 01:05 PM	Ceneral Contractor Panel - Tips for Subcontractors	
12:35 PM - 01:05 PM	General Contractor Panel - Tips for Subcontractors	
12:35 PM - 01:05 PM 01:10 PM - 01:25 PM	General Contractor Panel - Tips for Subcontractors Stephen F. Austin - Presentation and Q&A	
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12:35 PM - 01:05 PM 01:10 PM - 01:25 PM 01:30 PM - 01:45 PM 01:50 PM - 02:05 PM	General Contractor Panel - Tips for Subcontractors Stephen F. Austin - Presentation and Q&A U. T. Permian Basin - Presentation and Q&A U. T. El Paso - Presentation and Q&A	
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*There will be a 5-minute break between each presentation.





UT System

Executive Vice Chancellor, Business Affairs

Jonathan Pruitt

UT System Commitment to the HUB Program

UTSouthwestern Medical Center

Darcel Webb, DSL

Director, Supplier Diversity/HUB

WHO WE ARE...



UT Southwestern Medical Center Ranked #1 in the Dallas/Ft. Worth plus, 11th nationally ranked in specialties

For the eighth consecutive year, UT Southwestern is ranked the No. 1 hospital in Dallas-Fort Worth by *U.S. News & World Report* in its annual Best Hospitals report for 2024-2025.

WHO WE ARE...

UTSouthwestern Medical Center

- The Medical Center has three degree-granting institutions: <u>UT Southwestern</u>
 <u>Medical School</u>, <u>UT Southwestern Graduate School of Biomedical Sciences</u>,
 and <u>UT Southwestern School of Health Professions</u>. The schools train about 3,700
 medical, graduate, and allied health students, residents, and postdoctoral fellows
 each year.
- UT Southwestern Medical Center offers more than 25 residency programs and about 80 clinical subspecialty/fellowship programs located on the Dallas campus and four family practice programs located in surrounding cities.
- UT Southwestern has approximately 25,000 employees and an operating budget of \$4.1 billion.
- More than half of the physicians who practice in the area were trained at
 UT Southwestern, and in addition to the care provided by UT Southwestern
 faculty physicians to patients at our affiliated partners, <u>UT Southwestern</u>
 <u>University Hospitals</u> provide members of the Dallas community access to the most
 advanced care for the most serious medical problems.

PROCUREMENT OVERVIEW: Strategic Sourcing



Academic and Research Team (AR)

(responsible areas include)

- Academic/Clinical Research services, equipment, and supplies
- Offsite clinic services
- Information Technology services equipment

Health System Team
(responsible areas include)

- All major healthcare/clinical categories
- Surgical categories
- Acute equipment/supplies/services

Facilities Team (responsible areas include)

- Facilities Maintenance and Management (MRO)
- Fleet Management



STATE CONTRACTS & GPOs





- Department of Information Resources (DIR)
- Texas Comptroller of Public Accounts
 - Texas multiple Award Schedule (TXMAS)
 - Texas Procurement and Supportive Services (TPASS)

- The University of Texas System Supply Chain Alliance
- Vizient, Inc.
- E & I Cooperative Services, Inc.
- Texas Association of School Board (TASB) BuyBoard
- Purchasing Solutions Alliance (PSA)
- Region 19 Allied States Cooperative

Group Purchasing Organizations (GPOs)

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SUPPLIER BID PORTAL



About Us

Administrative Offices

Diversity Facts Giving Leadership Directions Mission, Values, & History President

Purchasing

Contract Transparency

PO Transparency

Supplier Bid Portal

Accounts Payable Supplier Portal

HUB

Supplier Bid Portal

UT Southwestern uses Jaggaer (formerly SciQuest) for the Supplier Registration and eProcurement process. If you are a first time user to Jaggaer, regardless of any past history with UT Southwestern, you are required to register through Jaggaer's Supplier Registration. Once registration is completed and you have filled in your company profile, you may view and participate in any current bid opportunities. The commodity code(s) that you select in your registration will send notifications when a bid has been posted that you may want to participate in. To monitor all public bid opportunities, visit UT Southwestern's Supplier Bid Portal.

Supplier Bid Portal

Quick Links

Historically Underutilized **Business Subcontracting Plan**

Purchasing Terms & Conditions

UT System Supply Chain Alliance

UT System Supply Chain Alliance RFP Portal

Vendor Application for Employee **Discount Program**

Vendor Gift & Site Policy

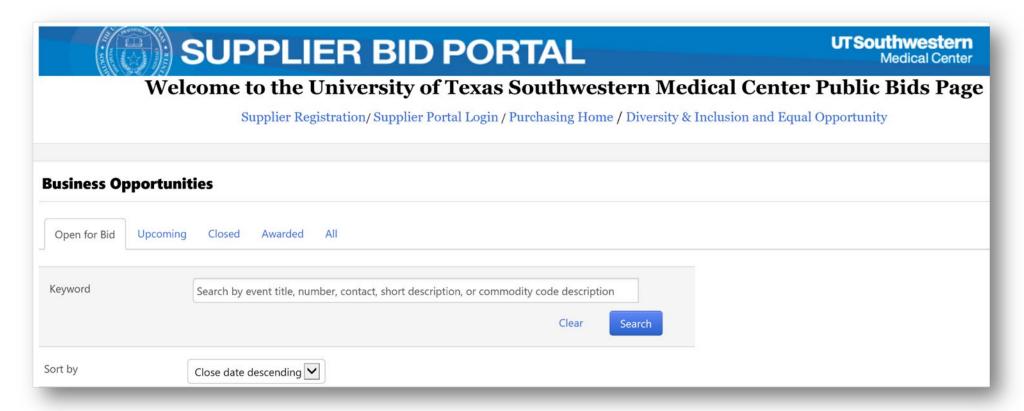
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SUPPLIER BID PORTAL: Search



When UTSW has contract opportunities over \$50,000, we must advertise them publicly. The UTSW Supplier Bid Portal search engines is available to anyone and allows businesses to find bid opportunities by type, entity, vendor award, or description (NIGP or UNSPEC?)



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NIVERSITY OF TEXAS **HUB Construction Opportunities Webinar**

Facilities Repair Opportunities





Minor Repairs and Renovations

\$50,000 and under



Building Maintenance/Repairs

Elevator Modernization Plumbing Electrical Roofing



Future Bid Opportunities

Sink Replacement

Door Replacement

Relocation of TV, backing, power & data

Conference Room System

Install eye wash stations

Pad Entry to Badge access

Nurse station flooring

Patient bath lighting

Ice water plumbing cover

Office renovations

Upcoming Construction Subcontracting Opportunity

Radiation Oncology Project (Ft. Worth) – CMR Whiting-Turner

- currently in Design and Pre-construction phase.
- Project Value: \$99,675,000.00, 2-year project.

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UTSW Supplier Diversity/HUB Resources



Darcel Webb, DSL
Director Supplier Diversity/HUB
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HUB@UTSouthwestern.edu





Facts About The University of Texas at Dallas

The University of Texas at Dallas (UTD) is a Carnegie RI classification institution that has an enrollment of 30,855 in Fall 2023.

Established by the founders of Texas Instruments, the public research institution joined the University of Texas System and became the University of Texas at Dallas in 1969.

UTD's faculty incudes a Nobel Laureate, six (6) members of the National Academies and more than 560 tenured and tenure-track professors while offering top-ranked science, engineering and business programs.



PURCHASING THRESHOLDS

Informal • \$ 1 - \$ 14,999

- ■Requires a minimum of one quote, preferably a HUB vendor.
- ■Seek available HUB vendor from approved Group Purchasing Organization contracts.

Informal Bid • \$15,000 - \$ 49,999

- ■Requires a minimum of three quotes; two from HUB vendors.
- ■Seek an available HUB vendor from approved Group Purchasing Organization contract.

Formal Bid • \$ 50,000 and higher

- ■Purchasing conducts formal solicitation using Bonfire to publicly posts bid OR seek vendor form Group Purchasing Organization contracts.
- ■Requirements for solicitation valued at/above \$ 100,000 require HUB Subcontracting Plan (HSP) Historical Underutilized Business plan to ensure prime vendors will utilize small and diverse businesses on the project.



BID OPPORTUNITIES

University of Texas - Dallas (bonfirehub.com)

The Office of Budget and Finance

OBF Home ▼

For Students & Parents

For Employees *

For Suppliers & Others ▼

Qu

Bid Opportunities

Public Reports Supplier Self-Service Doing Business with UTD Bid Opportunities **HUB Certification** HUB Mentor / Protégé

Current Bid Opportunities

UT Dallas uses Bonfire as our sourcing software for all formal bids and solicitations. If you are a first-time user to Bonfire, you will be required to register with Bonfire to participate in bid opportunities. Click the links below to navigate to the Bonfire bids:

CLICK HERE FOR Bonfire CURRENTLY OPEN



Need help with Bonfire? Please review Bonfire's help guides for vendor registration (2) and creating / uploading a submission. 🗗

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CONSTRUCTION PROJECTS

Minor Construction, Repair and Rehabilitation Projects

- New building construction, road/paving, repair and rehabilitation projects with a total project cost less than \$ 10 million.
- Advertised on Electronic State Business Daily (https://www.txsmartbuy.com/esbd)
- Posted on UTD Bonfire (https://utdallas.bonfirehub.com/portal/?tab=openOpportunities)

Capital Construction Projects

- New building construction, road/paving, repair and rehabilitation projects with a total project cost at/exceed \$ 10 million.
- To view UTD capital projects, visit and register on University of Texas Systems Office of Capital Projects (<u>UT System OCP Business Opportunities</u>)



CURRENT/UPCOMING CONSTRUCTION & MAINTENANCE OPPORTUNITIES

PROJECTS	PROJECT DESCRIPTION	ANTICIPATED RELEASE DATE / DUE DATE
UTD Battery Research Facility at ROC West	Seek general contractor with higher education research laboratory construction experience to retrofit two (2) existing labs and classroom spaces into a battery research lab on the northwest side of the building.	Aug. 14, 2024 (Due Date) *
Boiler Maintenance Services	Seek contractor to provide boiler maintenance services to various UTD location. Contractor must be able to respond quickly for emergency situations or as-needed additional repairs.	Aug. 16, 2024 (Due Date) *
Building 18 Structural Repair	Built in 1991, the current facility has structural and foundation issues that needs repair along with some interior repair work.	Summer 2024
22' LED Custom Built Video Display	Install a custom LED wall in the Edith O'Donnell Arts & Technology Building (ATC).	Summer/Fall 2024

^{*}Date is open to change.



Solicitations are posted and submitted to UT Dallas through Bonfire via the following link: <u>University of Texas - Dallas (bonfirehub.com)</u>

For more information about current or upcoming opportunities, check Bonfire • Open Public Opportunities or contact us at https://doi.org/10.1007/journal.org/

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Historically Underutilized Business

UT System Construction Webinar

Mario Ramirez, Director Supplier Diversity and HUB
Collin Ward, Assistant Director Facilities Management Administration
August 1, 2024



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The University of Texas at Arlington

- -Founded in 1895, The University of Texas at Arlington is a comprehensive research, teaching, and public service institution whose mission is the advancement of knowledge and the pursuit of excellence.
- -The University is committed to the promotion of lifelong learning through its academic and continuing education programs and to the formation of good citizenship through its community service-learning programs.
- -The diverse student body shares a wide range of cultural values, and the University community fosters unity of purpose and cultivates mutual respect.



HUB Program Commitment



Dear Maverick Community,

At The University of Texas at Arlington, fostering **collaborative partnerships** in our community is something that I see in action with the work you do every day. We have a responsibility to support the communities we serve. One way we do that is by ensuring there are opportunities for Historically Underutilized Businesses (HUBs) to do business with UTA. When we promote full and equal procurement opportunities for small minority- and women-owned businesses, we are contributing to the prosperity of the communities we live and work in.

I am committed to UTA increasing the number and value of business transactions with HUB firms, consistent with our own and the state's goals. To achieve this, it will take all of us. Remember, every time you make a purchase, you can create an opportunity for a HUB. Our HUB team works to identify and encourage HUBs to make products and services available to UTA. I encourage you to work with our HUB Program and become champions for this initiative by making a good-faith effort to seek and select HUBs.

Demifi Caulez

Jennifer Cowley, Ph.D.
UTA President

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Rankings and Recognition



DESIGNATIONS AND CERTIFICATIONS SEAL OF EXCELENCIA

UTA is one of just six institutions nationwide this year to earn the Seal of Excelencia certification, a prestigious honor granted to colleges and universities for their commitment to accelerating Latino student success. The certification comes from Excelencia in Education, a national authority on promoting Latino student success in higher education.

UNIVERSITY OF TEXAS ARLINGTON by the Numbers

#1 Public School In DFW
Wall Street Journal, 2024

\$29 B Economic Impact created by UTA and its alumni in the state of Texas

#5 In the Nation for Undergraduate Ethnic Diversity US News & World Report, 2024

Texas Tier One Institute 2021

#1 "Best For Vets Among Public Universities Military Times, 2023

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How To Submit a Bid

- UTA uses the Texas Purchasing Group on the BidNet platform for all formal bid and proposal submissions, including smaller repair and renovation opportunities. To obtain a bid or proposal documents, along with all submittal requirements and instructions, please visit:
- https://www.bidnetdirect.com/texas/uta



UTA utilizes Texas Electronic State Business Daily (ESBD) to post all proposals regarding major construction and capital projects. Make sure to follow instructions in bid package. Please visit:

www.txsmartbuy.com/esb

Search: Univ of Texas at Arlington OR Agency 714



Electronic State Business Daily Search

Please only use Google Chrome to navigate this site

View any solicitation by selecting or entering a field below. Sign in is NOT required.

For instructions on submitting bid responses, please review the posting entity's solicitation and attached bid documents.

Agency/Texas SmartBuy Member Name	Agency/Texas SmartBuy Member Number	Date Range	
~			
Status	NIGP Class/Item	Start Date	
Posted ~	Solicitation ID	mm/dd/yyyy	
Keyword Search		End Date	
		mm/dd/yyyy	
nclude Pre Solicitation Notices			

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Current Project

LIFE SCIENCES ADDITION/RENOVATION

Status: Under Construction

Anticipated Budget: \$180 million **Location:** 501 S. Nedderman Drive

GSF: 210,612 (Addition: 87,800 - Renovation: 142,000)

Anticipated Completion: Fall 2027

General Contractor Contact: Quinn Shoop, Qshoop@henselphelps.com

The renovation and addition to UTA's Life Sciences building will provide space for research labs, teaching labs, and classrooms, as well as provide ample student engagement spaces throughout the building.

The project will also address all deferred maintenance and upgrades to the mechanical, electrical, plumbing, and life safety systems.



Current Project

MAVERICK HALL

Status: Under Construction

Anticipated Budget: \$116.2 million

Location: UTA Boulevard and Kirby Street

GSF: 205,638

Anticipated Completion: Summer 2025

General Contractor Contact: Alma Torrez, atorrez@linbeck.com

Maverick Hall is set to redefine the residential experience at UTA. This will be a 654 bed, five-story residence hall with a mix of single and double occupancy rooms, designed to cultivate a vibrant student community.

In response to a notable rise in freshman enrollment and a growing demand for on-campus housing, this initiative aligns with UTA's dedication to offering state of the art accommodations, ensuring an unmatched living, and learning experience for our student community.



UNIVERSITY CENTER ADDITION AND RENOVATION

Status: RFQ Issued (July 8, 2024)
Anticipated Budget: \$116.2 million
Location: Corner of 1st and S. Oak St.

GSF: 262,000 (Addition: ~174,000 - Renovation: ~88,000)

Anticipated Completion: Summer 2025

The new construction will consist of new meeting and event spaces of varied sizes and functionalities, a new student computer lab, shared active dining and common spaces, and improved interior circulation and wayfinding. The exterior will seek to provide welcoming entry points, a cohesive form between the new addition and the existing building, and a shared architectural identity with the overall campus.



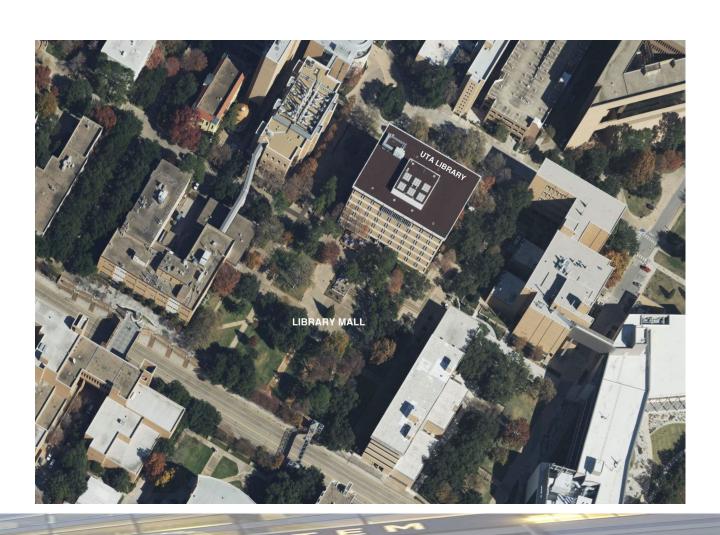
CENTRAL LIBRARY MALL PROJECT

Status: RFQ to be Issued Late 2024 **Anticipated Budget:** \$12 million

Location: Library Mall

Anticipated Completion: TBD

This project will transform the Central Library Mall into an iconic green space dedicated to the campus community, enriching the park-like setting that defines the UTA campus. The project will tie into the current Cooper Street Bridge Revitalization project and enhance the flow of pedestrian traffic through campus. The project may consist of a water feature to reduce traffic noise and/or reflecting pool with mass planting areas and tree canopy through the space to create shade and outdoor rooms, framing a welcoming lawn area for gatherings and student engagement.



JOB ORDER CONTRACT FOR VARIOUS TRADES

Status: RFP to be Issued Summer 2024

Anticipated Budget: Varies

Location: UTA

The contract, or Master Agreement, for the work will have a fixed term up to six years and a maximum dollar value. Within the master contract will be task orders, which are separate, smaller projects that will be completed during the term and billed separately against the maximum lump sum set by the contract.



ARLINGTON HALL HVAC REPLACEMENT

Status: Upcoming

Anticipated Budget: ~\$1 Million

Location: Arlington Hall

This project is to replace the air handling units in the attic at Arlington Hall. This dormitory remains a student favorite since its opening in 2000 for places to live on campus. It features both double and private occupancy suites and is our largest hall with 596 students.



WATERPROOFING

Status: RFP to be Issued Summer 2024

Anticipated Budget: Varies

Location: UTA

Upcoming standing contract for various campus-wide

waterproofing projects.



OLD SOCIAL WORK, ULI, AND MARKET STUDY

Current Project

Status: Feasibility/Planning **Anticipated Budget:** TBD

Location: Cooper St. and UTA Blvd.

GSF: TBD

Anticipated Completion: TBD

UTA is actively exploring options for the six-acre site at the corner of Cooper St. and UTA Blvd., formerly occupied by the School of Social Work. This presents an exciting opportunity for the University to tailor the development to suit UTA and the community's needs. A market/feasibility study has been completed for a hotel/conference center. Additionally, the Urban Land Institute of DFW initiated a Technical Assistance Panel to determine the land's best use, aligning with efforts to define the north entry to the campus. The panel's final reports aligned with UTA's consideration of launching a Hospitality and Sports Event Management Program to complement a potential Hotel/Conference Center. Key stakeholders, including the City of Arlington, Downtown Arlington Management Corporation, Arlington Chamber of Commerce, Arlington Convention and Visitor Bureau, downtown stakeholders, and residential neighbors, play pivotal roles in redefining the space.



The University of Texas at Arlington **Contacts**

Office of Business Affairs

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Office of Facilities Management

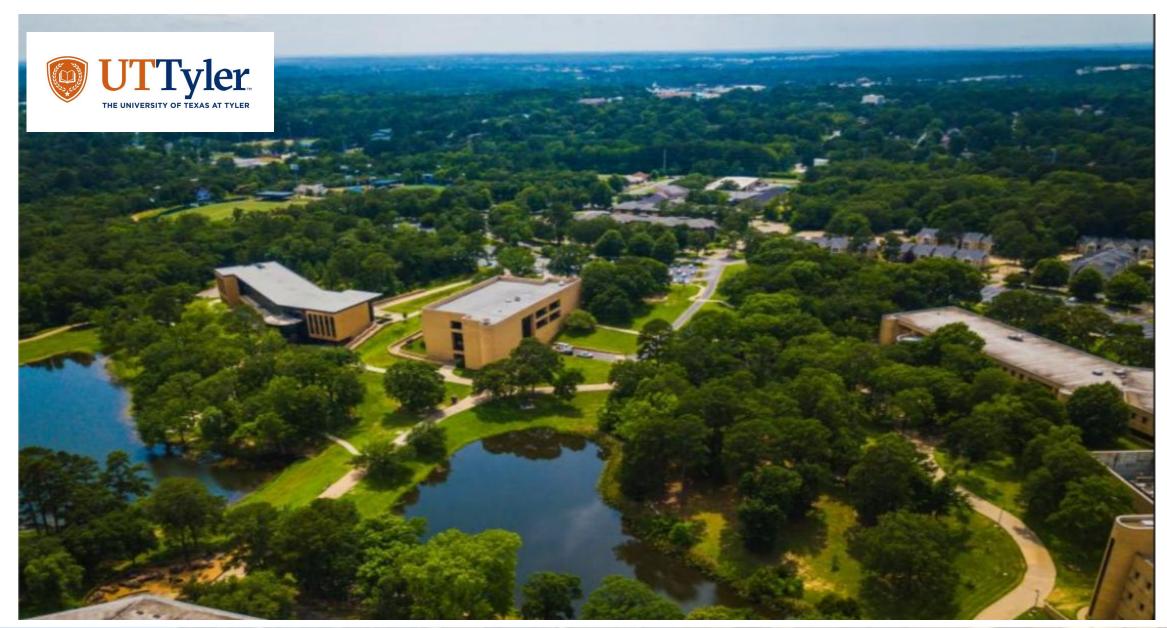
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Institutional Facts

With a mission to improve educational and healthcare outcomes for East Texas and beyond, the University of Texas at Tyler (UT Tyler) was established in 1971 and offers more than 80 undergraduate and graduate programs to 10,000 students. UT Tyler recently merged with The University of Texas Health Science Center at Tyler, now known as the UT Tyler Health Science Center (UTTHSC). Through its alignment with the UTTHSC and UT Health East Texas, UT Tyler has unified these entities to serve Texas with quality education, cutting-edge research and excellent patient care. UT Tyler has campuses in Tyler, Longview, Palestine and Houston.



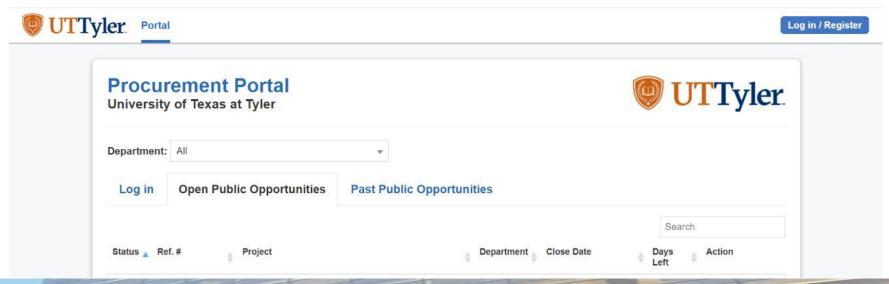
Where do I find Bid Opportunities?

All formal solicitation documents for the UT Tyler campus are posted on UT Tyler's Bonfire Interactive Procurement Portal.

Website: https://uttyler.bonfirehub.com

All formal solicitation documents for the UT Tyler Health Science Center are posted on the Electronic State Business Daily website.

Website: https://www.txsmartbuy.com/esbd



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Upcoming Bid Opportunities

- UTT Campus Grand Stair
- UTT Campus University Center Bookstore Renovation
- UTT Campus University Center C-Store Expansion
- UTT Campus HPC Lobby Renovation
- HSC Campus Behavioral Health 3rd & 4th Floor Renovations
- HSC Campus Behavioral Health Outdoor Courtyard
- HSC Campus Helicopter Simulation Building
- HSC Campus AA Building Re-Roof



UTT Procurement Team

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903.565-6407



The University of Texas at Austin, PPS HUB Team



Roy Anasagasti AVP, PPS HUB Coordinator



Tiffany Dockery Gibson Director, HUB



Gary Hampton, Jr.Senior HUB Associate



Tiburcio Soto HUB Associate



Juan Pinedo
Senior HUB Associate



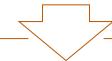
Danielle Ash HUB Associate



Annette Smith
University Professional



Oscar Toledo HUB Associate



HUB's mission is to develop and mentor HUB suppliers to increase supplier performance, expand competition, drive innovation and increase diverse sourcing

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Procurement and Payment Services

Purchasing

Responsible for the procurement of all supplies, materials, equipment, and services for the University.

Business Contracts

Provides review and approval of all business contracts and revenue generating agreements.



HUB/SB

Administers the State of Texas Historically Underutilized Business and the Federal Small Business programs for the university.

Payment Services

Maintains the vendor identification system and creates and approves vendor payments

Serving UT Austin as a trusted partners while providing integrated procure to payment support.

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Procurement and Payment Services



The Procurement Office publicly posts its formal bid opportunities on Bonfire. First-time users of Bonfire will be required to register with Bonfire to receive email notices of future solicitations or participate in bid opportunities. Potential respondents are responsible for monitoring the solicitation documents for any updates.

Formal Bid Opportunities

Planning, Design and Construction



Planning, Design and Construction team members enhance the University's physical environment by managing design and construction for renovation, infrastructure, and minor new construction projects.

View current competitive opportunities using the links below. Solicitations are divided into minor projects (valued under \$10 million) and major projects (valued over \$10 million).

Formal Solicitation Opportunities

UT Vendor Portal



The UT Austin HUB/SB Program Office ensures the university's good faith effort to include HUB businesses in its procurement efforts. This good faith effort involves evaluating and determining HUB Subcontracting opportunities, administration of the university's HUB mentor/protégé program, participating in marketing and outreach efforts for HUB participation, and HUB reporting to the Texas State Comptroller.

https://hubsb.utexas.edu/vendor-portal

Request A Meeting to Introduce Your Business to The PPS Team

FY24 Construction Forecast

Project Description	Timeframe	Est. Dollar Value
ROC -Construct Visitor Center in Academic Computing Building (CSP)	August 2024	\$4M
Project Description	Timeframe	Est. Dollar Value
EME - Hydrogen Demonstration Research Site (CSP)	September 2024	\$550K
Project Description	Timeframe	Est. Dollar Value
Marine Science Center Port Aransas, TX (JOC)	September 2024	\$5M
Project Description	Timeframe	Est. Dollar Value
BEL- Belmont Hall Infrastructure and Envelope (CSP)	December 2024	\$7M

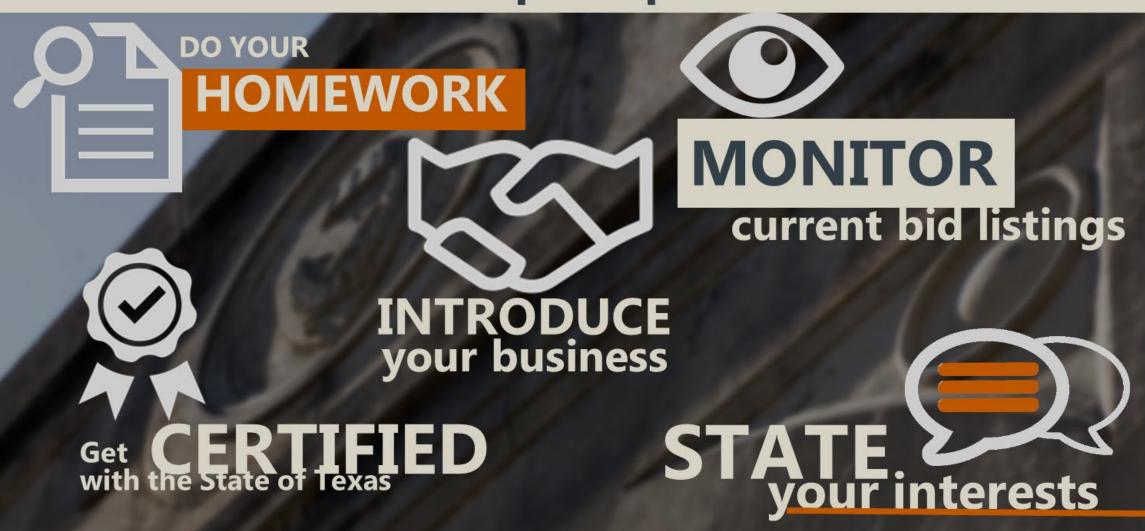
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Upcoming HUB Training

Delivery Method	Description	Timeframe
Virtual	Workshop Description: The University of Texas at Austin is now utilizing B2G as its HUB Compliance Reporting System. B2G will streamline and increase efficiency for monthly reporting of diversity goals. The HUB and Small Business Office's presentation will be followed by a participant Q & A Session.	Next Workshop: August 13, 2023, 9:30AM CST Training reoccurs biweekly.
Virtual	Workshop Description: Join us for a virtual HUB Subcontracting Plan (HSP) review and Q & A session with the HUB and Small Business Office. Find the HSP form and guide here.	Next Workshop: August 6, 2024, 9:30AM CST Training reoccurs biweekly.

Top 5 Tips











Vision

The University of Texas Health Science Center at San Antonio is proud to be ranked within multiple U.S. News & World Report Best Grad School categories.









COMING UP THIS MONTH IN SAN ANTONIO

LOOKING FOR
HUB
SUBCONTRACTORS
TO WORK WITH
A/E FIRMS

REGISTER TODAY







Architect & Engineer HUB Fair



Register Online

Thursday, Aug. 29 10 a.m.–2 p.m. Magnolia Halle, 10319 Huebner Road Brunch will be provided

Who You'll Meet

- Representatives of UT Health San Antonio, UT San Antonio and UT Austin who have roles in planning, executing updates and growth on their respective campuses.
- All three institutions are growing and in need of expanded, updated and upgraded facilities. Come by to demonstrate what you can deliver to help continue growth.

To RSVP or Ask Questions

UTSA Contact Shaun Davis HUB@utsa.edu 210-458-6491 UT Health Contact Rebecca Mendez HUBAdmin@uthscsa.edu 210-562-6300 UT Austin Contact
Gary Hampton
uthub-hsp@austin.utexas.edu
210-471-2850











About UT Health San Antonio Facilities Management

Renovation Projects

- Design & Engineering
- Construction & Project Management
- Maintenance & Operations
- **Business Operations**
- Housekeeping & Event Services
- **Grounds & Auto Shop**

New Buildings

Office of Capital Projects









Access Control

Automotive

Carpentry & Cabinetry

Custodial & Special **Events**









Design & Engineering

Electric

Engraving & Signage

Grounds









Maintenance

Masonry

Paint

Plumbing



Sheet metal



Current IDIQs

Architectural Design

- Office/Classroom
- Lab
- Clinical

Engineering

- Mechanical/Plumbing
- Electrical
- Structural
- Fire Protection
- Civil

Trades & Other

- Carpenter Shop Labor
- Electrical Shop Labor
- Mechanical/Plumbing Shop Labor
- Demolition Services
- UT System Job Order Contracts



Current Project: Multispecialty & Research Hospital

Eight-story, 144-bed hospital to offer specialty care in cancer, orthopaedics, urology, and thoracic and bariatric surgery

RFQs: Architectural & Engineering Services + Construction Manager at Risk

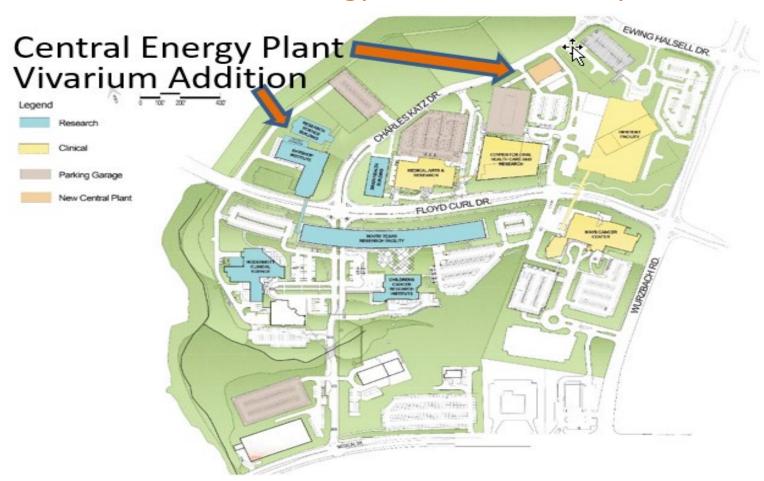
EYP Architects, Alamo Architects, & Vaughn Construction contractor



- Construction to be completed fall of 2024
- Cost: +\$400 million
- Gross square feet: 450,000



Central Energy Plant North Campus



- Plant Completion: July 2024
- Plant Cost: +\$40 million
- Plant gross square feet: 20,000
- Architect: Silber (Energy Plant)
- Contractor: Vaughn Construction
 Contractor



Current Project: San Antonio State Hospital

New state hospital to be associated with UT Health SA

RFQs: Architectural & Engineering Services + Construction Manager at Risk

HKS & A+ architects & Vaughn Construction contractor



- Construction to be completed in Sept 2024
- Cost: \$356 million TPC
- Gross square feet: 475,000

2024 UT Systemwide

HUB Construction Opportunities Webinar



Brain Health Clinical Building & Parking Garage



- Clinic Bldg Completion: February 2025
- Garage Completion: January 2024
- Clinic Bldg Cost: \$60 million
- Garage Cost: \$20 million
- Clinic Bldg gross square feet: 69,000
- Garage gross square feet: 189,000
- Architect: Alamo Architects
- Contractor: Joeris General Contractors



Science One & Vivarium Addition



- Building addition targeting completion August 2026
- Building addition cost: \$100 million
- Vivarium cost: \$10 million
- Addition gross square feet: 95,500
- Vivarium gross square feet: 7,000
- Architect: Alamo Architects TreanorHL
- Contractor: Bartlett Cocke General Contractors







UT Health San Antonio, UTSA to launch The University of Texas School of Public Health

- UT Health San Antonio and UTSA are collaborating to establish a school of public health
- First MPH students will be admitted in 2024
- First doctoral students in 2025
- Total startup costs budgeted at approximately \$40 million, including \$8 million in existing renovations, programmatic development and recruitment School administrative staff.







Rebecca A. Mendez, HUB Program Manager

HUBAdmin@uthscsa.edu

hub.uthealthsa.org

twitter.com/uthealthsahub

Procurement Portal for BID OPPORTUNITIES:

uthscsa.bonfirehub.com





2024 UT Systemwide

HUB Construction Opportunities Webinar

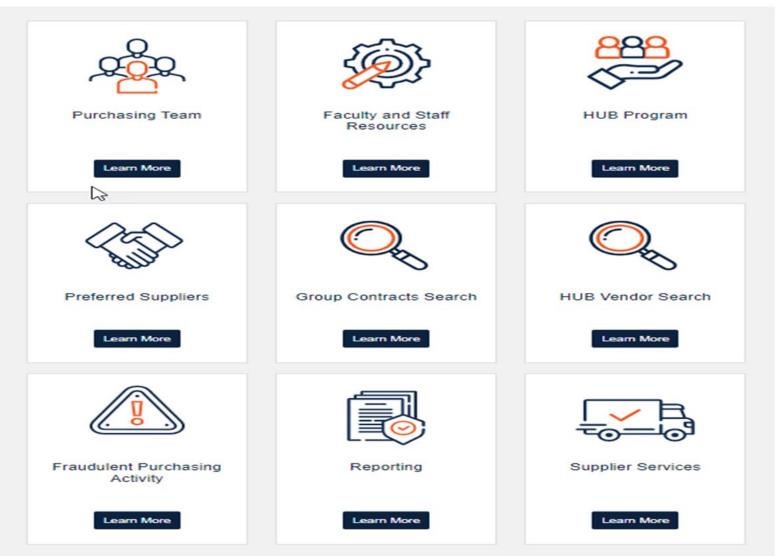






UTSA Purchasing Website

https://www.utsa.edu/financialaffairs/services/purchasing/index.html



2024 UT Systemwic



Purchasing 101

Purchasing personnel will first refer to any Applicable Laws or University Rules that may direct the use of a specific procurement method.

If not applicable Purchasing will use the following contract value thresholds to determine procurement methods should be used:

Estimated Spend	Procurement Activities
<\$15,000	No competitive procurement required.
\$15,000 to \$50,000	Informal quotes from three or more potential vendors are required (Institutions may allow end users to secure these quotes directly). Two (2) HUB quotes are strongly encouraged within this range.
>\$50,000	Formal procurement by the Institution directly or via another state agency or a GPO. The Institution's purchasing office, not program staff, must take lead responsibility for conducting or overseeing the procurement, unless the procurement is led by the UT System Supply Chain Alliance.

NOTE: A large purchase may not be divided into small lot purchases to meet the contract value thresholds prescribed by this Section.

2024 UT Systemwide



UTSA PROCUREMENT SPECIALIST CONTACTS

https://www.utsa.edu/purchasing/about-us/contact-us.html







The Purchasing Department and the Historically Underutilized Business (HUB) Program operate as a unified division under the Office of Financial Affairs. Purchasing and HUB work closely with UTSA customers, other universities and the public to support research and educational missions of the university and provide suppliers general assistance related to working with UTSA.



UTSA ROWDY EXCHANGE SOURCING SYSTEM



E-Procurement Notice

As of April 20, 2020 The University of Texas at San Antonio no longer accepts paper hard copy bid, rfp, or rfq responses. All responses must be submitted through the UTSA RowdyExchange Sourcing Portal. Responses submitted by any other means may be disqualified at UTSA's sole discretion.

2 Online Access to Procurement Doc.

Solicitation documents can be viewed online on UTSA Purchasing website under New Bids/RFP tab. All solicitations, including previously awarded solicitations can be viewed by clicking the appropriate tab under the Business Opportunities section below and selecting a specific event title. Current bids are listed in the "Open for Bid" tab.

Registration to submit a Bid/RFP

Successful registration on the UTSA RowdyExchange Sourcing Portal must be completed in order to submit a response to the solicitation. Vendor Registration can be completed on UTSA Purchasing website under New Bids/RFP tab.

Registration Assistance

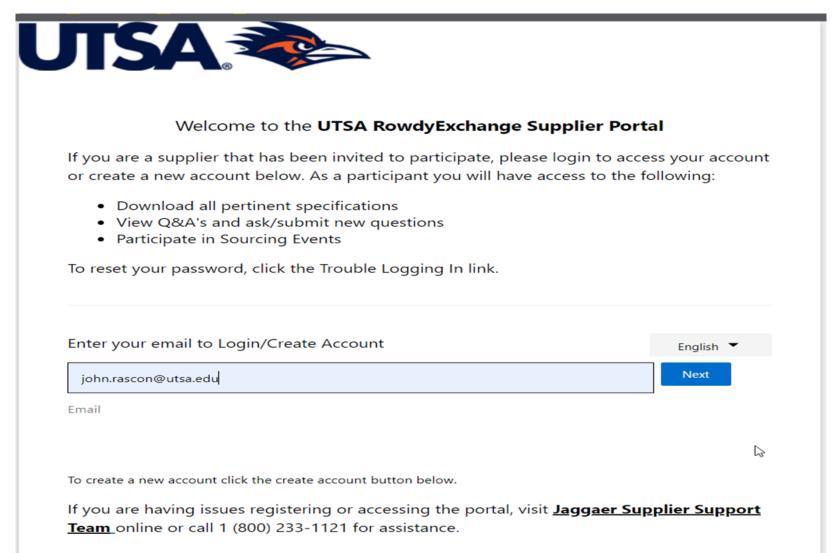
For vendor registration assistance, email sourcing@utsa.edu or call 210-458-4060.

5 Current Contracting Opportunities

Current bidding opportunities can be viewed online on UTSA Purchasing website under New Bids/RFP tab. https://www.utsa.edu/purchasing/

2024 UT Systemwide
HUB Construction Opportunities Webinar
Thursday, August 1st, 2024

Rowdy Exchange Supplier Portal – Starting Page

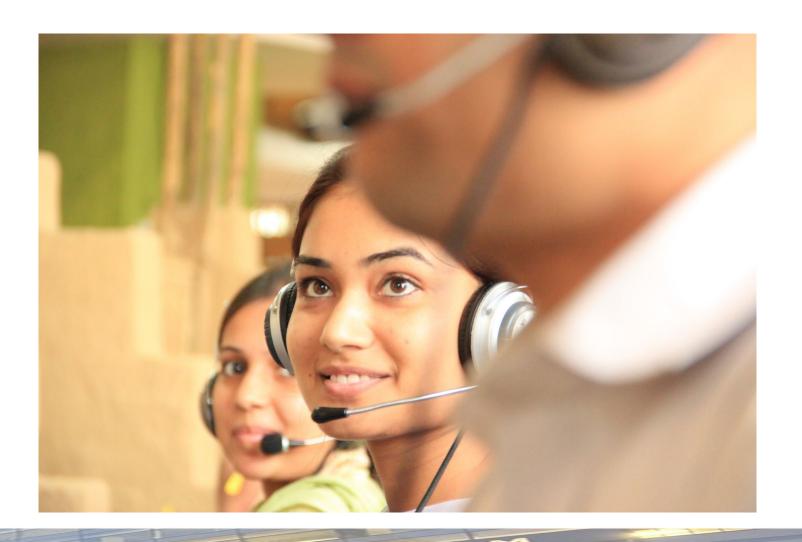




UTSA Rowdy Exchange - Creating Account

Registration Assistance

For vendor registration assistance, email sourcing@utsa.edu or call 210-458-4060.





Finding Current Opportunities

(Recommended) Electronic State Business Daily (ESBD) - ESBD (txsmartbuy.com)

UTSA has adopted policies or procedures requiring use of the ESBD. Institutions must comply with any University Rules related to use of the ESBD.

The <u>UTSA agency number is 743</u>.

Institutions are not required by Applicable Laws to post solicitations to the Electronic State Business Daily (ESBD)

UTSA Website - https://www.utsa.edu/financialaffairs/services/purchasing/index.html

Visit Current Bid Opportunities on the Purchasing website

You can also research past bids in anticipation of future opportunities.

Bonus: Register Your Business with the CMBL to potentially get added to future solicitations and receive notifications.



UTSA Sourcing Event Notification

Reply All A Forward

The Rowdy Exchange - TEST <noreply@jaggaer.com>

Antonio Monserrate

[EXTERNAL] You've been invited to participate in UTSA "Quote - Group Purchase Organization - Quote GPO"

e problems with how this message is displayed, click here to view it in a web browser.

to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

ERNAL EMAIL**

ail originated outside of The University of Texas at San Antonio. xercise caution when clicking on links or opening attachments.

You will receive an invitation to participate in a procurement event.

The email will provide generic information on the event type and some important dates.

For first time users, the system will prompt to complete a registration process.

Always ensure to provide correct and current contact information for your organization.

Refer to the <u>Supplier Sourcing Guide for</u> <u>Buyers</u> on Jaggaer's Sourcing Module for detailed processes and guidance.



You've been invited to participate in UTSA "Quote - Group Purchase Organization - Quote GPO"

Dear Antonio Monserrate,

You have been invited to participate in the following Quote - Group Purchase Organization.

Event Number: 743-2020-GPO-QT-266

Event Title: Quote GPO

Event Open Date: 4/30/2020 at 11:00 AM CDT Event Close Date: 5/1/2020 at 5/1/2020 8:00 PM CDT Issuing Company: The University of Texas at San Antonio

Please click the link to view the sourcing event

For first time users, when you click the link above you will be taken through a registration process. This is a process that will allow you to create an account and then gain access to view the event.

Thank You,



Responding to Solicitations in Rowdy

Amendments

Amendments reset vendor submission status back to "Response in Progress" and requires resubmission of the event.

Summary

Review all dates in the Summary section. Direct all communication via Q&A board of the sourcing event portal Review the Description in detail.

Prerequisites

Read and acknowledge all prerequisites by clicking the prerequisite name and then clicking the radio button indicating you have certified and have read and agree to each prerequisite.

Supplier Attachments

Upload all required documents. Verify successful upload by ensuring the document appears under the Supplier Attachment section with a number to the left of the document name and a dropdown edit button to the right of the document name.



Responding to Solicitations in Rowdy (cont'd)

Items

Enter Unit Price and Estimated Delivery directly into the spaces provided or click the "Respond to Item" button. If using the direct entry, click the "Save Progress" button when complete. Otherwise, click the next button.

Review & Submit

Review each section and make any corrections needed Ensure each section has a green circle with a checkmark indicating completion of the section.

Electronic Signatures

Ensure that you have signed all documents that require signature (HSP, Execution of Offer, etc)

Certification

Click the box under the Certification section indicating you certify that the statements and information in the response are true and correct to the best of your knowledge and belief.

Submit Response

Failure to click the Certification or Submit Response are grounds for disqualification



UTSA Upcoming Bid Opportunities

- Purchase and Installation of Trees for the Mesquite Living Lab
- Salon Parlor Operator
- Installation & Operation of Snack Vending Machines
- Environmental Remediation and Construction
- Dedicated Bike & Pedestrian Facilities





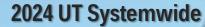




Current Opportunities

- Construction Manager at Risk for the Texas Pavilion
 Demolition
- Bikeshare Program RFI
- University Gift Card Program
- Ground Lease for Mixed-Use Development of Parkwest
- Football Equipment Truck Rental
- Campus Wide Electrical Services on an IDIQ Basis
- Southwest Campus Phase II
- Fire Alarm Inspection Services
- Generator Maintenance Services
- Energy Service Company (ESCO)







UT System Approved Group Purchasing Organization

Accredited GPOs:

- •The University of Texas System Supply Chain Alliance (UTSSCA)
- Choice Partners National Purchasing Cooperative
- •<u>E&I Cooperative Services, Inc.</u>
- Education Service Center Region 19 (Allied States Cooperative)
- •The Local Government Purchasing Cooperative d/b/a BuyBoard
- Sourcewell, formerly National Joint Powers Alliance (NJPA)
- Vizient, Inc.
- •<u>Texas Comptroller of Public Accounts (Statewide Procurement Division)</u> (TPASS/TXMAS)
- Texas Department of Information Resources (DIR)





UT System Approved Group Purchasing Organization

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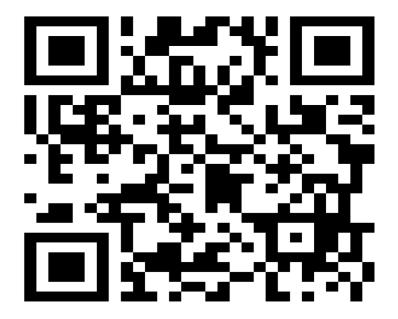
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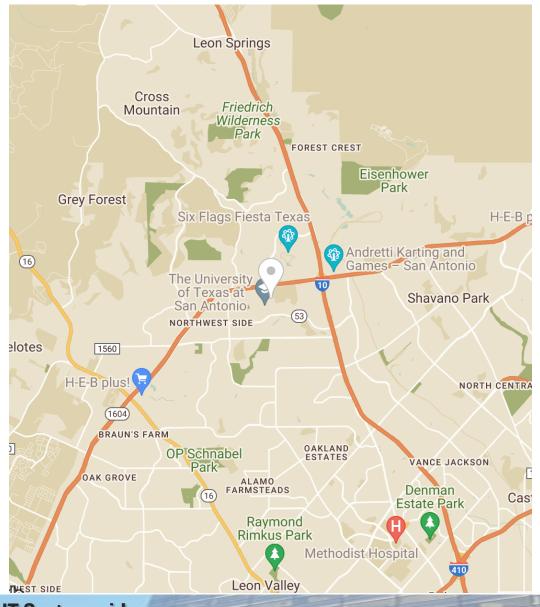




SCAN ME WITH YOUR PHONE CAMERA!







Contact Us

One UTSA Circle Dr. San Antonio Tx 78249



purchasing@utsa.edu or HUB@utsa.edu



210-458-4060



@HUBUTSA





The University of Texas System

Office of Capital Projects



Richard DeLeon, Executive Director of Program Management



Role

- Management of capital project delivery for the UT System
- Liaison between the Board of Regents, System executives and campuses
- THECB reporting and support for legislative interactions



Role, cont'd

- With UTS resources: accountants, attorneys, etc.
- Centralized authority/distributed staff
- Learning organization with continuous refinement of processes
- Continuous staff training

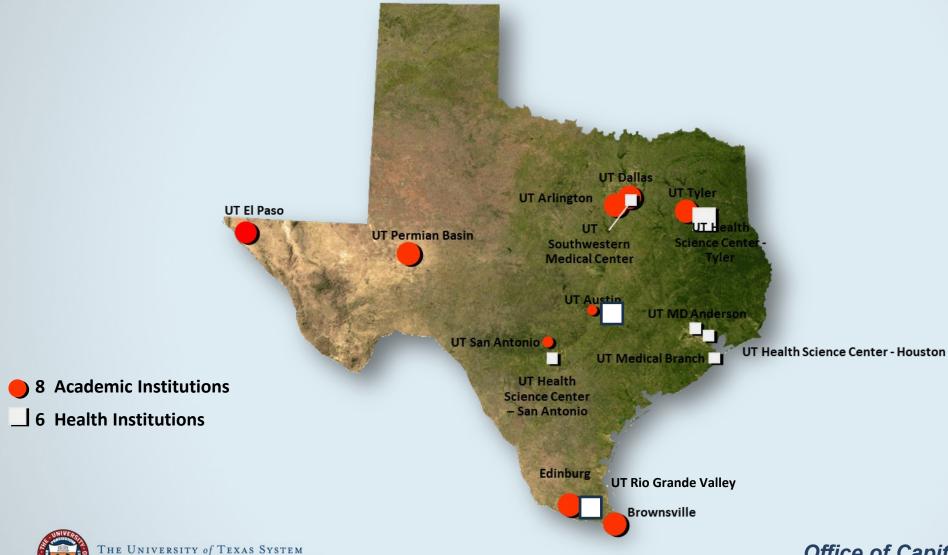


Role, cont'd

- Maintain template documents (UGC, UTS, Design Guidelines, etc.)
- Code Advocacy (SECO, SFM, THC, etc.)
- Procurement of technical service vendors/IDIQ's (17)
- Administer the Program Manager contract



The University of Texas System Institutions



Capital Project and OCP Managed Projects

\$10M project or larger

- The University of Texas at El Paso (\$190M)
- The University of Texas Permian Basin (\$87M)
- The University of Texas Rio Grande Valley (\$202M)
- The University of Texas at Tyler & HSC Tyler (\$603M)
- The University of Texas at Dallas (\$564M)
- Stephen F. Austin (9/1/2023) (\$218M)



Delegated Campuses

MDACC

UT San Antonio

UT SW Medical

UT Medical Branch Galveston

UT Health Science Center San Antonio

UT Austin

UT Arlington



OCP Program Manager: Project Control of Texas

- Since 2019
- 24 staff at 6 locations in addition to San Antonio
- Full range of services required for program and project management
- Contact:

Merrill Stanley, 210-545-0008 (UTPB, UTRGV, UTEP) Anthony Calabrese, 210-240-8668 (UTD, SFA) Rob Lamberson, 469-850-9868 (UTT)



UT System Outreach and Networking

- Support from BOR & UTS executives
- Model Contractor Development Program
- HUB Vendor Fairs
- Mentor Protégé Program
- HUB Contractor Guide
- Contractor Forums



UT Dallas:

Student Success Center, \$240M

GMP 2 Sub-bids beginning Sep 2024

CMR: SpawGlass

AE: Perkins & Will



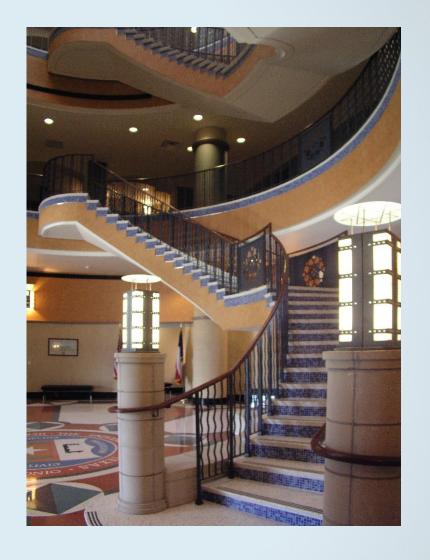
UT Dallas:

Jindal School of Management, \$98M

Sub-bids beginning Nov 2024

AE: Perkins & Will

CMR: Whiting Turner



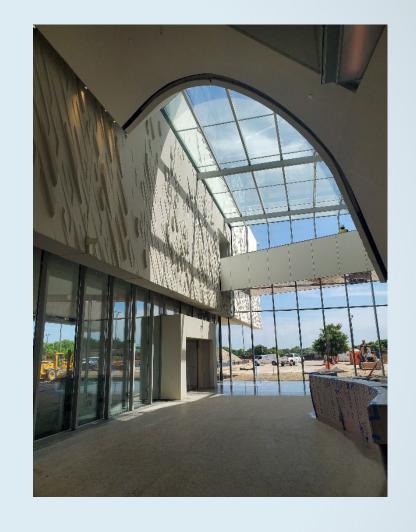


UT Dallas:

Student Housing, \$250M (tent)

AE TBD: Fall 2024

CMR TBD: Fall 2024





UT Tyler & UT Tyler Health:

Residence Hall, \$100M

AE: Fitzpatrick/Pfluger

CMR TBD: Fall 2024





Stephen F. Austin:Forestry & Agriculture Building, \$80M

CMR: Whiting Turner

AE: Kirksey

Miller Science Building, \$110M

CMR: TBD

AE: OMNI Plan



UT Rio Grande Valley:

Student Housing and Dining, \$130M

AE: Alta Architects

CSP Selection: November 2024





UT Austin & UT MD Anderson:

Joint Hospital Project, \$2.9B

CMR: TBD

AE: SOM





Thank You









Tips for Subcontractors Working on The University of Texas System Projects



Project Administration

- Insurances
- Certified payroll
- Prevailing wages
- General Conditions
- Supplementary Conditions (GC)
- Bonding requirements

Logistics

- Work hours
- Deliveries/ access
- Materials staging
 - Laydown/ storage
- Overhead and profit
- Contractor site logistics plan

Escalation

- Project schedule
- When does project subcontract?
- When can materials be released?
- Contractor strategy
- Identify escalation on bid

Safety Requirements

- Personal Protective Equipment (PPE)
- Supervision requirements
- Training
- Orientation
- Background checks
- Testing

Fees and Permits

- Utility company and impact fees
- Rentals
- Parking
- Trade permits

2024 UT Systemwide HUB Construction Opp Thursday, August 1st, 2024





Upcoming Opportunities

The University of Texas at Dallas Student Success Center and Student Union Bid Package #5

- Deadline for Questions August 6, 2024
- Bids Due August 22, 2024

The University of Texas at Dallas Student Success Center and Student Union Bid Package #6

- ITB October 31, 2024
- Pre-Bid/HUB Outreach November 7, 2024
- Deadline for Questions November 8, 2024
- Bids Due November 22, 2024

Exterior Rehabilitation of The University of Texas Main Building and the Tower

- Anticipated Start September 2024
- Anticipated Finish March 2027

Our industry is **growing.** We continue to need good trade partners.



Become a Trade Partner







2024 UT Systemwide

HUB Construction Opportunities Webinar



















Current UT System Projects

UT Dallas: Jindal School of Management, \$98M

Managed by UT System OCP Bid Packages begin September 2024

UT SWMC: Radiation Oncology Campus, \$100M

Managed by UT SWMC
In Design and Pre-construction Phase

ROCIP
Safety Compliance
Schedule



Trade Partner and Supplier PREQUALIFICATION

Or visit: https://www.whiting-turner.com/subcontractor-prequalification/

PROJECT	OWNER	WHITING-TURNER CONTACT
Hospital Renovations - McKinney	Baylor Scott & White Health	Joe Sourber, Project Mananger joseph.sourber@whiting-turner.com
Hospital Renovations - Irving	Baylor Scott & White Health	Brent Schoolfield, Vice President brent.schoolfield@whiting-turner.com
Confidential Warehouse Project	Confidential Client	Joel Popp, Vice President joel.popp@whiting-turner.com
Naveen Jindal School of Management Ph. III	University of Texas at Dallas	Chad Bolton, Project Manager chad.bolton@whiting-turner.com
Highland Springs Independent Living Buildings	Erickson Living	Chris Shurtleff, Project Manager chris.shurtleff@whiting-turner.com
Hospital Expansion & Renovation (Waxahachie)	Baylor Scott & White Health	Jacob Price, Sr. Project Manager jacob.price@whiting-turner.com
Various Target Remodels	Target Corporation	Jackson Drum, Project Manager jackson.drum@whiting-turner.com





Lacey Bradshaw

Contracting Specialist II and HUB Coordinator Lacey.Bradshaw@sfasu.edu

2024 UT Systemwide

HUB Construction Opportunities Webinar

Brief History

- 1923 First Classes Held
- 1969 SFA becomes a university
- 1979 Axe'em created
- 1986 "Surfin Steve" fountain created
- 2023 Gina Oglesbee, first female to hold title of president
- 2023 Celebrated 100 Years with Centennial Ring Plaza dedication
- September 1, 2023 SFA officially jointed the UT System
- 2024 UT Board of Regents named Dr. Neal Weaver as the 11th president of SFA



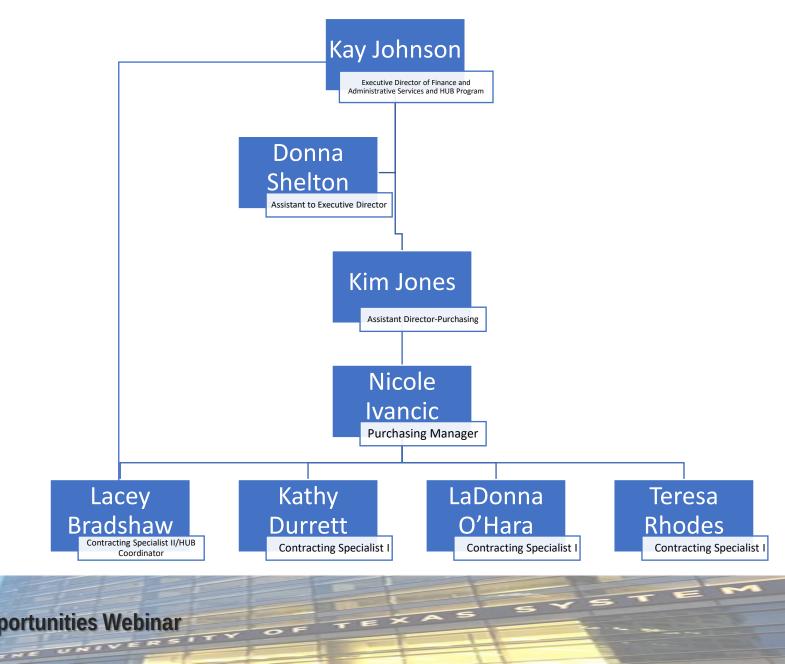


Group Purchasing Organization (GPO) Accreditation Program



- Allied State Cooperative
- BuyBoard
- Choice Partners
- E&I Coop
- Sourcewell (formerly known as NFPA)
- UT System Supply Chain Alliance (UTSSCA)
- Vizient
- Texas Department of Information Resources (DIR)
- TXMAS Contracts

Organizational Chart



2024 UT Systemwide

HUB Construction Opportunities Webinar

Buyers by Department / Commodity

Kay Johnson

-Legal

-Revenue Contracts

-Office of the President

Kim Jones

-Audit Services

- -Contract Services (dining, book store and vending)
- -Finance and Administration
- -Physical Plant
- -Construction

Nicole Ivancic

- -Academic Affairs
- -Athletics
- -Campus wide computer replacement
- -Information Technology Services (ITS)/Telecommu nications
- -Travel

Lacey Bradshaw

-IDIQ Architect Engineer Contracts

- -College of Forestry and Agriculture
- -University Advancement
- -University Marketing Communications
- -Utilities

Kathy Durrett

-Student Affairs

-Student Development & Access

-Copiers

Teresa Rhodes

-College of Fine Arts

- -College of Liberal and Applied Arts
- -College of Science and Mathematics
- -College of Business

LaDonna O'Hara

-College of Education

- -Enrollment Management
- -Central Stores
- -Copiers

2024 UT Systemwide

WE UNIVERSITY OF TEXAS SYSTE **HUB Construction Opportunities Webinar**

Where Do I Find Bids?

SFA posts all bids on our website and Electronic State Business Daily (ESBD).

SFA website: https://www.sfasu.edu/procurement-business-services/do-business/bids-rfps

ESBD: ESBD (txsmartbuy.com)

Electronic State Business D	ally Search			
View any solicitation by selecting or entering For instructions on submitting bid responses		and attached bid documents.		
Augusta Na Oallathallan				
Solicitations Awards No Solicitation				
Agency/Texas SmartBuy Member Name	Agency/Texas SmartBuy Member Number	Date Range		
Stephen F. Austin University - 🗸	755	<u> </u>	~	
Status	NIGP Class/Item	Start Date		
Posted		mm/dd/yyyy		
Keyword Search	Solicitation ID	End Date		
		mm/dd/yyyy		
Include Pre Solicitation Notices				

HUB Construction Opportunities Webinar

Upcoming Opportunities

Project Name	Posting Date	Due Date
MASTER PLAN-2024	07/15/2024	08/08/2024
ELECTRICAL RENOVATION	07/22/2024	08/27/2024
DEMOLITION EAST COLLEGE CAFETERIA	TBD	TBD
BOILER REPLACEMENTS	TBD	TBD

Questions / Resources



Procurement and Business Services:

HUB Program:

https://www.sfasu.edu/procurement-business-services/do-business/hub-

program

Email: <u>HUB@sfasu.edu</u>

Phone: 936-468-4412



About US – University of Texas Permian Basin

Founded: 1969

Colors: Orange, Black, and White

Campus Locations: Odessa and Midland, Texas a.k.a West Texas

Mascot: Falcon (Freddy Falcon)

Sports Teams: Falcons

Athletic Affiliation: NCAA Division II – Lone Star Conference

#7 – Most Affordable College in Texas

Highlights:

- Wagner Nöel Performing Arts Center
- J. Conrad Dunagan Library
- John Ben Shepperd Public Leadership Institute and Presidential Archives
- Stonehenge replica (on campus)
- 3-mile walking/jogging park around Odessa campus
- Childhood home to President George W. Bush
- Largest heated outdoor pool in West Texas



UTPB PURCHASES BY \$\$ THRESHOLDS

Goods/Services less than \$15,000 – Informal bidding recommended but not required

 UTPB departments solicit quotes/proposals for goods and services from vendors

Goods/Services \$15,000 - \$50,000 - Informal bidding required

• UTPB departments solicit three (3) quotes for goods and services – quotes can be open market

Goods/Services greater than \$50,000 – Formal bidding process required

- UTPB Office of Purchasing obtains quotes on behalf of departments utilizing the UT System approved Group Purchasing Organizations aka Cooperatives o EandI
- o Allied States Cooperative (ESC Region 19)
- o Buyboard
- o NCPA
- o NJPA
- o UT Alliance
- o Vizient

How will I know when the Bids will be posted?

Bids will be posted on the UTPB.EDU website



or you can call us the Office of Purchasing at 432.552.2795

Upcoming UTPB Projects

CEED Building New Roof installation:

- Approximate TPC: \$800,000
- Approximate Construction Cost \$650,000
- Scope: Remove two existing roofs approximately 31,000 square feet, install new built up roof, install some standing seam metal roof

Maple Street Entrance:

- Approximate TPC: \$800,000
- Approximate Construction Cost \$650,000
- Scope: Remove two existing roofs approximately 31,000 square feet, install new built up roof, install some standing seam metal roof

Wildcatter Trail – TXDOT project

- Approximate TPC: \$6,000,000
- Scope: Sidewalk and Shared Use Path

QUAD Remodel Project

- Approximate TPC \$10M
- Approximate construction cost \$8M
- Scope: dirt work, excavation, underground utility work, irrigation, landscaping, hardscaping, shade structures, installation of sculpture piece

Landscape Maintenance Services

 Scope: Provide labor, material, equipment, related services, and supervision required, including but not limited to, operation and maintenance of campus elements and landscaping as required for the complete performance of the work, and as shown on the Drawings and as herein specified.

Quad Remodel Project - BEFORE



Quad Remodel Project - AFTER



Quad Remodel Project - AFTER



Maple Street Entry



2024 UT Systemwide
HUB Construction Opportunities Webinar

Maple Street Entry



Maple Street Entry + Quad



Maple Street Entry + Quad



6 ADD ALTERNATE #1 ENTRY PAVILION - AERIAL

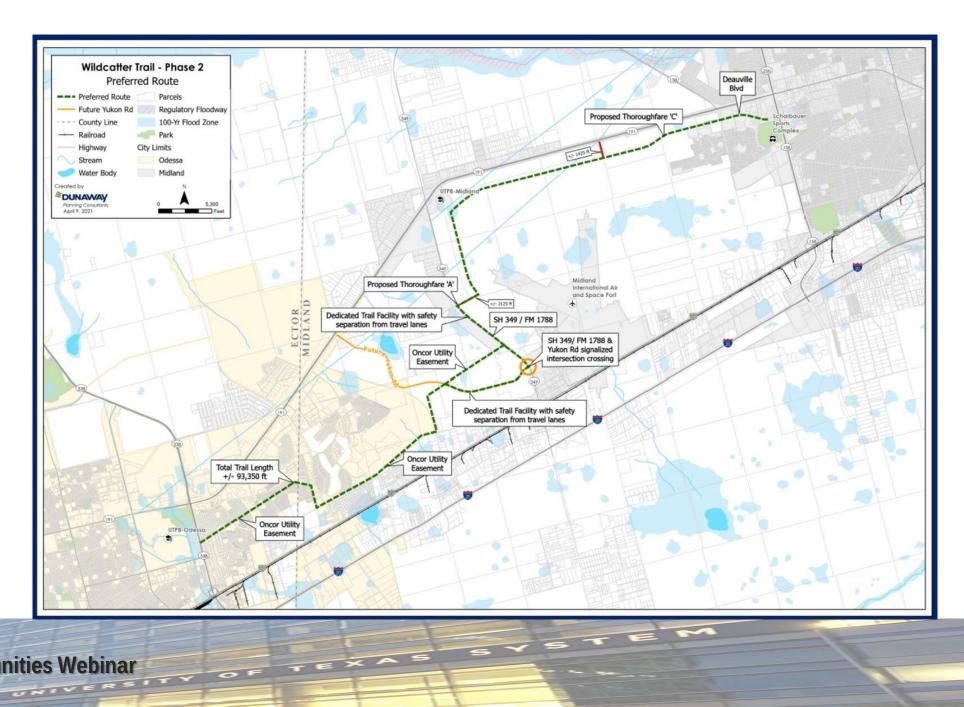
Landscape Maintenance Services



Landscape Maintenance Services



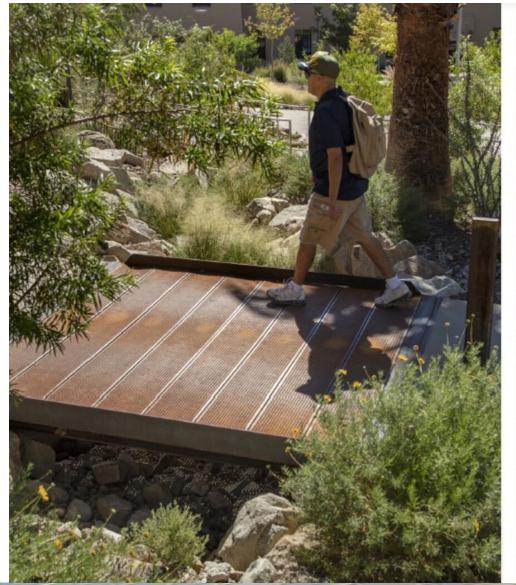
Wildcatter Trail



2024 UT Systemwide

HUB Construction Opportunities Webinar

Wildcatter Trail





Wildcatter Trail



Who is my contact for these projects?



Elsa Montalvo C.T.C.D, C.T.C.M Director of Purchasing Montalvo_e@utpb.edu



Alaneisha Duke C.T.C.D Senior Buyer Brown_a@utpb.edu



Tyler Shaver
Buyer II
Shaver_t@utpb.edu



The University of Texas at El Paso

Agenda

- Introductions
- UTEP Procurement Thresholds
- How to Do Business with UTEP
- Contact Information
- Upcoming Projects



The University of Texas at El Paso

Introduction

Benjamin Alvarez

Director, Purchasing & General Services HUB Coordinator

Anna Goodwin

Technical Buyer, Purchasing & General Services



About The University of Texas at El Paso



President Heather Wilson Former Secretary of the United States Air Force

- A The University of Texas System Institution
- Established 1914
- An R1 Institution
- 75 Undergraduate Programs
- 70 Master's Programs
- 24 Doctoral Degree Programs
- 24,000+ Student Enrollment
- 83% Hispanic student population
- 49% are first in their families to attend college
- \$130 Million+ In annual research expenditures



The University of Texas at El Paso

UTEP Procurement Thresholds

Amount	Requirement	
\$1,000 to < \$15,000	Single Quote	
\$15,000 to \$50,000	Multiple Quotes	
>\$50,000	Formal Bid or Established Agreements	

The University of Texas at El Paso

Purchase of Goods / Service

\$15,000 to \$50,000

- Multiple quotes required
- Evaluated and recommended for award
- Approved by department head(s)
- Purchasing reviews and process award



Formal Solicitation (over \$50K)

- Miner Mall Sourcing Manager (UTEP online bid system)
 - https://adminapps.utep.edu/sourcing/
- All projects over \$25K are also posted on ESBD (Electronic State Business Daily)



Group Purchasing Organization (GPO)

- Alternative procurement option for purchases over \$50,000
- Cooperative contract purchasing utilizing multiple quotes within the cooperative contract listed vendors

Forecast for Bidding Opportunities

- Ongoing remodel & renovation projects campus-wide
- New fiscal year deferred maintenance projects beginning in September
- Campus Master Plan will generate new projects in the coming fiscal year and beyond.

Contact Information

Anna Goodwin

Technical Buyer for Facilities/Planning & Construction

amgoodwin@utep.edu

Benjamin Alvarez

Director of Purchasing and HUB Coordinator baalvarez@utep.edu



THE UNIVERSITY OF TEXAS

MD Anderson Cancer Center

Presenter Guicela Salazar, Contract Manager Sourcing and Contracts Management

OUR MISSION

Eliminate cancer in Texas, the nation and the world through outstanding programs that integrate patient care, research and prevention, and through education for undergraduate and graduate students, trainees, professionals, employees and the public.



2024 UT Systemwide

HUB Construction Opportunities Webinar



OUR VISION

We shall be the premier cancer center in the world, based on the excellence of our people, our research-driven patient care and our science.

We are Making Cancer History®.

2024 UT Systemwide

HUB Construction Opportunities Webinar

Proud to be

#1 in the nation

for cancer care.

THE UNIVERSITY OF TEXAS

MD Anderson Cancer Center

Making Cancer History®



MD ANDERSON CANCER CENTER

2024 UT Systemwide

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Understanding MD Anderson "Best Value" Procurement

The institution may acquire goods or services by the method that provides the best value to the institution, including:

- competitive bidding;
- competitive sealed proposals;
- catalogue purchase;
- a group purchasing program; or
- an open market contract.

In determining what is the best value to the institution, the institution shall consider:

- the purchase price;
- the reputation of the vendor and of the vendor's goods or services;
- the quality of the vendor's goods or services;
- the extent to which the goods or services meet the institution's needs;
- the vendor's past relationship with the institution;
- the impact on the ability of the institution to comply with laws and rules relating to historically underutilized businesses;
- the total long-term cost to the institution of acquiring the vendor's goods or services; and
- any other relevant factor that a private business entity would consider in selecting a vendor.

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Getting Registered

By registering, the Supplier communicates their core products and capabilities.

MD Anderson's on-line process:

Register at: <u>www.mdanderson.org/suppliers</u>

E-mail address required for contact purposes and serves as

unique login ID

Important to identify all commodities/services offered



Suppliers' Tips for Success

- Review MD Anderson website frequently for bid opportunities
- ✓ Respond to posted bid opportunities
- ✓ Attend pre-submittal conferences

- ✓ Maintain your company website with current contact information and business description
- ✓ Maintain current certifications
- ✓ Network, network and continue to network

✓ Request a complimentary draft review of the HUB plan.

Sourcing and Contract Management



Guicela Salazar

Contract Manager Sourcing and Contract Management

HUB and Federal Small Business Program



Gabriela Zambrano, M.B.A.
Associate Director
MGZambrano@MDAnderson.org



Barbara Howard, M.B.A.
Sr. HUB Coordinator
BHoward@MDAnderson.org



Stephanie Mangham, M.B.A.

HUB Coordinator

SDBurton1@MDAnderson.org

MDAnderson.org/HUB

How to do business with MD Anderson

MD Anderson supports competitive procurement activities and bid processes that foster equal opportunity for qualified companies to provide products and services that meet our requirements.

- Invitation to register with MD Anderson: MDAnderson.org/Suppliers
- For list of bid opportunities: MDAnderson.org/Bids
- Certifications we accept:
 - State of Texas HUB
 - SBA Federal Small Business Certifications
- State of Texas certification application: Comptroller.Texas.gov/Purchasing/Vendor/Hub/
- To obtain Federal certification, go to: SBA.gov/Contracting

For more information on our program, location and hours of business, visit MDAnderson.org/HUB

#UTHealth Houston

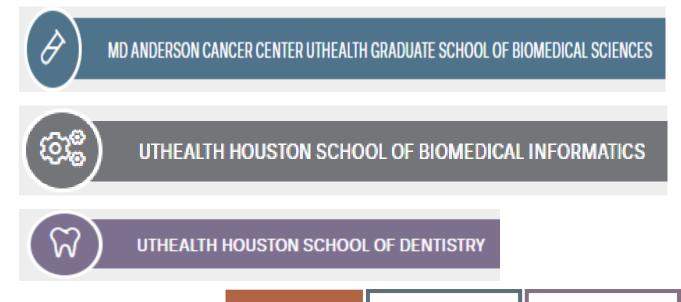




President – UTHealth Houston Giuseppe N. Colasurdo, MD

Alkek-Williams Distinguished Chair





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Thursday, August 1st, 2024

#UTHealth Houston

Four Cornerstones

CUSTOMER SERVICE THE SWEET

SPOT

COMPLIANCE

COLLABORATION

CONSISTENCY





SIX SCHOOLS ONE MISSION

2,324

Full-time and part-time faculty

UTHEALTH HOUSTON AT A GLANCE

7,922 Total staff

5,319 Total students

50,000+ Alumni making a difference around the globe

EDUCATION

Our faculty educate and train the next generation of health care providers and researchers to deliver outstanding patient care and improve community health in Houston and beyond.

Dual-degree programs

Different professional degrees

Graduate degrees

Graduate degrees in practice

Bachelor degrees

Academic certificate programs

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Thursday, August 1st, 2024

UT*Physicians

UT Physicians, a 501(c)(3) tax-exempt organization, is the clinical practice of McGovern Medical School at UTHealth Houston. Through more than 80 specialties that include neurosciences, orthopedics, heart and vascular health, and women's and children's health, our faculty offer urgent, highly specialized, or complex care to individuals and families in Houston and across Harris County and surrounding areas. Our experts also provide high-quality, wellness-oriented primary care for routine illnesses and maintenance of good health.

Revenue from UT Physicians provides UTHealth Houston with additional resources to support our faculty and further enhance the education of the health care professionals of tomorrow.

1.8 million

Patient visits to clinics

100+ Locations

2.000+

Providers in 80+ specialties and subspecialties

PATIENT CARE



UTHealth Houston is here for our community, and has provided more than \$16.4 million in unreimbursed charity care. Our faculty, residents, fellows, and students provide inpatient care at our primary teaching hospital affiliates which include:

PRIMARY TEACHING AND AFFILIATED HOSPITALS

CHILDREN'S MEMORIAL HERMANN HOSPITAL HARRIS HEALTH LYNDON B. JOHNSON HOSPITAL THE UNIVERSITY OF TEXAS MD ANDERSON CANCER CENTER TIRR MEMORIAL HERMANN

UTHEALTH HOUSTON HARRIS COUNTY PSYCHIATRIC CENTER (HCPC)





Estimated Spend	Procurement Activity	
<\$15,000	No competitive procurement required.	
\$15,000 to \$50,000	Informal quotes via email from three or more potential vendors are required (End users may secure these quotes directly). Two (2) HUB quotes (if available) are required. Also, GPO, State Contract, Local Contract or Exclusive Acquisition Justification (EAJ) may be used.	
>\$50,000	Formal RFP/ITB procurement directly or via another state agency or a GPO. The Institution's purchasing office, not departmental staff, must take lead responsibility for conducting or overseeing the procurement, unless the procurement is led by the UT System Supply Chain Alliance. Local Contract or Exclusive Acquisition Justification (EAJ) may be used.	

NOTE: A large purchase may not be divided into small lot purchases to meet the contract value thresholds prescribed by this Section.



#UTHealth Houston

UT Health-Houston has a variety of Construction and Facility Projects from painting jobs to renovations. Any projects over the \$50K dollar threshold is posted on the UT Health Houston Supply Chain Management Website.

https://www.uth.edu/buy/





How does UTHealth post a bid?

- UTHealth is required to post all formal solicitations on the Procurement Services web site, https://www.uth.edu/buy/bid-list.htm.
- Sourcing Events are conducted via an electronic bid process. Coupa eSourcing is used to facilitate the entire Sourcing process from bid creation to evaluation and award.
- ❖ The posting within Coupa includes the bid document, scope of work, drawings, specs, sample agreement, HUB plan, etc.
- ❖An email notification is also sent to potential proposers advising of the bid opportunity.
- ❖All communication goes through the Buyer (or through HUB Manager for HUB questions).



HUB Subcontracting Plans

- ➤ When submitting a formal bid, a HUB Subcontracting Plan (HSP) is a required document that must be submitted.
 - Failure to submit an HSP will result in being disqualified from the bid process.
 - ➤ UT-Physician formal bids do not require an HSP.
- There is a goal attached to each project. Each goal is listed on the HSP under Agency Special Instructions.
 - Knowing the goal will assist in deciding which option to do while filling out the HSP.
- > There are four (4) different options when filling out the HSP.
 - ➤ Option One-100% HUB Participation
 - Option Two-Will meet the HUB Goal.
 - Option Three- Will NOT meet the HUB Goal.
 - Option Four- Self-Perform
- Courtesy Review
 - Please allow 48 hours for me to review.



POTENTIAL/UPCOMING BID OPPORTUNITIES

Project Name
Smart Lockers
Cevent
School pf Public Health Furniture
Credentialing Services
GE Services Agreement
UPB Clinical Space Renovation
UPG Condition Assessment Repairs
IMM Boilers Replacement
Student Housing Cleaning Services
Shuttle Transportation Services
Student Housing Construction (CMR)
LIS System
University Bookstore
Hyland Image Capture



UT Health Construction Procurement Contact Information

Toya Owens-Shepard – Assistant Director, Procurement Toya.O.OwensShepard@uth.tmc.edu

Maira Artola – HUB Manager Maira.Y.Artolamaldonado@uth.tmc.edu







UT System Joint Construction Opportunities Forum

Karen L. Gross, CPPB, C.P.M., CTCD

HUB Coordinator

Overview: UTMB Health fast-facts



Clinical Care

96 Clinics

28 primary care 68 specialty clinics

Full-Service Hospitals / 4 Campuses

Jennie Sealy Hospital John Sealy Hospital **TDCJ Hospital Galveston** Clear Lake Hospital League City Hospital Angleton Danbury Hospital

5 Emergency Rooms / Trauma Ctrs.

Galveston: Level I: Level IV NICU Angleton: Level IV; Level I Neonatal League City: Level III

Clear Lake: Level III (including Pediatric ER and Level II NICU)

3 Retail Pharmacies

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Education

5 Schools—variety of health sciences education programs

> John Sealy School of Medicine School of Nursing School of Health Professions Graduate School of Biomedical Sciences School of Public and Population Health

6 Institutes for Advanced Study

Vaccine Sciences **Drug Discovery** Human Infections and Immunity **Translational Sciences** Brain Health Biohealth/Health Humanities

3,850+ Students 960+ Faculty Members

Aerospace Medicine Residency Program (1 of 5 in nation)



Research

\$178M in Q1 of FY24—in NIH Prime Grant Award submission

More than 220 NIH research awards annually, valued at more than \$165 million for sponsored research

20 UTMB Principal Investigators --ranked in the Top 20% of all funded NIH PIs

Leader in infectious disease research—the Galveston National Lab (GNL) is one of only two BSL4 labs on an academic campus in the nation



Innovation

Comprehensive Telehealth Program

Health Education Center (HEC)— 161,000 sq. ft. of interprofessional training space, with 77-bed simulated hospital, featuring ambulance bay; 2 ORs; 10 ICU rooms; and 2 debriefing rooms

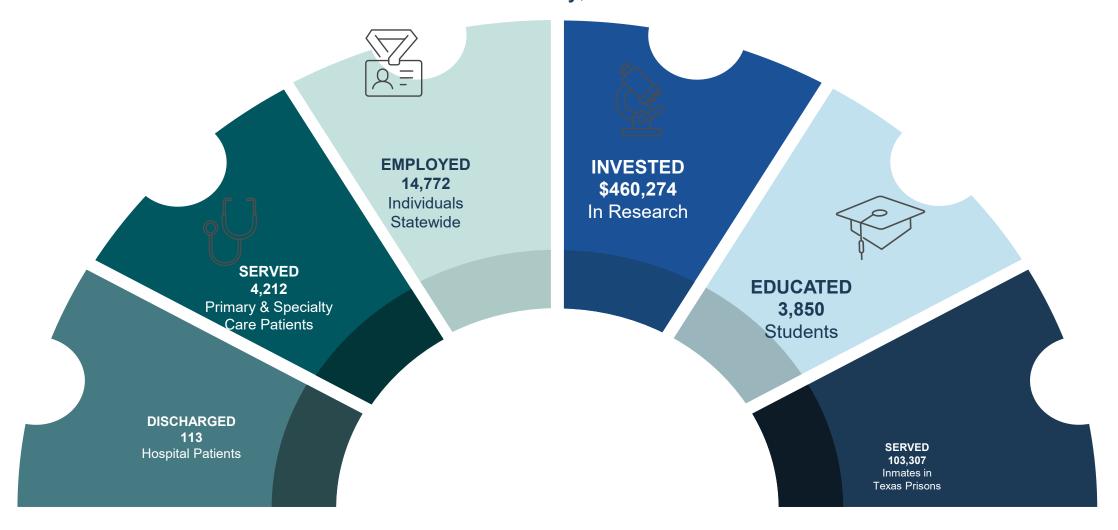
Moxi Robot—partnership with Diligent Robotics to assist staff in delivering supplies, medications and lab samples

Life Science Incubator—cutting-edge incubator designed to support early-stage life science companies and entrepreneurs

Al to Study Cancer Treatment—NIH \$1M Grant - Artificial Intelligence and Machine Learning

Registered Apprenticeship Program— Certified Nursing Assistants & MRI **Technologists**

Mission Excellence: At the end of each day, UTMB has:

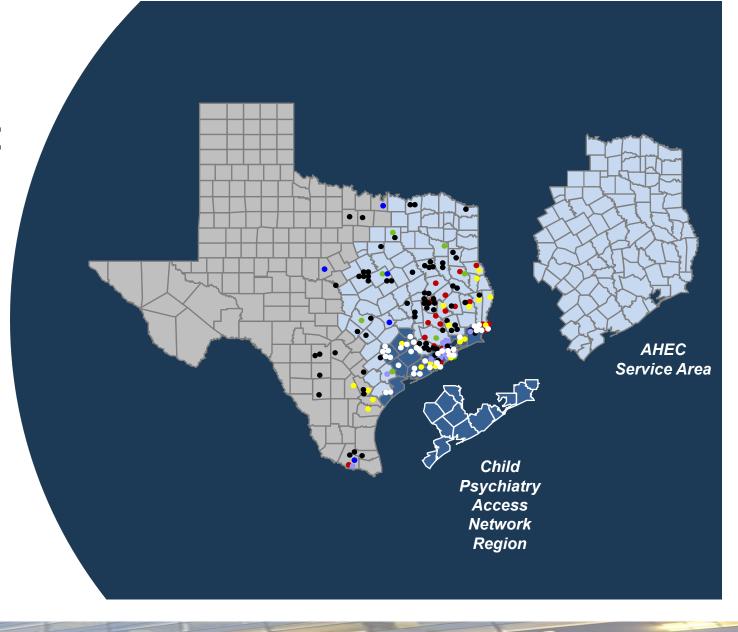






Mission Excellence: Our Reach Across Texas

- Community Clinic
- Regional Women's Services and Pediatric Clinics
- East Texas Area Health Education Center (AHEC)
- Texas Child Health Access Through Telemedicine ISD
- Contracted County for Indigent Care
- TJJD Facility Clinic
- TDCJ Prison Clinic



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²¹Thursday, August 1st, 2024

Overview of Procurement/Sourcing process

Construction Procurement Methods:

- Competitive Sealed Proposals (RFP)
- Construction Manager-at-Risk (CMR)
- Job Order Contracting Services (JOC)
- Architectural/engineering Professional Services (IDIQ and RFQ)
- Request for Qualifications (RFQ)
- Miscellaneous Services on Projects of Limited Scope Indefinite delivery/indefinite quantity/ (IDIQ)
- ❖ GPO
 - is an entity that is created to leverage the <u>purchasing power</u> of a group of businesses to obtain discounts from <u>vendors</u> based on the collective buying power of the GPO members.

UTMB does not maintain a vendor database for supplier selection. All suppliers must register on the State of Texas Centralized Master Bidders List (CMBL). The CMBL is managed by the Texas Comptroller of Public Accounts State-wide Procurement Department. To register, please visit their website at:

https://comptroller.texas.gov/purchasing/vendor/cmbl/

Note:

- ❖ Make sure the National Institute of Governmental Purchasing (NIGP) codes are correct on your firm's CMBL profile.
- ❖ Make sure the contact information your firm has listed on the CMBL is correct.



What You Need To Know...

HUB Coordinators

- Start with getting to know the HUB Coordinator at each location. Unless we can identify your core business we do not know if there is a current or future opportunity for your firm.
- HUB Coordinator is the correct person you need to speak with until there is a bid opportunity.
- Provide capabilities statement (Contact your local APEX Accelerators (Formally Procurement and Technical Assistance Program Centers (PTAC) to assist you.
- Provide references upon request.

State of Texas HUB Certification

- ❖ When you market your company to universities and state agencies make sure you inform them of the company name you are certified under.
- ❖ Please know the difference between State of Texas HUB certified and a Federal HUBZone.

Subcontractors

- ❖ Learn the name of the general contractors on the *campuses (Contact agency HUB Coordinators)*
- * Register with the individual prime contractors. The prime firms are looking for HUB subs for their various projects.
 - Respond to the bids the prime firms provide to your firm. The biggest complaint I receive is we provided the opportunity; we receive responses.
- Know your bonding capacity.





What You Need To Know...

UTMB Bids

- ❖Please respond to all the requirements per the bid specifications.
- Comply with the HUB Subcontracting Plan requirements per the instructions in the bid document.
- ❖Never submit bids to UTMB unless there is a sourcing event posted to the UTMB Bid Website.

Group Purchasing Organization (GPO) Accreditation Program

- Please familiarize yourself with the UT list of accredited GPO's.
 - Let us know if your firm is affiliated with any GPO's

Prime HUB contractors

❖Your firm must complete a State of Texas HUB Subcontracting Plan just like any other firm. There are no exceptions.



Upcoming Construction Bid Opportunities

Institutions of higher education are not required to post bids on the Electronic Business Daily (ESBD)

Never submit bids to UTMB unless there is a sourcing event posted to the website listed below.

To locate UTMB's Bid Opportunities visit our website at:

https://www.utmb.edu/supplychain/purchasing/bidops.asp

Note: Only respond to posted bid opportunities.

- RFP for Single Trades Mechanical, Electrical, Boiler and HVAC
- RFP for Single Trades Welding, Refrigeration and Building Automation

Contact

Contact Karen Gross UTMB's HUB Coordinator for instructions on UTMB's HUB Program and for information on how to get on the prime contractors' list of available State of Texas HUB certified subcontractors.



E-mail: klgross@utmb.edu

Phone: 409-266-1094

To locate UTMB's Bid Opportunities visit our website at:

Https://www.utmb.edu/supplychain/purchaseing/bidops.asp





Marilu Reyes

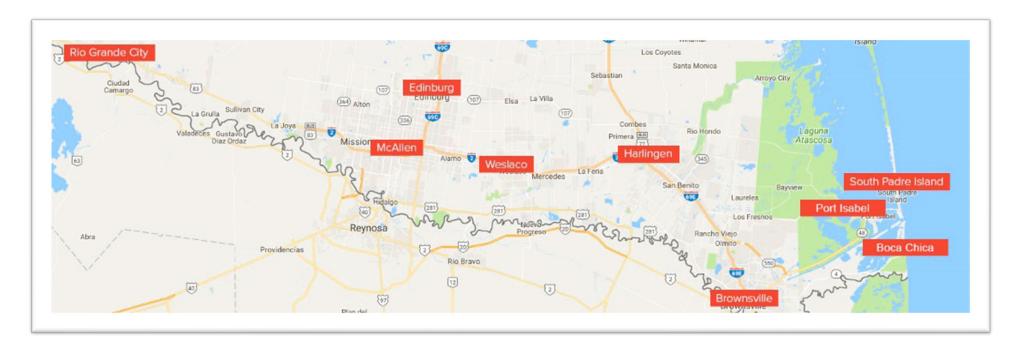
Assistant Director of Procurement and Travel Administration

2024 UT Systemwide

HUB Construction Opportunities Webinar

History

- The University of Texas Rio Grande Valley was established on 9/1/2015.
- Created by the Texas Legislature in 2013 to include a School of Medicine.
- Brings together the resources and assets of legacy institutions: The University of Texas-Pan American & University of Texas at Brownsville
- Campuses stretch across 4 counties and 115 miles



Organizational Chart

Administration

Alex Valdez Chief Procurement Officer

Maggie Rangel Director of Procurement and Contracts

Marilu Reyes Assistant Director of Procurement and Travel Administration

Purchasing

Jesus Zerpa Senior Procurement Specialist

Jessica Cavazos Senior Procurement Specialist

Ayla Ortiz Senior Procurement Specialist

> Procurement Specialist

Jazmin Zuniga

Vanessa Maldonado Procurement Assistant

Contracts

Rocio Cardenas Contract Administrator

Nadia Loaiza **Contract Coordinator**

Claudia Corona Juarez **Contract Specialist**

Travel and One Card

Iris Bezanilla Credit Card and **Travel Services** Manager

> Laura Juarez Procurement Assistant

Esmeralda Rios Senior Financial Analyst



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Contract Value or PO Amounts	Informal Bid	Formal Bid/Proposal (ITB/RFP)	State Contract (DIR/TXMAS/Other)	GPO (Alliance/Vizient)	GPO (E&I, TCPN, Other)
<\$15,000	NA	NA	One (1)	One (1)	One (1)
\$15,000 - \$50,000	Three (3)	NA	One (1)	One (1)	One (1)
\$50,000 - \$1M	NA	ITB/RFP	Three (3) ¹	One (1)	Three (3) ¹
>\$1M	NA	ITB/RFP	Three (3) ¹	Alliance – One (1) ¹ Vizient - Three(3) ¹	Three (3) ¹
>\$10M					

Group Purchasing Organization (GPO) Accreditation Program

Accredited GPOs:

- The University of Texas System Supply Chain Alliance (UTSSCA)
- Choice Partners National Purchasing Cooperative
- <u>E&I Cooperative Services, Inc.</u>
- Education Service Center Region 19 (Allied States Cooperative)
- The Local Government Purchasing Cooperative d/b/a BuyBoard
- Sourcewell, formerly National Joint Powers Alliance (NJPA)
- Vizient, Inc.
- <u>Texas Comptroller of Public Accounts (Statewide Procurement Division) (TPASS/</u>
- Texas Department of Information Resources (DIR)

All accreditations will expire August 31, 2026, unless terminated earlier under U. T. System procedures.



https://www.utsystem.edu/offices/business-affairs/group-purchasing-organization-gpo-accreditation-program

Buyers by Commodities

Jessica Cavazos

- Scientific/Medical Equipment & Supplies
- Printing (magazines, newspapers, etc.)
- Books and Subscriptions
- Musical Instruments
- Insurance
- Professional Services
- Heavy Equipment
- Hardware and Materials
- Building Constructions & Engineering Services
- Land and Ground Improvements

Jesus Zerpa

- Transportations Services and Maintenance
- Purchase/Rental of Motor Vehicles
- Building Constructions & Engineering Services
- Land and Ground Improvements
- Professional Services
- Heavy Equipment
- Hardware and Materials

Ayla Ortiz

- Furniture (General)
- Information Technology
- Network Cable and Equipment
- Audio Visual Equipment
- Telecommunications Equipment
- Computers
- Software/Licenses
- Educational Training
- Promotional Products

Jazmin Zuniga

- PO between \$15,000
- \$50,000
- GPOs

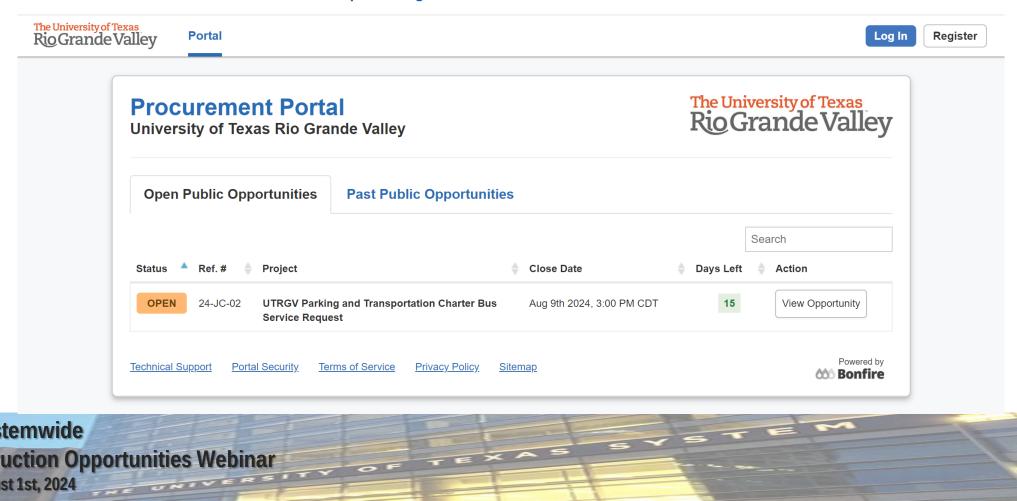
Vanessa Maldonado

- Copiers and Multifunction Devices
- Wireless
 Communication
 Devices



Where Do I Find Bids?

- UTRGV posts all bids on an electronic bid portal hosted by Bonfire
- Bids can be viewed at https://utrgv.bonfirehub.com/



Upcoming Opportunities

Project Name	Posting Date
Parking and Transportation Bus Services	Posted
Ambulance Standby Service	Posted
Access Control and Surveillance	TBD
Telecommunications	TBD
UTRGV ECOXT New Vaqueros Tennis Center	TBD
Landscape Improvements for ESSBL Project	TBD
Parking Lot Rehab	TBD
Promotional Items	TBD
Ticketing Software	TBD
Shredder and Lawn Services	Due 2025
RFP Background Check Contractor	Due 2025
ATI - My	Due 2025
Job Order Contracting (JOC)	Due 2025



Questions/Resources



www.utrgv.edu/procurement
bonfirehub.utrgv.com
esbd.cpa.state.tx.us

Procurement Office purch@utrgv.edu 956-665-2161